

**THE ERWIN BOARD OF COMMISSIONERS
MARCH, 2021 REGULAR MEETING
THURSDAY, MARCH 4, 2021 @ 7:00 P.M.
ERWIN COMMUNITY BUILDING**

AGENDA

1. MEETING CALLED TO ORDER

- A. INVOCATION
- B. PLEDGE OF ALLEGIANCE

2. AGENDA ADJUSTMENTS /APPROVAL OF AGENDA

3. CONSENT

All items on Consent Agendas are considered routine, to be enacted on one motion without discussion. If a Board member or citizen request discussion of an item, the item will be removed from the consent Agenda and considered under New Business.

- A. Minutes of Regular Meeting on February 4, 2021 **(Page 2)**
- B. Financial Report for January 2021 **(Page 9)**

4. PUBLIC HEARING

- A. Subdivision Variance Request **(Page 11)**

5. OLD BUSINESS

- A. Discuss Budget Updates **(Page 19)**
- B. Porter Drive Subdivision **(Page 37)**

6. NEW BUSINESS

- A. Schedule Budget Retreat **(Page 46)**
- B. Trash and Recycling Collection **(Page 47)**

7. MANAGER'S REPORT

8. ATTORNEY'S REPORT

9. GOVERNING BODY COMMENTS

10. PUBLIC COMMENT

Each speaker is asked to limit comments to 3 minutes, and the requested total comment period will be 15 minutes or less. Citizens should sign up prior to the start of the meeting. Please provide the clerk with copies of any handouts you have for the Board. Although the Board is interested in hearing your concerns, speakers should not expect Board action or deliberation on subject matter brought up during the Public Comment segment. Thank you for your consideration of the Town Board, staff and other speakers. §160A-81.1

11. ADJOURNMENT

ERWIN BOARD OF COMMISSIONERS

REGULAR MINUTES

FEBRUARY 4, 2021

ERWIN, NORTH CAROLINA

The Board of Commissioners for the Town of Erwin with Mayor Patsy Carson presiding, held its Regular Meeting in the Erwin Community Building on Thursday, February 4, 2021 at 7:00 P.M. in Erwin, North Carolina.

Board Members present were: Mayor Patsy Carson and Commissioners William Turnage, Randy Baker, Ricky Blackmon, Thurman Whitman and Alvester McKoy.

Board Members absent were: Commissioner Melinda Alvarado

Town Manager Snow Bowden and Town Clerk Lauren Evans were present.

Town Attorney Tim Morris was present.

Mayor Patsy Carson called the meeting to order at 7:00 P.M.

Commissioner McKoy gave the invocation.

Commissioner Blackmon led the Pledge of Allegiance.

Mayor Patsy Carson asked that we keep Commissioner Alvarado and her family in our prayers as they are in Quarantine.

APPROVAL OF AGENDA

Commissioner Baker made a motion to approve the agenda and was seconded by Commissioner McKoy. **The Board voted unanimously.**

CONSENT

Commissioner McKoy made a motion to approve **(ITEM A)** Minutes of Regular Meeting on January 7, 2021 **(ITEM B)** Financial Report for December 2020 and was seconded by Commissioner Baker. **The Board voted unanimously.**

MINUTES CONTINUED FROM FEBRUARY 4, 2021

NEW BUSINESS

INTERLOCAL LIBRARY AGREEMENT

Town Manager Snow Bowden informed the Board of the agreement between Town of Erwin and the Harnett County. There is no difference from the years before, we just need approval to continue this agreement. He stated he has not heard any updates about the County's consolidation plans but this agreement is just to stay as is. It has already been approved by the County.

Commissioner Turnage asked if the County plans to take over the Erwin Library.

Town Manager Snow Bowden informed that this is not for the County to take over. This agreement is just to keep the status quo.

Commissioner Turnage asked the Town Attorney if he had read the agreement and if he felt comfortable with it.

Town Attorney Tim Morris stated he had not read the agreement yet.

Commissioner Turnage asked the Town Manager how he felt about the agreement.

Town Manager Snow Bowden stated the agreement is the same one we had before and we just need approval to continue as is.

Commissioner Baker stated the agreement will not change any operations than what we currently have now. The County is entertaining the idea about creating a community but he spoke with some of the current Board Members and they still want to entertain the idea but the discussion has to take place between of the Boards in the municipalities and the County to work out what would be fair for everyone.

Commissioner Baker made a motion to approve the acceptance of the Inter-local Library Agreement between the Town of Erwin and Harnett County and was seconded by Commissioner Blackmon. **The Board voted unanimously.**

Mayor Patsy Carson stated she has had so many people come to her and tell her what a great job the Librarian is doing and it is so great to walk up and see she has hearts outside of the building and it just shows a lot of pride.

Commissioner Turnage stated she is the best Librarian we have ever had and states we should give her a plaque or do something special for her to show how much we appreciate her.

Town Manager Snow Bowden stated her numbers have sky rocket and you can see she has a really good program. He stated he will make sure she knows of the Board's kind words.

MINUTES CONTINUED FROM FEBRUARY 4, 2021

CURRENT FISCAL YEAR BUDGET REPORT

Town Manager Snow Bowden stated when we passed the budget last year, we had to make some tough decisions and we decided we would come back and look at it. He wanted to get the most up to date numbers which is why he waited until today to provide them. There are two paper clipped documents, one is revenues and one is the expenditures broken down by departments. Town Manager Snow Bowden stated our Revenues are doing a lot better than he thought they would be, especially sales tax. Normally sales tax in the past was estimated to be 650,000 but for this fiscal year we broke it down to 585,000. He stated we do have some immediate needs. The Police Department needs computers, they are not supportable according to Harnett County IT. He stated we are desperate to replace those and we are looking at \$15,500.00. Doug needs a new lawn mower. In Public Works we are getting things back up and running; a lot of the equipment we have at Public Works is old but we are maintaining it. We might need to move some money around for a bucket truck. He stated he just wanted to inform the Board of where we are at and get an idea of what direction the Board wants to go. He stated he is planning to schedule the Budget Retreat for the next fiscal year in March. The Erwin Police Department are going to need some vehicles; those Dodge Chargers are kind of falling apart. He stated he wishes our property taxes were a little higher but maybe they will bounce back.

Commissioner Baker stated the tax collection rate is at 79% and we are in February now. Those high 90s we are used to getting, he does not think we are going to see that because there were a lot of people who were sadly effected by COVID and had to make some tough decisions. It was wonderful because everyone was shut in and a lot of local places were booming and sales tax was going up but when you look back at your skeleton of revenues and annual tax, he does not think it is going to be where we need it. He stated he always likes to err on the cautious side.

Commissioner Blackmon stated we have not gotten January's numbers yet. January will not come in until February and that number will change in the next couple of weeks. He stated once you get February's numbers that number will be truer on what we may get. It is already almost 80% so we may get to the 90s.

Commissioner Baker stated he hopes we get to the 90s but the forecast, after speaking with some other people, is we may not get there. He commended the staff as far as expenditures, and stated this is great news to hear but he still thinks we need to go on further into the year before any other drastic decisions are made.

Town Manager Snow Bowden stated we need to factor in that 230,000 is already appropriated and spoken for with the COVID Special Relief Fund. He stated he would also like to point out that staff had done a great job with expenditures but we did have two unexpected expenditures.

MINUTES CONTINUED FROM FEBRUARY 4, 2021

The HVAC unit for the Community Building and the Police Department had to be replaced. In the original budget that went out before all the changes with COVID, he had planned to change both HVAC units at Town Hall which are 20 years old.

Commissioner Turnage stated what he would like to see in the next funds is for the Town of Erwin to do some infrastructures and try to make some improvements to the appearance of this town. He stated it would be nice to have sidewalks.

Discussion continued, Mayor Carson states she is working on it.

Town Manager stated he just wanted to make the Board aware of the in depth detail on the Budget updates. He will have updated numbers at the March meeting and will schedule the Budget Retreat in March. He stated department heads are to have all requests in by February 10th and then he will have a proposed budget. He asked Commissioner Blackmon if he received the email from the County for Property Tax yet.

Commissioner Blackmon stated he has not received the email yet.

Town Manager stated the County should be sending out proposed numbers soon and he will have a proposed budget for the Board mid-March.

Commissioner Thurman inquired about the paving at the new elementary school.

Town Manager Snow Bowden stated they are waiting on a few warm days, possibly in the spring.

MANAGER'S REPORT

Town Manager Snow Bowden stated he will have a proposed budget in March.

ATTORNEY'S REPORT

Town Attorney Tim Morris stated he does not have a report but he does have an explanation for not having looked over the agreement. He stated his paralegal has been out of the office this week and he is lost without her. She normally prints the agendas off for him and he apologized to the Board for not being more diligent. He thanked the Board for allowing him to be the attorney for the Town of Erwin.

MINUTES CONTINUED FROM FEBRUARY 4, 2021

Mayor Patsy Carson stated since we are under Attorney's Report, she informed the Board that Mac Turner has fallen again and either fractured or broken his foot. He sounded really good and is staying in and staying safe from COVID. She stated Mac asked to tell everyone hello and he thinks about them.

GOVERNING BOARD COMMENTS

Commissioner Turnage stated he was thinking that, this week, the depot has been sitting out there for four years. He stated every time it rains, it pours rain in it. He asked the Board to let Town Manager Snow Bowden get up a packet and put it out for bid. He stated Commissioner Blackmon has said before, we would not have to accept the bids if we did not want to. We can fix what is there or do the whole nine yards. We can see what it cost and then come up with how we are going to pay for it. He stated he knows the architect gave us a number but are they truly accurate? They may be pretty close.

Commissioner Baker stated he recalled Town Manager Snow Bowden going back to the Architect and the cost came back 10% higher and it is just going to keep going up.

Commissioner Turnage stated it is just going to keep going up if we do not do something about it now.

Commissioner Blackmon stated it all depends on how much you want to fix. If you want to fix what is there, it is probably going to be more in the range that we can afford but you want to add all that other stuff onto it, then it is probably going to be out of our price range.

Commissioner Turnage stated we could put a bid out to fix what is there and a bid to do the whole nine yards and then we will have two bids to look at.

Commissioner Blackmon stated he would be interested in just going back to the architect and see what it would cost to fix what is there. His numbers will be pretty close to what the bids will say.

Commissioner Turnage stated he would be interested in seeing the difference in what the other guys says he will fix it for what the architect says.

Commissioner Blackmon stated if we go back and get the architect's numbers which will be pretty close to the bids then we can come back and work on the finance side before the bids go out. He stated you do not have to accept any bids but you still have to have the approval which we will not be able to do until we get the architect's numbers. That is what he

MINUTES CONTINUED FROM FEBRUARY 4, 2021

recommends. He stated he wants the depot fixed but he has a feeling the cost is going to be high unless we are willing to raise taxes. You can always go to the USDA and get a loan but if we are just trying to look at our finances then we need those numbers from the architect to fix what is there. There is also going to be an ongoing cost annually.

Mayor Patsy Carson asked the Town Manager if he could look into it.

Town Manager Snow Bowden stated he has some stuff to talk about at the retreat regarding this matter. He stated he is pretty sure he has numbers for fixing it up.

Commissioner Turnage asked if it is the consensus of the Board to fix up what is there.

Town Manager Snow Bowden stated he will get some numbers to the Board on the matter.

Commissioner Turnage stated to look at it this way, we have a problem and we can talk about it and hope it goes away but if you have a problem you have to do something about it to make it go away. The depot has been sitting there for four years and we need to bite the bullet and do something about it. The historical society has so much stuff that they don't know what to do with it all.

Commissioner McKoy asked about the houses on 13th street and making an ease way down to the park.

Members of the Board informed Commissioner McKoy that the owner spoke with Town Manager Snow Bowden and she is not willing to move forward.

Commissioner Turnage stated we could try to get permission from the Post Office to make an ease from their direction.

Members of the Board stated that they did not think the Post Office could allow us to do that.

Mayor Patsy Carson stated someone could call and ask; we would not know if we don't ask.

Commissioner McKoy stated he knows the police cannot be everywhere but it burns him up when he is behind another vehicle, particularly on Price Street, and they throw trash out of their car window.

Commissioner Baker thanked his fellow Board Members and staff during the recent loss of his Mother-in-law. He read through the minutes and everyone thinking of his family means a lot. He states it sounds like we have a busy retreat and a lot to talk about. He had some things to say but he will save it for the Retreat.

MINUTES CONTINUED FROM FEBRUARY 4, 2021

Mayor Carson stated one good thing about meeting in the Community Building is seeing how bad it looks. She stated if we are going to rent the Community Building then it needs to be fixed and we have talked about it so let's get that done.

ADJOURNMENT

Commissioner Turnage made a motion to adjourn at 7:32 P.M. and was seconded by Commissioner Blackmon. **The Board voted unanimously.**

MINUTES RECORDED AND TYPED BY

LAUREN EVANS TOWN CLERK

ATTEST:

Patsy M. Carson

Mayor

Lauren Evans

Town Clerk

TOWN OF ERWIN
 FINANCIAL SUMMARY REPORT
 FOR MONTH OF January 2021



FRONT POLICE FUNDS

	ANNUAL		JAN-21		ACTUAL		Y-T-D % COLLECTED
	BUDGET	ACTIVITY	ACTIVITY	TO DATE	TO DATE		
Revenues							
CURRENT YEAR LEVY OF PROPERTY TAXES	1,091,334.00	286,131.00	863,756.00	79.15%			
CURRENT YEAR MOTOR VEHICLE TAXES	174,370.00	12,510.00	99,686.00	57.17%			
PRIOR YEAR TAXES / Penalties & Interest	10,000.00	1,130.00	22,989.00	229.89%			
UTILITIES FRANCHISE TAXES	198,000.00	0.00	93,818.00	47.38%			
ENTRY FEES	18,000.00	2,645.00	2,645.00	14.69%			
SALES & USE TAX	585,000.00	63,616.00	447,323.00	76.47%			
ZONING PERMITS/APPLICATIONS	5,000.00	1,395.00	6,590.00	131.80%			
REFUSE COLLECTIONS FEES	403,698.00	36,191.00	245,584.00	60.83%			
STORM WATER COLLECTION	69,930.00	4,784.00	34,242.00	48.97%			
ALL OTHER REVENUES	751,383.00	68,861.00	642,955.00	85.57%			
Total Revenues	3,306,715.00	477,263.00	2,459,588.00	74.38%			
Expenses							
GOVERNING BODY	34,272.00	1,776.00	13,169.00	38.42%			
ADMINISTRATION	305,434.00	24,983.00	151,488.00	49.60%			
NON-DEPARTMENTAL	284,249.00	19,341.00	189,900.00	66.81%			
PLANNING & INSPECTIONS	109,072.00	2,271.00	23,679.00	21.71%			
POWELL BILL-STREETS	182,000.00	1,000.00	11,500.00	6.32%			
POLICE	826,369.00	77,116.00	472,260.00	57.15%			
POLICE-SRO	116,840.00	5,031.00	51,284.00	43.89%			
CONTRACT SERVICES-FIRE	235,767.00	55,831.00	181,686.00	77.06%			
PUBLIC WORKS-ADMIN.	102,552.00	8,714.00	61,374.00	59.85%			
PUBLIC WORKS-STREETS	375,411.00	23,047.00	146,120.00	38.92%			
PUBLIC WORKS-SANITATION	323,790.00	32,075.00	181,142.00	55.94%			
PUBLIC WORKS-STORM WATER	15,000.00	122.00	1,891.00	12.61%			
RECREATION	322,304.00	25,944.00	152,281.00	47.25%			
LIBRARY	67,155.00	5,743.00	34,644.00	51.59%			
COMMUNITY CENTER	6,500.00	561.00	9,922.00	152.65%			
Total Expenses	3,306,715.00	283,555.00	1,682,340.00	50.88%			
Y-T-D GENERAL FUND BALANCE INCREASE (DECREASE)		193,708.00	777,248.00				

BALANCES AS OF January 2021	
CASH MANAGEMENT	1,543,648.25
BB&T CASH IN BANK	863,596.91
FIRST FEDERAL BUSINESS MONEY MARKET	136,368.56
FIRST FEDERAL MONEY MARKET	865,873.62
Y-T-D INVESTMENT BALANCE IN GENERAL FUND ACCOUNTS	3,389,487.24
BB&T STATE FORFEITURE	3,691.32
BB & T CAPITAL RESERVE/COMM ENHANCEMENT	178,137.96
FIRST FEDERAL CAP. RESERVE/GENERAL	2,346,932.80
BB&T HEALTH RESERVE HRA ACCT.	9,569.47
PRIEBE FIELD ACCT.	9,722.37
AL WOODALL PARK IMPROVEMENTS	360,006.41
Y-T-D INVESTMENT BALANCE RESTRICTED FUNDS	2,908,059.93
CUMULATIVE BALANCE FOR TOWN OF ERWIN	8,297,547.17

POWELL BILL BALANCE
 \$ **448,427.35**

Erwin Board of Commissioners

REQUEST FOR CONSIDERATION

To: The Honorable Mayor and Board of Commissioners

From: Snow Bowden, Town Manager

Date: March 4, 2021

Subject: Subdivision Variance Request

There has been a variance application submitted to the Town of Erwin for an existing parcel that has two homes on one lot. The homes are found at 109 and 111 Holmes Street. The lot has a corresponding Harnett County Tax PIN # 0597-71-7620.000. Typically a hardship variance is presented to the Board of Adjustments. However, based on our ordinance a variance for a subdivision is presented to the Town Board.

Sec. 30-40. - Variances.

The town board may only authorize a variance from these regulations when, in its opinion, undue hardship may result from strict compliance. In granting any variance, the town board shall make the findings required below, taking into account the nature of the proposed subdivision and the probable effect of the proposed subdivision upon traffic conditions in the vicinity. No variance shall be granted unless the town board finds all four of the following conditions to clearly exist:

- (1) That there are special circumstances or conditions affecting said property such that the strict application of the provisions of this article would deprive the applicant of the reasonable use of their land.
- (2) That the variance is necessary for the preservation and enjoyment of a substantial property right of the petitioner.
- (3) That the circumstances giving rise to the need for the variance are peculiar to the parcel and are not generally characteristics of other parcels in the jurisdiction of this article.
- (4) That the granting of the variance will not be detrimental to the public health, safety and welfare or injurious to other property in the territory in which said property is situated.

(Code 1977, § 9-3016; Ord. of 2-3-1994)

Attachments:

- Variance Application
- Staff Report
- Subdivision survey/proposed new parcels
- Findings of Fact for variance found in the Erwin Code of Ordinances



Variance Application (February 2011)

Name of Applicant	Hughie R. Godwin II	Property Owner	Hughie R. Godwin II
Mailing Address	806 Chicora Club Dr	Mailing Address	806 Chicora Club Dr
City, State, Zip	DUNN, NC 28334	City, State, Zip	DUNN, NC 28334
Telephone	910-897-8448	Telephone	910-897-8448
Email	HRGODWINCPA@gmail.com	Email	HRGODWINCPA@gmail.com
Address of Subject Property		111 Holmes St / 109 Holmes St	
Parcel Identification Number(s) (PIN) of Subject Property		06059715280054	

Variance Description: On a separately attached document, please state the particular zoning regulation for which the variance is being requested. Also state the requested variance (For instance, in the case of a setback variance request: If the required side yard setback is 12' and the applicant can only meet a 10' setback; then the applicant will be requesting a 2' variance from the 12' setback requirement.). Please attach a site plan with all appropriate dimensional notations needed to demonstrate the variance request if applicable.

Findings of Fact: The following are the findings of fact associated with a variance request. Applicant is to note that all of the following findings must be found in the affirmative in order for the requested variance to be granted. The applicant is requested to review each of these findings and answer the same to the best ability of the applicant. Responses to each of these findings may be attached to this application on a separate document.

- a. There are extraordinary and exceptional conditions pertaining to the particular piece of property in question because of its size, shape, or topography that are not applicable to other lands or structures in the same district.
- b. Granting the variance the requested will not confer upon the applicant any special privileges denied to other residents of the district in which the property is located.
- c. A literal interpretation of the provisions of this ordinance will deprive the applicant of rights commonly enjoyed by other residence of the district in which the property is located.
- d. The requested variance will be in harmony with the purpose and intent of this ordinance and will not be injurious to the neighborhood or to the general welfare.
- e. The special circumstances are not the result of the actions of the applicant.
- f. The variance requested is the minimum variance that will make possible the legal use of the land, building, or structure.

Owner/Applicant Must Read and Sign

The undersigned property owner, or duly authorized agent/representative thereof certifies that this application and the forgoing answers, statements, and other information herewith submitted are in all respects true and correct to the best of their knowledge and belief. The undersigning party understands that any incorrect information submitted may result in the revocation of this application. The undersigning party authorizes the Town of Erwin to review this request and conduct a site inspection to ensure compliance to this application as approved.

Hughie R. Godwin II
Print Name

Hughie R. Godwin II
Signature of Owner or Representative

2/9/21
Date



TOWN BOARD SUBDIVISION VARIANCE REQUEST STAFF REPORT

Case: V-2021-001

Snow Bowden, Town Manager
townmanager@erwin-nc.org

Phone: (910) 591-4200 Fax: (910) 897-5543

Town Board Meeting Date: 3/4/2021

Requesting variances to subdivide one lot that has two existing homes on them into two separate lots with a single-family dwelling on each lot.

Applicant Information

Owner of Record:

Name: Hughie and Doris Godwin
Address: 806 Chicora Club Drive
City/State/Zip: Dunn, NC 28334

Applicant:

Name: Hughie and Doris Godwin
Address: 803 Chicora Club Drive
City/State/Zip: Dunn, NC 28334

Property Description

Harnett County Tax PIN 0596-68-8112.000
Acres .49
Zoning District-R-15

Vicinity Map

- See Attached Proposed Subdivision Plat

Physical Characteristics

Site Description: This is a parcel that has two existing homes on one lot. The homes are at 109 and 111 Holmes Street. The parcel is .58 acres.

Surrounding Land Uses: This parcel is located off of Holmes Street. It is surrounded by residential uses. There is a large undeveloped field behind the lot.

Services Available

- Harnett County Water and Sewer is available in the area. Duke Energy for electrical needs.

Staff Evaluation

This is a lot that is a nonconforming lot. It has two primary structures (single-family dwellings) on one parcel. The property owner would like to be able to subdivide this lot into two separate lots so that each house is on its own parcel. According to Harnett County GIS data the homes were built in 1950.

In order to subdivide this lot into two lots they property owner will need a variance approved. The property owner needs a few variances for each proposed new lot.

- 109 Holmes Street (Lot 1)
 - Needs a five (5') foot variance to the minimum lot width.
 - Needs a seven foot and two inch (7.2') variance to the minimum front setback.
- 111 Holmes Street (Lot 2)
 - Needs a 19.93 foot variance to the minimum lot width.
 - Needs a 15.2 foot variance to the front setback.
 - Needs a two foot and two inch (7.2') variance to the side setback

STATE OF NORTH CAROLINA
COUNTY OF HARNETT

I, _____
REVIEW OFFICER OF HARNETT COUNTY
CERTIFY THAT THE MAP OR PLAT TO WHICH
THIS CERTIFICATION IS AFFIXED MEETS ALL
STATUTORY REQUIREMENTS FOR RECORDING.

REVIEW OFFICER _____

DATE _____

STATE OF NORTH CAROLINA
TOWN OF ERWIN

I, _____
REVIEW OFFICER OF THE TOWN OF ERWIN
CERTIFY THAT THE MAP OR PLAT TO WHICH
THIS CERTIFICATION IS AFFIXED MEETS ALL
STATUTORY REQUIREMENTS FOR RECORDING.

REVIEW OFFICER _____

DATE _____

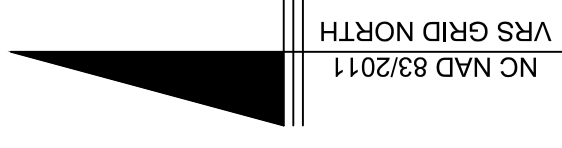
NORTH CAROLINA
HARNETT COUNTY
THIS MAP/PLAT WAS PRESENTED FOR REGISTRATION AND
RECORDED IN THIS OFFICE AT MAP NUMBER _____

THIS _____ DAY OF _____ 2021
AT _____ O'CLOCK _____ M.

REGISTER OF DEEDS _____

CERTIFICATION OF OWNERSHIP
I (we) hereby certify that I am (we are) the owner(s)
of the property shown hereon, which property is
within the subdivision regulation jurisdiction of
Town of Erwin, and I (we) freely adopt the plan
of subdivision.

Owner _____ Date _____
Owner _____ Date _____

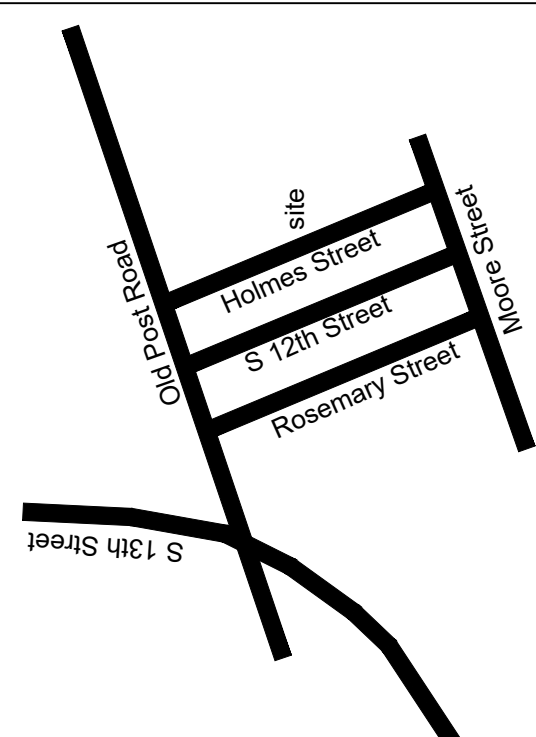
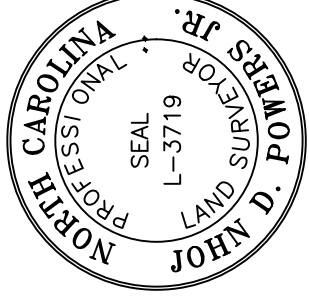


Survey For Hughie R. Godwin & Doris K. Godwin

Town of Erwin
Duke Township
Hamett County North Carolina
February 8, 2021 Scale 1" = 30'
Title Reference: Deed Book 788, Page 684
Deed Book 2173, Page 85
PIN - 0597-71-7620.000; PID - 06059715280054
Map Book 1, Page 37

NORTH CAROLINA
ROBESON COUNTY
I, JOHN D. POWERS, JR., PLS L-3719, CERTIFY THAT
THIS MAP WAS DRAWN UNDER MY SUPERVISION
FROM AN ACTUAL SURVEY MADE UNDER MY
SUPERVISION, DEED AND DESCRIPTION RECORDED IN
MAP BOOK 1, PAGE 37, THAT THE RATIO OF PRECISION
AS CALCULATED BY LATITUDE AND DEPARTURES IS
1/10,000+; THAT THE BOUNDARIES NOT SURVEYED
ARE SHOWN AS BROKEN LINES PLOTTED FROM
INFORMATION FOUND IN BOOKS REFERENCED. THAT
THIS MAP WAS PREPARED IN ACCORDANCE WITH G.S.
47-30 AS AMENDED WITNESS MY HAND AND SEAL THIS
8TH DAY OF FEBRUARY, A.D., 2021.

THIS PLAT IS OF A SURVEY THAT IS A SUBDIVISION OF
LAND WITHIN THE AREA OF A COUNTY OR
MUNICIPALITY THAT HAS AN ORDINANCE THAT
REGULATES PARCELS OF LAND.



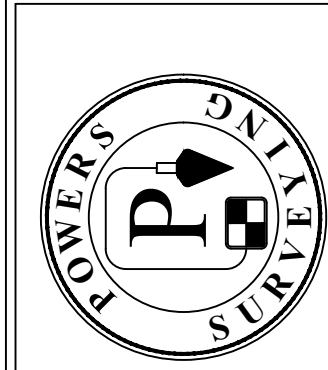
**VICINITY MAP
NOT TO SCALE**

LEGEND	
epk	- existing pk nail found
eis	- existing iron stake found
ecm	- existing concrete marker found
err	- existing railroad spike found
eia	- existing iron axle found
en	- existing nail found
smn	- set mag nail
ernn	- existing mag nail found
sip	- set iron pipe
eip	- existing iron pipe found
sir	- set iron rod
eir	- existing iron rod found
cp	- calculated point (no stake set)
---	right of way line plotted
---	surveyed line
---	line plotted (not surveyed)
---	fence line plotted
---	ditch line plotted
---	easement line plotted
---	centerline line plotted
---	tie line surveyed

Note: New iron rods set at all corners unless otherwise noted.

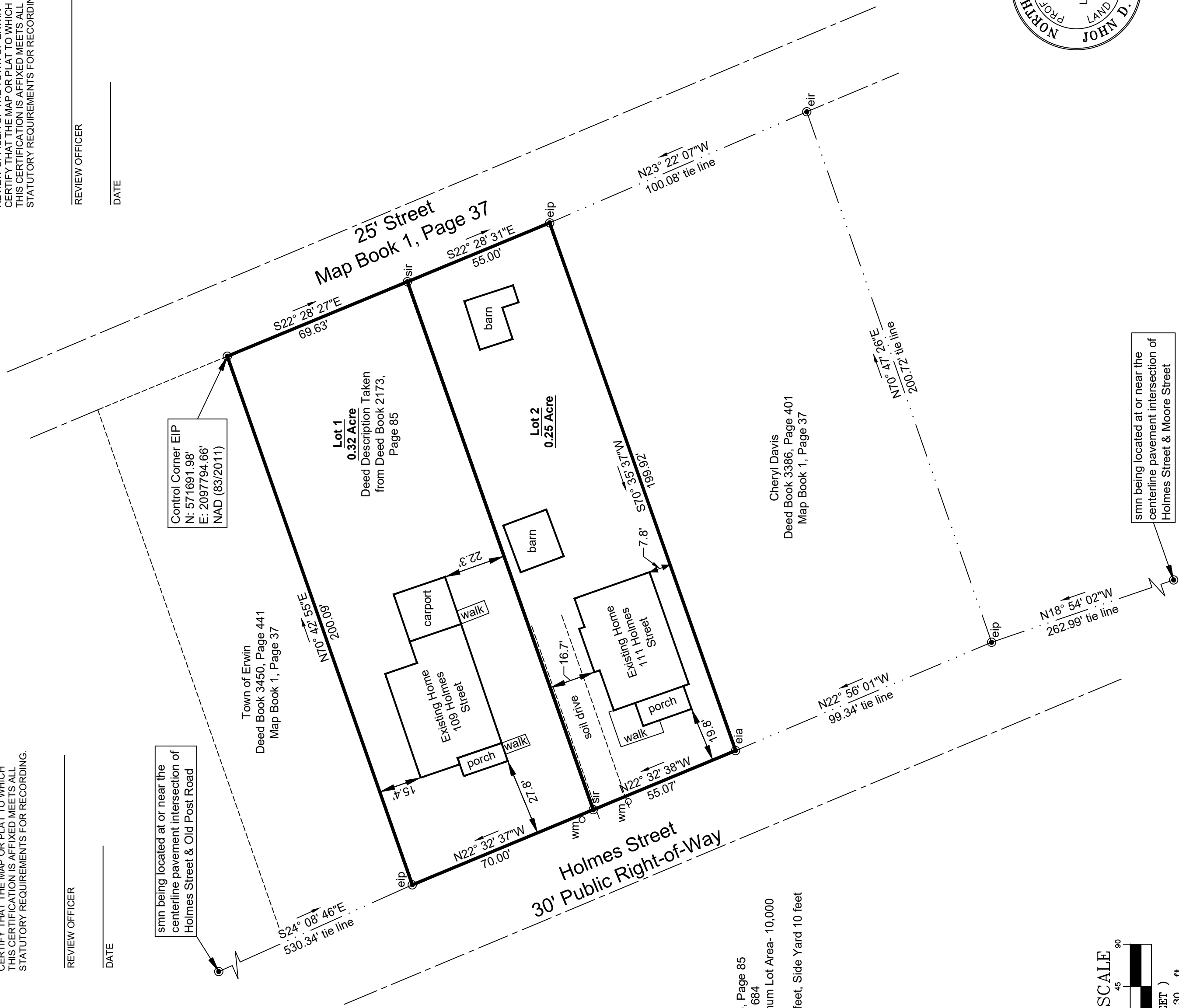
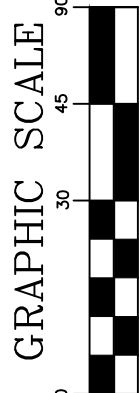
NOTES:

1. Deed description for Lot 1 taken from Deed Book 2173, Page 85
2. Lot 2 is the remaining portion of Deed Book 788, Page 684
3. R-10 Zoning District Dimensional Requirements: Minimum Lot Area- 10,000 square feet (0.229 acres), Minimum lot width- 75 feet
4. Minimum setbacks: Front yard- 35 feet, Rear yard- 35 feet, Side Yard 10 feet



Powers Surveying
Firm License: F-1359
John D. Powers, Jr., PLS L-3719
750 South Roberts Avenue
Lumberton, North Carolina 28358
(910) 738-6980

DRAWING #: 21-049.DWG





TOWN OF ERWIN

P.O. Box 459 • Erwin, NC 28339
Ph: 910-897-5140 • Fax: 910-897-5543
www.erwin-nc.org

Mayor
Patsy M. Carson
Mayor Pro Tem
Randy L. Baker
Commissioners
William R. Turnage
Thurman E. Whitman
Alvester L. McKoy
Ricky W. Blackmon
Melinda Alvarado

2/9/2021

Notice of a Public Hearing

The Board of Commissioners of the Town of Erwin will hold a public hearing pursuant to NC General Statute 160A-364 on March 4, 2021, at 7:00 P.M. at the Erwin Community Building, 110 West F Street, Erwin, North Carolina to hear public comment on a requested hardship variance for the parcel at 111 Holmes Street. The property also has a corresponding Harnett County Tax PIN # 0597-71-7620.000.

A copy of this case is available for review at the Erwin Town Hall. Questions concerning this case can be addressed to the Town Manager Snow Bowden at 910-591-4200 or by email at townmanager@erwin-nc.org.

Regards,

Snow Bowden
Town Manager

Hughie and Doris Godwin
806 Chicora Club Drive
Dunn, NC 28334

Cheryl Davis
113 Holmes Street
Erwin, NC 28339

Steven Davidson
110 Holmes Street
Erwin, NC 28339

Mastin Baker Investments, LLC.
264 Cottle Lake Drive
Coats, NC 27521

Wimberly Investments, LLC.
P.O. Box 1793
Angier, NC 27501

Ronald and Sherry Harrelson
250 Mingo Church Road
Dunn, NC 28334

Willie and Shirley Johnson
229 Dexter Street East
Chesapeake, VA 23324

Derek and Cherie Walker
490 Glenn Ruth Lane
Erwin, NC 28339

Findings of Fact

The town board may only authorize a variance from these regulations when, in its opinion, undue hardship may result from strict compliance. In granting any variance, the town board shall make the findings required below, taking into account the nature of the proposed subdivision and the probable effect of the proposed subdivision upon traffic conditions in the vicinity. No variance shall be granted unless the town board finds all four of the following conditions to clearly exist:

- (1) That there are special circumstances or conditions affecting said property such that the strict application of the provisions of this article would deprive the applicant of the reasonable use of their land. **YES**, This parcel of land was developed in the 1950's and land development regulation was much different than it is in 2021. The property owner is trying to increase the conformity of this property to current regulations.
- (2) That the variance is necessary for the preservation and enjoyment of a substantial property right of the petitioner. **YES**, The property owner is trying to get the two single family dwellings on this property on individual lots.
- (3) That the circumstances giving rise to the need for the variance are peculiar to the parcel and are not generally characteristics of other parcels in the jurisdiction of this article. **YES**, This property was developed in the 1950's when land use regulations were much different than they are in present day.
- (4) That the granting of the variance will not be detrimental to the public health, safety and welfare or injurious to other property in the territory in which said property is situated. **YES**, This is a parcel with two existing homes on one lot. By granting this variance it would improve the conformity of these homes by allowing them to be on individual lots.

For legal purposes, Staff recommends two separate recommendations be made:

1. I move to recommend that the proposed variance application:
 - a. Meets all the findings of Fact in the Affirmative, or
 - b. Meets one or more of the Findings of Fact in the negative (If this motion(s) is made, then the application would have to be recommended for denial.
2. I move to recommend
 - a. Approval of Variance 2021-001 as presented on the existing proposed plat.
 - b. Denial of Variance 2021-002 as presented on the existing proposed plat.

Erwin Board of Commissioners

REQUEST FOR CONSIDERATION

To: The Honorable Mayor and Board of Commissioners

From: Snow Bowden, Town Manager

Date: March 4, 2021

Subject: Budget Updates

When we passed this budget back in June 2020 we passed a tight budget due to concerns with COVID-19. We agreed to reevaluate the budget later in the year when we had a better idea of where our revenues would be. At our meeting last month there were some concerns around our property tax collections. As of 2/22/2021 the collected amount of property tax revenue is \$1,074,315 (98.44%). Sales tax revenue is at \$514,908 (88%). Our total revenue collection rate is 86.40% of the estimated total revenue amounts in the budget.

I will have a much better idea of where the rest of our revenues are at when we get the quarterly reports in mid-March. Our revenues are better than I expected. Please keep in mind that the proposed budget included lower amounts of predicted revenue compared to previous years.

Attachments:

- Revenues and Expenditures to date as of Monday, February 22, 2021

Account Description	Account Number	Estimated Revenue	Activity This Period	Revenue To Date	Uncollected Percent To Date	Collected %
AD VALOREM 2019	10-3010-019	0.00	5,382.49	5,382.49	-5,382.49	0.00
AD VALOREM 2020	10-3010-020	1,091,334.00	1,074,314.95	1,074,314.95	17,019.05	98.44
PRIOR YEARS AD VALOREM	10-3010-031	5,000.00	13,873.36	13,873.36	-8,873.36	277.46
PRIOR YEARS AD VALOREM DMV	10-3011-000	0.00	-14.54	-14.54	14.54	0.00
AD VALOREM DMV 2019	10-3011-019	0.00	0.00	0.00	0.00	0.00
AD VALOREM DMV 2020	10-3011-020	174,370.00	116,723.64	116,723.64	57,646.36	66.94
PENALTIES & INTEREST	10-3170-000	5,000.00	4,497.47	4,497.47	502.53	89.94
DMV TAGS 2019	10-3190-019	0.00	0.00	0.00	0.00	0.00
DMV TAGS 2020	10-3190-020	28,000.00	17,876.00	17,876.00	10,124.00	63.84
PRIVILEGE LICENSE	10-3250-000	0.00	270.00	270.00	-270.00	0.00
EARNED INT. - PRIVILEGE LIC.	10-3260-000	0.00	8.25	8.25	-8.25	0.00
INTEREST EARNED	10-3290-000	2,500.00	1,467.16	1,467.16	1,032.84	58.68
OTHER REVENUES	10-3350-000	0.00	2,957.14	2,957.14	-2,957.14	0.00
SRO REIMBURSEMENT	10-3350-003	115,936.00	47,045.83	47,045.83	68,890.17	40.57
COVID 19 SRF	10-3350-005	0.00	234,841.00	234,841.00	-234,841.00	0.00
FRANCHISE TAX ELECTRIC UTILIT	10-3370-000	145,000.00	71,927.57	71,927.57	73,072.43	49.60
PIPED NATURAL GAS EXCISE TAX	10-3370-001	7,000.00	2,787.42	2,787.42	4,212.58	39.82
TELECOMMUNICATIONS SALES TAX	10-3370-002	30,000.00	11,194.77	11,194.77	18,805.23	37.31
VIDEO PROGRAMMING SALES TAX	10-3370-003	13,000.00	6,232.64	6,232.64	6,767.36	47.94
SOLID WASTE DISPOSAL TAX	10-3370-004	3,000.00	2,567.64	2,567.64	432.36	85.58
BEER & WINE	10-3410-000	20,000.00	0.00	0.00	20,000.00	0.00
POWELL BILL	10-3430-000	138,000.00	129,492.53	129,492.53	8,507.47	93.83
SALES AND USE TAX	10-3450-000	585,000.00	514,908.04	514,908.04	70,091.96	88.01
COURT COSTS	10-3510-000	600.00	153.00	153.00	447.00	25.50
FIRE PROT. CHARGES PRIOR YEAR	10-3530-000	1,000.00	2,462.94	2,462.94	-1,462.94	246.29
FIRE PROTECTION CHARGES 2019	10-3530-019	0.00	1,002.61	1,002.61	-1,002.61	0.00
FIRE PROTECTION CHARGES 2020	10-3530-020	203,287.00	199,842.16	199,842.16	3,444.84	98.30
DMV FIRE PROT. CHARGES PRIOR	10-3540-000	0.00	-22.78	-22.78	22.78	0.00
DMV FIRE PROTECTION CHARGES 2	10-3540-019	0.00	0.00	0.00	0.00	0.00
DMV FIRE PROTECTION CHARGES 2	10-3540-020	32,480.00	20,732.96	20,732.96	11,747.04	63.83

TOWN OF ERWIN
Revenue Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account Number	Estimated Revenue	Activity This Period	Revenue To Date	Uncollected To Date	Percent Collected %
ZONING PERMITS/APPLICATION	10-3550-010	5,000.00	9,170.00	9,170.00	-4,170.00	183.40
PERMIT/APPLICATION-REFUNDS	10-3550-011	0.00	-370.00	-370.00	370.00	0.00
RECREATION MISCELLANEOUS	10-3650-020	7,000.00	15,768.00	15,768.00	-8,768.00	225.25
COMM. CNTR./PARKS RENTAL FEES	10-3650-021	2,000.00	75.00	75.00	1,925.00	3.75
SPONSORSHIPS/ADV. BANNERS	10-3650-022	2,000.00	300.00	300.00	1,700.00	15.00
ENTRY FEES	10-3650-030	18,000.00	2,990.00	2,990.00	15,010.00	16.61
ENTRY FEES-REFUNDS	10-3650-035	0.00	540.00	540.00	-540.00	0.00
SALES TAX REFUND	10-3670-010	15,000.00	0.00	0.00	15,000.00	0.00
GAS TAX REFUND	10-3670-020	9,000.00	6,035.21	6,035.21	2,964.79	67.05
LIBRARY REVENUES	10-3690-010	1,200.00	553.00	553.00	647.00	46.08
GARBAGE FEES	10-3940-010	403,698.00	286,984.04	286,984.04	116,713.96	71.08
UTILITY COLLECTION REIMBURSEM	10-3940-011	14,500.00	7,701.56	7,701.56	6,798.44	53.11
STORM WATER COLLECTION	10-3940-015	69,930.00	39,574.16	39,574.16	30,355.84	56.59
STATE MOWING CONTRACT	10-3940-020	8,880.00	5,469.60	5,469.60	3,410.40	61.59
TRANSFER FROM CAPITAL RESERVE	10-3950-450	50,000.00	0.00	0.00	50,000.00	0.00
UNAPPROP. POWELL BILL	10-3990-010	100,000.00	0.00	0.00	100,000.00	0.00
TOTAL FUND REVENUE:		3,306,715.00	2,857,314.82	2,857,314.82	449,400.18	86.40

TOWN OF ERWIN
Encumbrances & Expenditure Statement

15:00:36 Fiscal Month Range:1-12 Period Ending: June 30, 2021 (ALL) All Departments

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (4100) BOARD OF COMMISSIONERS							
SALARIES - COMMISSIONE	10-4100-030	19,800.00	13,200.00	13,200.00	0.00	6,600.00	66.66
FICA EXPENSE	10-4100-050	1,515.00	1,009.68	1,009.68	0.00	505.32	66.64
TRAVEL	10-4100-140	2,000.00	0.00	0.00	0.00	2,000.00	0.00
MISCELLANEOUS	10-4100-570	2,000.00	735.55	735.55	0.00	1,264.45	36.77
CONTINGENCY	10-4100-990	8,957.00	0.00	0.00	0.00	8,957.00	0.00
TOTAL DEPT: (4100) BOARD OF COMMISSIONERS		34,272.00	14,945.23	14,945.23	0.00	19,326.77	43.60

TOWN OF ERWIN
Encumbrances & Expenditure Statement

Period Ending: June 30, 2021

10 GENERAL FUND

02/22/21 Fiscal Year: 2021
15:00:36 Fiscal Month Range: 1-12
(D)

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (4200) ADMINISTRATION							
ADM. SALARIES	10-4200-020	213,633.00	121,747.95	121,747.95	0.00	91,885.05	56.98
CHRISTMAS BONUS	10-4200-022	621.00	631.96	631.96	0.00	-10.96	101.76
FICA EXPENSE	10-4200-050	16,390.00	9,309.06	9,309.06	0.00	7,080.94	56.79
GROUP INSURANCE	10-4200-060	27,414.00	17,276.75	17,276.75	0.00	10,137.25	63.02
INSURANCE SUPPLEMENT/E	10-4200-065	0.00	0.00	0.00	0.00	0.00	0.00
RETIREMENT	10-4200-070	21,898.00	12,479.22	12,479.22	0.00	9,418.78	56.98
401K CONTRIBUTION	10-4200-071	10,682.00	5,186.51	5,186.51	0.00	5,495.49	48.55
EMPLOYEE TRAINING/TRAV	10-4200-100	4,250.00	3,071.45	3,071.45	0.00	1,178.55	72.26
TELEPHONE/POSTAGE	10-4200-110	0.00	112.34	112.34	0.00	-112.34	0.00
PRINTING & PUBLISHING	10-4200-120	1,000.00	200.00	200.00	0.00	800.00	20.00
DEPARTMENTAL EQUIPMENT	10-4200-180	500.00	293.50	293.50	0.00	206.50	58.70
DEPARTMENTAL SUPPLIES	10-4200-330	5,000.00	1,877.27	1,877.27	0.00	3,122.73	37.54
CONTRACTED SERVICES	10-4200-450	3,596.00	1,439.37	1,439.37	0.00	2,156.63	40.02
DUES & SUBSCRIPTIONS	10-4200-530	450.00	187.50	187.50	0.00	262.50	41.66
MISCELLANEOUS EXPENSE	10-4200-570	0.00	192.02	192.02	0.00	-192.02	0.00
TOTAL DEPT: (4200) ADMINISTRATION		305,434.00	174,004.90	174,004.90	0.00	131,429.10	56.96

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (4201) NON-DEPARTMENTAL							
PROFESSIONAL SERVICES	10-4201-040	37,760.00	13,000.50	13,000.50	0.00	24,759.50	34.42
TRANSFER TO GROUP HEAL	10-4201-061	14,000.00	0.00	0.00	0.00	14,000.00	0.00
INSURANCE SUPPLEMENT/E	10-4201-065	22,692.00	15,722.84	15,722.84	0.00	6,969.16	69.28
UNEMPLOYMENT COMPENSAT	10-4201-090	500.00	0.00	0.00	0.00	500.00	0.00
TELEPHONE/POSTAGE	10-4201-110	7,108.00	3,015.95	3,015.95	0.00	4,092.05	42.43
UTILITIES	10-4201-130	19,140.00	6,125.33	6,125.33	0.00	13,014.67	32.00
MAINT & REPAIR - GROUN	10-4201-150	15,000.00	17,217.00	17,217.00	0.00	-2,217.00	114.78
MAINT & REPAIR - AUTO	10-4201-170	500.00	0.00	0.00	0.00	500.00	0.00
FUEL/GAS	10-4201-310	500.00	93.14	93.14	0.00	406.86	18.62
JANITORIAL SUPPLIES	10-4201-340	2,000.00	474.24	474.24	0.00	1,525.76	23.71
CONTRACTED SERVICES	10-4201-450	69,431.00	57,424.16	57,424.16	0.00	12,006.84	82.70
COLLECTION FEE HARNETT	10-4201-460	14,000.00	9,261.81	9,261.81	0.00	4,738.19	66.15
AGENCY DUES AND SUBSCR	10-4201-530	8,475.00	8,047.78	8,047.78	0.00	427.22	94.95
INSURANCE & BONDS	10-4201-540	73,143.00	68,142.72	68,142.72	0.00	5,000.28	93.16
MISCELLANEOUS EXPENSE	10-4201-570	0.00	110.42	110.42	0.00	-110.42	0.00
TOTAL DEPT: (4201) NON-DEPARTMENTAL		284,249.00	198,635.89	198,635.89	0.00	85,613.11	69.88

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (4350) PLANNING							
INSPECTION SALARIES	10-4350-020	45,000.00	0.00	0.00	0.00	45,000.00	0.00
CHRISTMAS BONUS	10-4350-022	100.00	0.00	0.00	0.00	100.00	0.00
FICA EXPENSE	10-4350-050	1,913.00	0.00	0.00	0.00	1,913.00	0.00
GROUP INSURANCE	10-4350-060	7,574.00	0.00	0.00	0.00	7,574.00	0.00
RETIREMENT	10-4350-070	4,082.00	0.00	0.00	0.00	4,082.00	0.00
401K CONTRIBUTION	10-4350-071	2,250.00	0.00	0.00	0.00	2,250.00	0.00
EMPLOYEE TRAINING/TRAV	10-4350-100	2,500.00	0.00	0.00	0.00	2,500.00	0.00
ADVERTISING	10-4350-260	2,000.00	1,129.95	1,129.95	0.00	870.05	56.49
DEPARTMENTAL SUPPLIES	10-4350-330	500.00	5.00	5.00	0.00	495.00	1.00
CONTRACTED SERVICE	10-4350-450	43,153.00	22,219.52	22,219.52	0.00	20,933.48	51.49
MISCELLANEOUS EXPENSE	10-4350-570	0.00	300.00	300.00	0.00	-300.00	0.00
TOTAL DEPT: (4350) PLANNING		109,072.00	23,654.47	23,654.47	0.00	85,417.53	21.68

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (4510) POWELL BILL-STREETS							
PROFESSIONAL SERVICE	10-4510-040	12,000.00	8,000.00	8,000.00	0.00	4,000.00	66.66
STREET REPAIRS/MAINT.	10-4510-340	5,000.00	4,431.64	4,431.64	0.00	568.36	88.63
CONTRACTED SERVICE	10-4510-450	165,000.00	0.00	0.00	0.00	165,000.00	0.00
TOTAL DEPT: (4510) POWELL BILL-STREETS		182,000.00	12,431.64	12,431.64	0.00	169,568.36	6.83

TOWN OF ERWIN
Encumbrances & Expenditure Statement

02/22/21 Fiscal Year: 2021
15:00:36 Fiscal Month Range: 1-12
(D)

(ALL) All Departments

Period Ending: June 30, 2021

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5100) POLICE DEPARTMENT							
POLICE SALARIES	10-5100-020	475,790.00	308,841.87	308,841.87	0.00	166,948.13	64.91
POLICE OVERTIME	10-5100-021	15,000.00	10,957.73	10,957.73	0.00	4,042.27	73.05
CHRISTMAS BONUS	10-5100-022	2,524.00	3,073.47	3,073.47	0.00	-549.47	121.77
SEPARATION ALLOWANCE	10-5100-023	33,436.00	22,289.44	22,289.44	0.00	11,146.56	66.66
PART TIME	10-5100-030	10,000.00	2,236.00	2,236.00	0.00	7,764.00	22.36
FICA EXPENSE	10-5100-050	41,062.00	26,133.28	26,133.28	0.00	14,928.72	63.64
GROUP INSURANCE	10-5100-060	74,511.00	50,527.38	50,527.38	0.00	23,983.62	67.81
RETIREMENT	10-5100-070	51,381.00	34,520.21	34,520.21	0.00	16,860.79	67.18
401K CONTRIBUTION	10-5100-071	23,790.00	15,184.55	15,184.55	0.00	8,605.45	63.82
EMPLOYEE TRAINING/TRAV	10-5100-100	3,000.00	335.74	335.74	0.00	2,664.26	11.19
TELEPHONE/POSTAGE	10-5100-110	3,000.00	2,851.83	2,851.83	0.00	148.17	95.06
MAINT & REPAIR - EQUIP	10-5100-160	1,000.00	376.80	376.80	0.00	623.20	37.68
MAINT & REPAIR - AUTO	10-5100-170	10,000.00	15,782.45	15,782.45	1,449.74	-7,232.19	172.32
DEPARTMENTAL EQUIPMENT	10-5100-180	12,500.00	12,181.38	12,181.38	7,510.88	-7,192.26	157.53
GAS/FUEL	10-5100-310	30,000.00	15,461.39	15,461.39	0.00	14,538.61	51.53
DEPARTMENTAL SUPPLIES	10-5100-330	5,500.00	1,987.70	1,987.70	1,479.34	2,032.96	63.03
UNIFORMS & ACCESSORIES	10-5100-360	9,000.00	6,359.61	6,359.61	1,265.50	1,374.89	84.72
CONTRACTED SERVICES	10-5100-450	21,375.00	6,388.34	6,388.34	0.00	14,986.66	29.88
SPECIAL OPERATIONS	10-5100-550	2,000.00	1,500.00	1,500.00	0.00	500.00	75.00
MISCELLANEOUS EXPENSE	10-5100-570	1,500.00	947.88	947.88	0.00	552.12	63.19
TOTAL DEPT: (5100) POLICE DEPARTMENT		826,369.00	537,937.05	537,937.05	11,705.46	276,726.49	66.51

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5150) POLICE DEPT. SRO							
POLICE SALARIES	10-5150-020	79,298.00	36,967.17	36,967.17	0.00	42,330.83	46.61
POLICE OVERTIME	10-5150-021	2,500.00	999.26	999.26	0.00	1,500.74	39.97
CHRISTMAS BONUS	10-5150-022	200.00	100.00	100.00	0.00	100.00	50.00
FICA EXPENSE	10-5150-050	6,464.00	2,894.27	2,894.27	0.00	3,569.73	44.77
GROUP INSURANCE	10-5150-060	13,317.00	8,461.61	8,461.61	0.00	4,855.39	63.54
RETIREMENT	10-5150-070	8,596.00	4,066.25	4,066.25	0.00	4,529.75	47.30
401K CONTRIBUTION	10-5150-071	3,965.00	1,624.18	1,624.18	0.00	2,340.82	40.96
EMPLOYEE TRAINING/TRAV	10-5150-100	500.00	0.00	0.00	0.00	500.00	0.00
MAINTENANCE/REPAIR AUT	10-5150-170	500.00	0.00	0.00	0.00	500.00	0.00
DEPARTMENTAL EQUIPMENT	10-5150-180	500.00	0.00	0.00	0.00	500.00	0.00
GAS/FUEL	10-5150-310	500.00	1,132.27	1,132.27	0.00	-632.27	226.45
UNIFORMS AND ACCESSORI	10-5150-360	500.00	0.00	0.00	0.00	500.00	0.00
TOTAL DEPT: (5150) POLICE DEPT. SRO		116,840.00	56,245.01	56,245.01	0.00	60,594.99	48.13

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5300) CONTRACTED SERVICES-FIRE							
CONTRACT SERVICES - FI	10-5300-450	235,767.00	181,685.55	181,685.55	0.00	54,081.45	77.06
TOTAL DEPT: (5300) CONTRACTED SERVICES-FIRE		235,767.00	181,685.55	181,685.55	0.00	54,081.45	77.06

Encumbrances & Expenditure Statement

Period Ending: June 30, 2021

(ALL) All Departments

Fiscal Year: 2021

Fiscal Month Range: 1-12

(D)

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5450) PUBLIC WORKS-ADM.							
SALARIES	10-5450-020	58,054.00	38,703.04	38,703.04	0.00	19,350.96	66.66
CHRISTMAS BONUS	10-5450-022	1,162.00	1,160.64	1,160.64	0.00	1.36	99.88
FICA EXPENSE	10-5450-050	4,531.00	3,049.50	3,049.50	0.00	1,481.50	67.30
GROUP INSURANCE	10-5450-060	6,847.00	5,113.19	5,113.19	0.00	1,733.81	74.67
RETIREMENT	10-5450-070	5,951.00	3,967.08	3,967.08	0.00	1,983.92	66.66
401K CONTRIBUTION	10-5450-071	2,903.00	1,693.30	1,693.30	0.00	1,209.70	58.32
TELEPHONE/POSTAGE	10-5450-110	2,184.00	1,018.23	1,018.23	0.00	1,165.77	46.62
UTILITIES	10-5450-130	6,500.00	3,201.51	3,201.51	0.00	3,298.49	49.25
MAINT & REPAIR-GROUNDS	10-5450-150	1,500.00	66.75	66.75	0.00	1,433.25	4.45
MAINT & REPAIR - EQUIP	10-5450-160	500.00	0.00	0.00	0.00	500.00	0.00
MAINT & REPAIR - AUTO	10-5450-170	1,700.00	1,346.98	1,346.98	0.00	353.02	79.23
DEPARTMENTAL EQUIPMENT	10-5450-180	1,500.00	260.86	260.86	0.00	1,239.14	17.39
FUEL/GAS	10-5450-310	3,000.00	2,080.24	2,080.24	0.00	919.76	69.34
DEPARTMENTAL SUPPLIES	10-5450-330	3,420.00	6,049.35	6,049.35	0.00	-2,629.35	176.88
UNIFORMS & ACCESSORIES	10-5450-360	300.00	0.00	0.00	0.00	300.00	0.00
MISCELLANEOUS EXPENSES	10-5450-570	2,500.00	932.95	932.95	0.00	1,567.05	37.31
TOTAL DEPT: (5450) PUBLIC WORKS-ADM.		102,552.00	68,643.62	68,643.62	0.00	33,908.38	66.93

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5600) PUBLIC WORKS-STREETS							
SALARIES	10-5600-020	118,809.00	40,852.80	40,852.80	0.00	77,956.20	34.38
OVERTIME	10-5600-021	1,500.00	1,032.90	1,032.90	0.00	467.10	68.86
CHRISTMAS BONUS	10-5600-022	832.00	415.74	415.74	0.00	416.26	49.96
SALARIES PART TIME	10-5600-030	28,000.00	2,071.00	2,071.00	0.00	25,929.00	7.39
FICA EXPENSE	10-5600-050	11,563.00	3,394.51	3,394.51	0.00	8,168.49	29.35
GROUP INSURANCE	10-5600-060	28,699.00	10,016.77	10,016.77	0.00	18,682.23	34.90
RETIREMENT	10-5600-070	10,777.00	4,290.37	4,290.37	0.00	6,486.63	39.81
401K CONTRIBUTION	10-5600-071	5,941.00	1,827.22	1,827.22	0.00	4,113.78	30.75
UTILITIES/STREET LIGHT	10-5600-130	100,600.00	80,297.64	80,297.64	0.00	20,302.36	79.81
MAINT & REPAIR - EQUIP	10-5600-160	35,000.00	545.86	545.86	0.00	34,454.14	1.56
MAINT & REPAIR - AUTO	10-5600-170	6,500.00	3,161.17	3,161.17	0.00	3,338.83	94.78
DEPARTMENTAL EQUIPMENT	10-5600-180	1,000.00	-27.25	-27.25	0.00	1,027.25	-2.72
FUEL/GAS	10-5600-310	15,000.00	3,800.22	3,800.22	0.00	11,199.78	25.33
DEPARTMENTAL SUPPLIES	10-5600-330	8,000.00	7,546.55	7,546.55	0.00	453.45	94.33
UNIFORMS & ACCESSORIES	10-5600-360	1,190.00	0.00	0.00	0.00	1,190.00	0.00
CONTRACTED SERVICES	10-5600-450	2,000.00	3,500.00	3,500.00	0.00	-1,500.00	175.00
TOTAL DEPT: (5600) PUBLIC WORKS-STREETS		375,411.00	162,725.50	162,725.50	3,000.00	209,685.50	44.14

TOWN OF ERWIN

Encumbrances & Expenditure Statement

Period Ending: June 30, 2021

Fiscal Year: 2021
Fiscal Month Range: 1-12

02/22/21
15:00:36

(D)

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5800) PUBLIC WORKS-SANITATION							
SANITATION SALARIES	10-5800-020	33,145.00	22,843.32	22,843.32	0.00	10,301.68	68.91
OVERTIME	10-5800-021	1,000.00	645.17	645.17	0.00	354.83	64.51
CHRISTMAS BONUS	10-5800-022	331.00	347.98	347.98	0.00	-16.98	105.13
FICA EXPENSE	10-5800-050	2,638.00	1,823.46	1,823.46	0.00	814.54	69.12
GROUP INSURANCE	10-5800-060	6,720.00	5,017.99	5,017.99	0.00	1,702.01	74.67
RETIREMENT	10-5800-070	3,398.00	2,407.61	2,407.61	0.00	990.39	70.85
401K CONTRIBUTION	10-5800-071	1,658.00	1,015.07	1,015.07	0.00	642.93	61.22
MAINT & REPAIR EQUIPME	10-5800-160	15,000.00	1,860.47	1,860.47	0.00	13,139.53	12.40
MAINT & REPAIR - AUTO	10-5800-170	1,000.00	1,220.60	1,220.60	0.00	-220.60	122.06
FUEL/GAS	10-5800-310	10,000.00	5,153.79	5,153.79	0.00	4,846.21	51.53
DEPARTMENTAL SUPPLIES	10-5800-330	500.00	1,275.88	1,275.88	0.00	-775.88	255.17
UNIFORMS AND ACCESSORI	10-5800-360	750.00	0.00	0.00	0.00	750.00	0.00
CONTRACTED SERVICES	10-5800-450	222,650.00	138,021.62	138,021.62	0.00	84,628.38	61.99
LANDFILL TIPPING FEES	10-5800-650	25,000.00	23,651.28	23,651.28	0.00	1,348.72	94.60
TOTAL DEPT: (5800) PUBLIC WORKS-SANITATION		323,790.00	205,284.24	205,284.24	0.00	118,505.76	63.40

TOWN OF ERWIN
Encumbrances & Expenditure Statement

Period Ending: June 30, 2021
 (ALL) All Departments

15:00:36 Fiscal Month Range: 1-12
 (D)

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (5900) PUBLIC WORKS-STORM WATER							
MAINT & REPAIR EQUIPME	10-5900-160	7,500.00	1,891.34	1,891.34	0.00	5,608.66	25.21
DEPARTMENTAL EQUIPMENT	10-5900-180	2,500.00	0.00	0.00	0.00	2,500.00	0.00
FUEL/GAS	10-5900-310	4,000.00	0.00	0.00	0.00	4,000.00	0.00
UNIFORMS AND ACCESSORI	10-5900-360	1,000.00	0.00	0.00	0.00	1,000.00	0.00
CONTRACTED SERVICES	10-5900-450	0.00	0.00	0.00	7,700.00	-7,700.00	0.00
TOTAL DEPT: (5900) PUBLIC WORKS-STORM WATER		15,000.00	1,891.34	1,891.34	7,700.00	5,408.66	63.94

10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (6200) RECREATION DEPT.							
SALARIES	10-6200-020	121,817.00	81,206.08	81,206.08	0.00	40,610.92	66.66
CHRISTMAS BONUS	10-6200-022	991.00	990.13	990.13	0.00	0.87	99.91
SALARIES PART TIME	10-6200-030	27,000.00	11,890.00	11,890.00	0.00	15,110.00	44.03
FICA EXPENSE	10-6200-050	11,461.00	7,176.95	7,176.95	0.00	4,284.05	62.62
GROUP INSURANCE	10-6200-060	14,212.00	14,987.86	14,987.86	0.00	-775.86	105.45
RETIREMENT	10-6200-070	12,487.00	9,250.23	9,250.23	0.00	3,236.77	74.07
401K CONTRIBUTION	10-6200-071	6,091.00	3,552.64	3,552.64	0.00	2,538.36	58.32
EMPLOYEE TRAINING/TRAV	10-6200-100	1,800.00	219.95	219.95	0.00	1,580.05	12.21
TELEPHONE/POSTAGE	10-6200-110	3,720.00	385.00	385.00	0.00	3,335.00	10.34
PRINTING & PUBLISHING	10-6200-120	300.00	113.22	113.22	0.00	186.78	37.74
UTILITIES	10-6200-130	34,800.00	17,850.18	17,850.18	0.00	16,949.82	51.29
MAINT & REPAIR - GROUN	10-6200-150	12,500.00	1,792.51	1,792.51	0.00	10,707.49	14.34
MAINT & REPAIR - EQUIP	10-6200-160	5,000.00	2,591.66	2,591.66	0.00	2,408.34	51.83
MAINT & REPAIR - AUTO	10-6200-170	1,000.00	335.89	335.89	0.00	664.11	33.58
DEPARTMENTAL EQUIPMENT	10-6200-180	7,300.00	3,963.94	3,963.94	1,773.10	1,562.96	78.59
FUEL/GAS	10-6200-310	5,400.00	2,401.79	2,401.79	0.00	2,998.21	44.47
DEPARTMENTAL SUPPLIES	10-6200-330	4,250.00	664.53	664.53	0.00	3,585.47	15.63
JANITORIAL SUPPLIES	10-6200-340	1,500.00	763.33	763.33	0.00	736.67	50.88
PARTICIPANT UNIFORMS &	10-6200-360	21,200.00	1,913.00	1,913.00	1,878.00	17,409.00	17.88
CONTRACTED SERVICES	10-6200-450	26,275.00	10,735.87	10,735.87	2,380.00	13,159.13	49.91
MISCELLANEOUS EXPENSE	10-6200-570	2,000.00	359.15	359.15	0.00	1,640.85	17.95
COPIER LEASE PURCHASE	10-6200-840	1,200.00	0.00	0.00	0.00	1,200.00	0.00
TOTAL DEPT: (6200) RECREATION DEPT.		322,304.00	173,143.91	173,143.91	6,031.10	143,128.99	55.59

Encumbrances & Expenditure Statement

Period Ending: June 30, 2021

10 GENERAL FUND

02/22/21 Fiscal Year: 2021
15:00:36 Fiscal Month Range: 1-12
(D)

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (6300) LIBRARY							
SALARIES	10-6300-020	35,655.00	23,768.32	23,768.32	0.00	11,886.68	66.66
CHRISTMAS BONUS	10-6300-022	100.00	100.00	100.00	0.00	0.00	100.00
FICA EXPENSE	10-6300-050	2,728.00	1,805.13	1,805.13	0.00	922.87	66.17
GROUP INSURANCE	10-6300-060	6,734.00	5,265.44	5,265.44	0.00	1,468.56	78.19
RETIREMENT	10-6300-070	3,655.00	2,436.23	2,436.23	0.00	1,218.77	66.65
401K CONTRIBUTION	10-6300-071	1,783.00	1,039.92	1,039.92	0.00	743.08	58.32
TELEPHONE/POSTAGE	10-6300-110	1,000.00	385.98	385.98	0.00	614.02	38.59
UTILITIES	10-6300-130	6,000.00	2,854.28	2,854.28	0.00	3,145.72	47.57
DEPARTMENTAL EQUIPMENT	10-6300-180	1,500.00	68.00	68.00	0.00	1,432.00	4.53
CIRCULATION PURCHASES	10-6300-331	5,000.00	1,173.77	1,173.77	0.00	3,826.23	23.47
STORYTIME SUPPLIES	10-6300-332	2,000.00	45.51	45.51	0.00	1,954.49	2.27
JANITORIAL SUPPLIES	10-6300-340	0.00	66.85	66.85	0.00	-66.85	0.00
DUES & SUBSCRIPTIONS	10-6300-530	1,000.00	49.00	49.00	0.00	951.00	4.90
TOTAL DEPT: (6300) LIBRARY		67,155.00	39,058.43	39,058.43	0.00	28,096.57	58.16

TOWN OF ERWIN
Encumbrances & Expenditure Statement
 Period Ending: June 30, 2021
10 GENERAL FUND

Account Description	Account No	Budget Amount	Activity This Period	Expenditure Year to Date	Encumbrance Year to Date	Unencumbered Balance	% Spent
DEPT (6400) COMMUNITY CENTER							
UTILITIES	10-6400-130	5,000.00	2,449.04	2,449.04	0.00	2,550.96	48.98
MAINT & REPAIR - GROUN	10-6400-150	500.00	0.00	0.00	0.00	500.00	0.00
MAINT & REPAIR - EQUIP	10-6400-160	1,000.00	7,635.03	7,635.03	0.00	-6,635.03	763.50
TOTAL DEPT: (6400) COMMUNITY CENTER		6,500.00	10,084.07	10,084.07	0.00	-3,584.07	155.13
TOTAL FUND: (10) GENERAL FUND		3,306,715.00	1,860,370.85	1,860,370.85	28,436.56	1,417,907.59	57.12

Erwin Board of Commissioners

REQUEST FOR CONSIDERATION

To: The Honorable Mayor and Board of Commissioners

From: Snow Bowden, Town Manager

Date: March 4, 2021

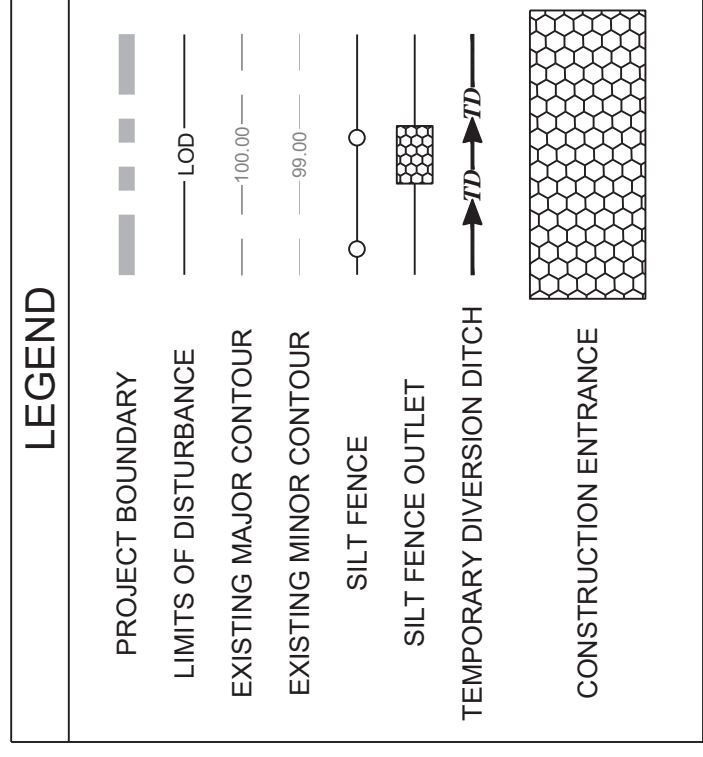
Subject: Porter Drive Subdivision

This is the final plat of this proposed subdivision off of Porter Drive. All of these lots meet the minimum lot size for the R-6 Zoning District. There are existing Harnett Regional Water and Sewer lines that are located under Porter Drive and they can be found on this final plat. The preliminary plat was presented to the Planning Board back in 2020. This proposed subdivision will bring in seven new homes inside Town Limits.

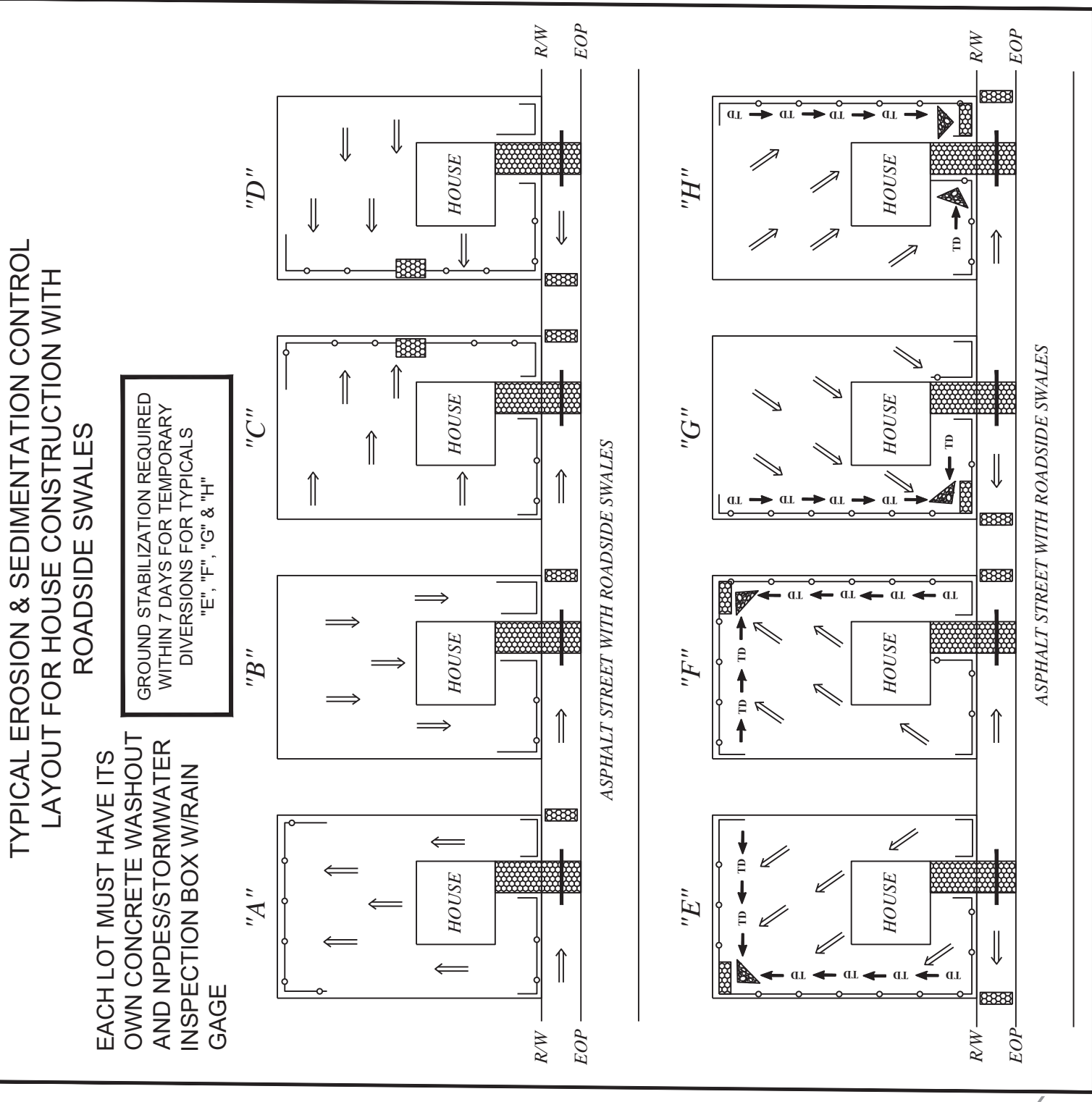
Attachments:

- Final Plat
- Soil and Erosion Control Plan
- Certificate of Ownership and Dedication

PROPERTY INFORMATION
 OWNER: STRICKLEY AND COMPANY, LLC
 258 WILLOWCROFT COURT
 DUNN, NC 28334
 NC PIN 0597-78-4127
 DEED BOOK 3841 PG471
 MAP BOOK 2008 PG661



NOTE: EXISTING CONTOURS USE
 0.25' INCREMENTS



DISTURBED AREA = 3.01 AC

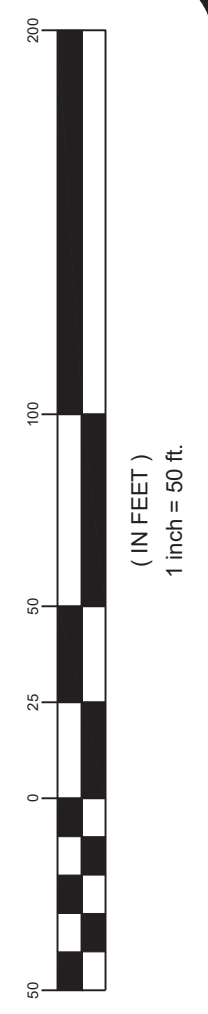
EROSION CONTROL LAYOUT BY LOT	LOT NUMBER	LAYOUT
	1	C
	2	C
	3	C
	4	C&D
	5	D
	6	D
	7	D



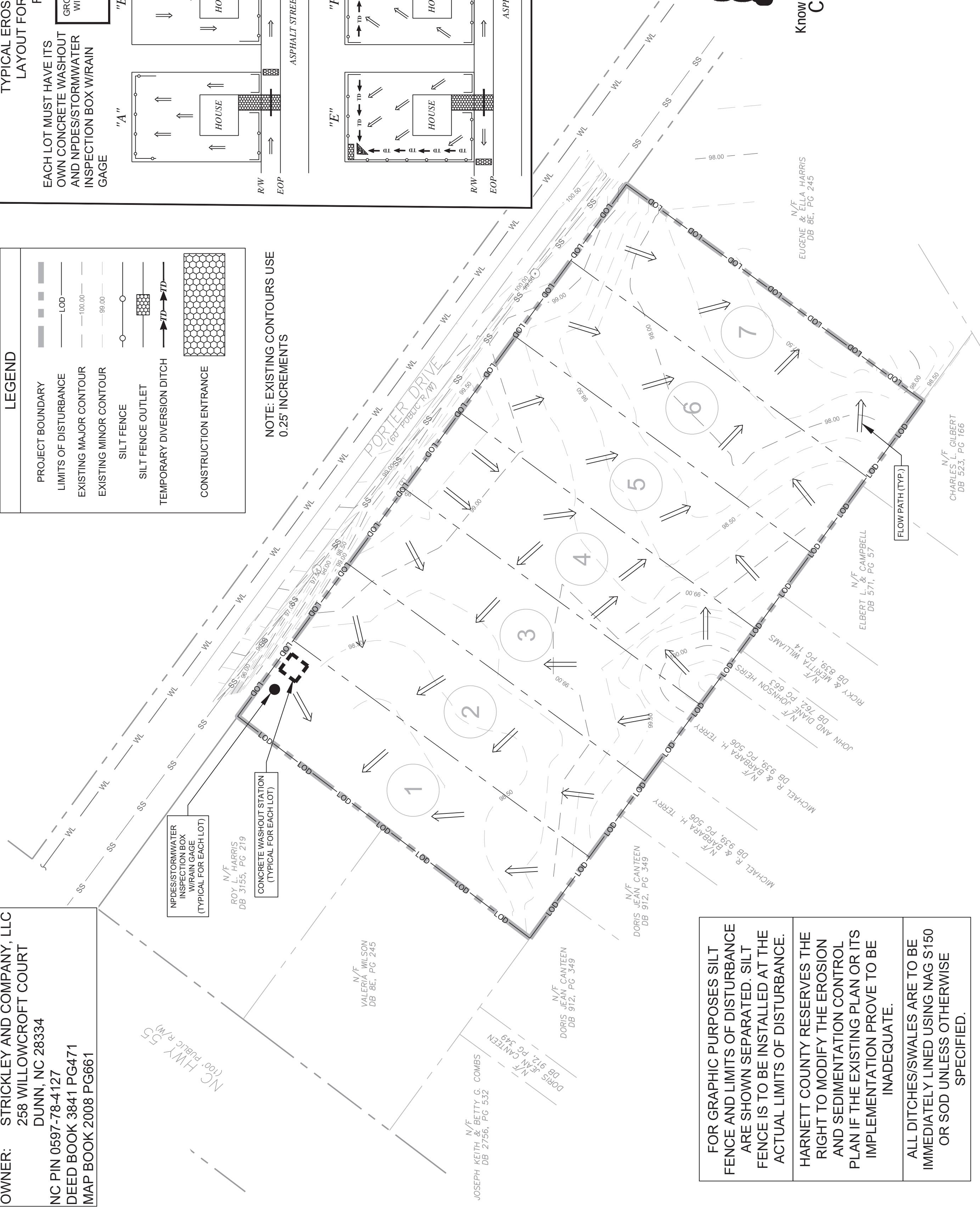
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 2/2/2021 4:14 PM

NOT RELEASED FOR CONSTRUCTION

GRAPHIC SCALE



Know what's below.
 Call before you dig.



FOR GRAPHIC PURPOSES SILT FENCE AND LIMITS OF DISTURBANCE ARE SHOWN SEPARATED. SILT FENCE IS TO BE INSTALLED AT THE ACTUAL LIMITS OF DISTURBANCE.

HARNETT COUNTY RESERVES THE RIGHT TO MODIFY THE EROSION AND SEDIMENTATION CONTROL PLAN IF THE EXISTING PLAN OR ITS IMPLEMENTATION PROVE TO BE INADEQUATE.

ALL DITCHES/SWALES ARE TO BE IMMEDIATELY LINED USING NAG S150 OR SOD UNLESS OTHERWISE SPECIFIED.

SOURCE OF INFORMATION:
 1. EXISTING SURVEY AND TOPO OF SITE PROVIDED BY CHANDLER LAND SURVEYING, 83 ADAMS POINT DRIVE, GARNER, NC 27529 DATED 08/22/2020

DESIGN	DM	DATE	02/02/2021
DRAWN	DM	SHEET	
CHECKED	AWH		
HORIZONTAL SCALE	SEE GRAPHIC SCALE		
VERTICAL SCALE	N/A		
	C1.01		

PORTER DRIVE
 FOR
 STRICKLEY AND COMPANY, LLC
 TOWN OF ERWIN, HARNETT COUNTY, NORTH CAROLINA

A&H **ADAMS & HODGE**
 ENGINEERING, PC

REVISIONS:
 314 EAST MAIN STREET
 CLAYTON, NC 27520
 info@adamsandhodge.com
 919-243-1332
 FIRM # C-4187

Certificate of Ownership and Dedication

I hereby certify that I am the owner of the property shown and described hereon, which is located in the subdivision jurisdiction of the Town of Erwin and that I hereby adopt this plan of subdivision with my free consent, establish minimum building setback lines and dedicate all streets, alleys, walks, parks, and other sites and easements to public or private use as noted. Furthermore, I hereby dedicate all storm sewer lines to the Town of Erwin. I hereby dedicate all sanitary sewer and water lines to Harnett Regional Water.

EXPAND

Date 2/4/11	415 Owners
-------------	---------------

(f)

surveyed must be clearly indicated on the map and a statement included in the certificate revealing the source of information. The certificate shall take the following general form:

EXPAND

State of North Carolina	Town of Erwin
-------------------------	---------------

JOHN H. CHANDLER

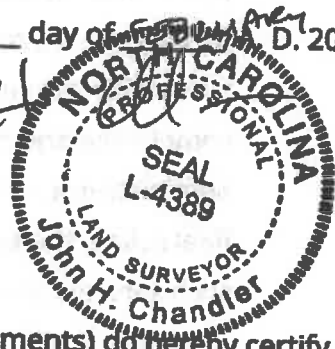
I, _____ certify that this map was drawn by me (drawn under my supervision) from (an actual survey made by me) (an actual survey made under my supervision) (deed description recorded in Book 384/, Page 047/ Book _____, Page _____, etc.) (other); that the ratio of precision as calculated by latitudes and departures is 1:10,000 (that the boundaries not surveyed are shown as broken lines plotted from information found in Book SEE Page MAP); that this map was prepared in accordance with G.S. 47-30, as amended.

Witness my hand and seal this 30th day of February, D. 2021

Registered Land Surveyor J.C.H.

Official Seal

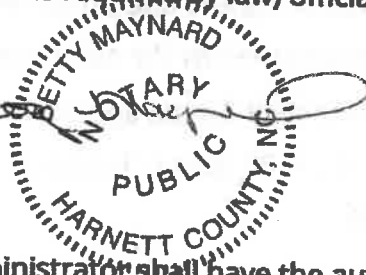
Registration Number L-4389



I (officer authorized to take acknowledgements) do hereby certify that (name of registered surveyor) personally appeared before me this day and acknowledged the due execution of this certificate. Witness my hand and (where an official seal is required by law) official seal this the 3rd day of Feb (year). 2021

Notary Public Betty Maynard

Official Seal



- c. The subdivision administrator shall have the authority to approve all minor subdivisions, provided that all of the applicable requirements are met.
- d. If the subdivision administrator approves the final plat, such approval shall be shown on each copy of the plat by the following signed certificate:

Certificate of Approval for Recording

I hereby certify that the subdivision plat shown herein has been found to comply with the Subdivision Ordinance of Town of Erwin, North Carolina and that this plat has been approved for recording in the Office of the Register of Deeds of Harnett Count

 EXPAND

Subdivision Administrator	Date
Erwin, North Carolina	

- e. If the final plat is disapproved by the subdivision administrator, the reasons for such disapproval shall be stated in writing, specifying the provisions of this article with which the final plat does not comply. One copy of such reasons and one plat shall be retained by the subdivision administrator as part of the records; one copy of the reason and three copies of the plat shall be transmitted to the subdivider. If the final plat is disapproved, the subdivider may make such changes as will bring the final plat into compliance and resubmit same for reconsideration by the subdivision administrator, or appeal the decision to the town board. Before rendering a final ruling, the town board may utilize the services of the town engineer, if such services are determined to be required. In such a case, all engineering expenses shall be paid by the subdivider.
- f. If the final plat is approved by the subdivision administrator, the original tracing and one print of the plat shall be retained by the subdivider. One reproducible tracing and one print shall be filed with the town clerk, and one print shall be retained by the subdivision administrator for the records.
- g. The subdivider shall file the approved final plat with the register of deeds of the county within 30 days of the approval; otherwise such approval shall be null and void.


(Code 1977, § 9-3028; Ord. of 2-3-1994; Ord. No. 2012-2013:005, 6-6-2013)

Sec. 30-77. - Sketch plan for major subdivisions.

⋮

I hereby certify that the subdivision plat shown hereon has been found to comply with the subdivision ordinance of the Town of Erwin, North Carolina, and that this plat has been approved by the Erwin Town Planning Board for recording in the Office of the Register of Deeds of Harnett County.

EXPAND

Chairman of the Planning Board	Date 2-15-21
Erwin, North Carolina	

- d. If the final plat is disapproved by the town board, the reasons for such disapproval shall be stated in writing, specifying the provisions of this article with which the final plat does not comply. One copy of such reasons and one print of the plat shall be retained by the town board as part of its proceedings; one copy of the reasons and three copies of the plat shall be transmitted to the subdivider. If the final plat is disapproved, the subdivider may make such changes as will bring the final plat into compliance and resubmit same for reconsideration by the town board.
- e. If the final plat is approved by the planning board, the original tracing and one print of the plat shall be retained by the subdivider. One reproducible tracing and one print shall be filed with the town clerk, and one print shall be retained by the planning board for its records.
- f. The subdivider shall file the approved final plat with the register of deeds of the county within six months of planning board approval; otherwise such approval shall be null and void.

(Code 1977, § 9-3031; Ord. of 2-3-1994; Ord. No. 2012-2013:005, 6-6-2013)

Sec. 30-80. - Information to be contained in or depicted on preliminary and final plat.

The preliminary and final plats shall depict or contain the information indicated in the following table:

Plats

I hereby certify that I am the owner of the property shown and described hereon, which is located in the subdivision jurisdiction of the Town of Erwin and that I hereby adopt this plan of subdivision with my free consent, establish minimum building setback lines and dedicate all streets, alleys, walks, parks, and other sites and easements to public or private use as noted. Furthermore, I hereby dedicate all sanitary sewer, storm sewer and water lines to the Town of Erwin.

EXPAND

Date 11/9/20	G16	Owners
--------------	-----	--------

(f) Certificate of survey and accuracy.

(1) In accordance with the Manual of Practice for Land Surveying in North Carolina. On the face of each map prepared for recordation, there shall appear a certificate acknowledged before an officer authorized to take acknowledgements and executed by the person making the survey or map, including deeds and any recorded data shown thereon. The certificate shall include a statement or error of closure calculated by latitudes and departures. Any lines on the map which were not actually surveyed must be clearly indicated on the map, and a statement included in the certificate revealing the source of information.

(2) The certificate shall take the following general form:

JOHN H. CHANDLER
 I, _____, certify that this map was (drawn by me) (drawn under my supervision) from (an actual survey made by me) (an actual survey made under my supervision) (deed description recorded in Book ^{DEED} 3841, Page ^{MAP} 0771, Book _____, Page __, etc.) (other); that the ratio of precision as calculated by latitudes and departure is 1: 10,000. (that the boundaries not surveyed are shown as broken lines plotted from information found in Book SEE, Page MAP); that this map was prepared in accordance with G.S. 47-30 as amended. Witness my hand and seal this 3RD day of FEBRUARY, A.D. 2021

EXPAND

Registered Land Surveyor <u>J.C.H. Chandler</u>	Registration Number <u>L-4389</u>
---	-----------------------------------

plats, subdivisions and mapping requirements set forth in G.S. 47-30 and the Manual of Practice for Land Surveying in North Carolina.

- (4) Five copies of the final plat shall be submitted, two of these shall be on reproducible material; three shall be black or blue line paper prints. Material and drawing medium for the original shall be in accordance with the Manual of Practice for Land Surveying in North Carolina, where applicable, and the requirements of the county register of deeds.
- (5) The final plat shall be of a size suitable for recording with the county register of deeds and shall be at a scale of not less than one inch equals 200 feet. Maps may be placed on more than one sheet with appropriate match lines.
- (6) Submission of the final plat shall be accompanied by a filing fee per the adopted Town of Erwin fee schedule available in the town clerk's office.
- (7) The final plat shall meet the specification in section 30-80.
- (8) The following signed certificates shall appear on all five copies of the final plat:
 - a. Certificate of ownership and dedication.

I hereby certify that I am the owner of the property shown and described hereon, which is located in the subdivision jurisdiction of the Town of Erwin and that I hereby adopt this plan of subdivision with my free consent and establish minimum building setback lines as noted.

 EXPAND

Date	11/9/20	G/S	Owner
------	---------	-----	-------

- b. Certificate of survey and accuracy. In accordance with the Manual of Practice for Land Surveying in North Carolina, on the face of each map prepared for recordation, there shall appear a certificate acknowledged before an officer authorized to take acknowledgements and executed by the person making the survey or map, including deeds and any recorded data shown thereon. The certificate shall include a statement of error of closure calculated by latitudes and departures. Any lines on the map which were not actually

Erwin Board of Commissioners

REQUEST FOR CONSIDERATION

To: The Honorable Mayor and Board of Commissioners

From: Snow Bowden, Town Manager

Date: March 4, 2021

Subject: Budget Retreat

We need to pick a day and time to schedule our budget retreat. We will have a lot to discuss. It will be set up in a manner that will allow social distancing and it will follow all COVID-19 social distancing protocols. In my opinion, it is going to be another budget year with concerns about our revenues due to COVID-19.

Action Recommended:

- Pick a day and time for the budget retreat. (Our staff training room is currently being used by volunteers of the North Carolina Economic Assistance Center on Wednesday and Thursday mornings to work with residents to prepare and help file their taxes for free. They are following social distancing guidelines. But a large number of people do use this much needed service in the community.) If we meet in the afternoon the only day in March that will not work is March 16th.

Erwin Board of Commissioners

REQUEST FOR CONSIDERATION

To: The Honorable Mayor and Board of Commissioners

From: Snow Bowden, Town Manager

Date: March 4, 2021

Subject: Trash and Recycling Collection

The Town received four bids on the request for proposals that it put out for trash and recycling collection services. The companies included: GLF (Waste Industries), Republic Services, Anchor Disposal and Carolina Trash & Septic. GLF (Waste Industries) is our current service provider. Before the Town contracted with GLF (Waste Industries) Republic Services provided this much needed service to the Town.

GLF was the lowest bidder out of the group of four. Our current rates for trash collection are \$8.88 per can. Our current rates for recycling collection are \$4.40 per can. GLF (Waste Industries) has proposed in their bid to charge \$6.68 per can for trash collection and \$2.58 per can for recycling collection. The Town has a great connection with GLF, and I believe it would be in our best interest to keep this partnership going. There should be some cost savings with this new contract as well.

Company	Weekly collection of trash/once a month recycling collection	Weekly collection of trash/twice a month recycling collection	Weekly collection of trash/recycling collection every other week
GLF (Waste Industries)	\$9.26 (TOTAL)	\$11.48 (TOTAL)	\$11.48 (TOTAL)
Republic Services	\$11.87 (TOTAL)	\$12.03 (TOTAL)	\$12.03 (TOTAL)
Anchor Disposal	\$11.80 (TOTAL)	\$12.70 (TOTAL)	\$12.70 (TOTAL)
Carolina Trash and Septic	\$11.25 (TOTAL)	\$12.50 (TOTAL)	\$12.75 (TOTAL)

Attachments:

- GLF (Waste Industries) Bid
- Republic Services Bid
- Anchor Disposal Bid
- Carolina Trash and Septic Bid

Action Recommended:

- Authorize Town Manager Snow Bowden to move forward with updating our contract with GLF (Waste Industries).



**Town of Erwin
Snow Bowden
Manager
100 West F Street
Erwin, NC 28339**

**910-591-4200
townmanager@erwin-nc.org**

**Submitted by:
Norma Yanez
Government Contracts Manager
Waste Industries, LLC dba GFL Environmental
3741 Conquest Drive
Garner, NC 27529
252-241-2056 cell
norma.yanez@gflenv.com**

**RFP:Solid Waste Collection Services for Residential Customer
Due : Tuesday February 23, 2021 at 10am**



February 23, 2021

Snow Bowden
Manager
Town of Erwin
100 West F Street
Erwin, North Carolina 28339

Dear Mr. Bowden,

Enclosed please find one response with original signatures and two copies of our response to your Request For Proposals Solid Waste and Recycling Collection Services For Residential Customers and the updated version with new Umbrella Liability limits of \$5 mil. We have read and understood the requirements of your solicitation and have responded accordingly.

We look forward to meeting with you and your staff to discuss our offering. Thank you for allowing Waste Industries to participate in your solicitation.

Respectfully,

A handwritten signature in black ink, appearing to read 'Norma Yanez', written over a light blue horizontal line.

Norma Yanez
Government Contracts Manager



Table of Contents

- Section 1 Letter of Transmittal**
- Section 2 Responsiveness to Town's Request**
- Section 3 Experience**
- Section 4 References**
- Section 5 Project Team**
- Section 6 Executive Summary**
- Section 7 Exceptions/Assumptions**
- Section 8 Conflict of Interest**
- Section 9 Financial Information**
- Section 10 Fee Proposal**



February 15, 2021

Mr. Snow Bowden
Manager
Town of Erwin
100 W F Street
Erwin, North Carolina 28339

Dear Mr. Bowden,

This letter serves as your requested "Letter of Transmittal". As Regional Vice President of Waste Industries, LLC dba GFL Environmental, I authorize and approve the information and pricing provided in this response to your Request for Proposal.

Nick Zdeb, General Manager will be our contact for questions concerning our proposal. His contact information is **Waste Industries 3741 Conquest Drive Garner, NC 27529**. The trucks from this facility will service your Town.

919-662-7100 tel
919-662-1730 fax
nick.zdeb@gflenv.com

The office hours of operation are 8am-5pm Monday through Friday.

Respectfully,


Travis Hitchcock
Vice President



Responsiveness to Town's Request

If awarded this contract:

Waste Industries LLC dba GFL Environmental will continue to provide weekly service for trash and monthly service for recycling on current days of service.

We will continue to replace and/or repair all carts as needed.

We will continue to communicate with Town staff to provide the quality service that the Citizens in the Town of Erwin deserve.

Waste Industries LLC dba GFL Environmental will call on its extensive back-up capabilities at the Raleigh and surrounding facilities if needed.

There will be no disruption in Town service that would result with a change of service provider.



Experience

Waste Industries, LLC dba GFL Environmental is a solid waste services company that has provided collection, transfer, disposal, and recycling services to commercial, industrial and residential customer locations in North America for over 44 years. We understand that honesty, commitment to our employees and community, and the endless search for improvement are the reasons for our past success and the foundation for our future growth. Living in the communities we serve, we are committed to improving them. From state-of-the-art landfills and transfer stations to strategic environmental policies, we can help communities maintain and improve their quality of life by providing efficient, innovative, and cost-effective solid waste solutions. By standing on our principles, we have earned the trust and respect from our customers and the industry.

Our History - A Foundation for the Future

If you were to pick an ideal time to start-up a garbage company it probably would not have been in December of 1970. It was a time of economic uncertainty which would result in high interest rates and low optimism. But under these circumstances Lonnie Poole, Jr. had a vision of what could be and introduced his plan to J. Gregory Poole who would become the company's first outside investor. And as fate would have it a young man, Jim Perry, fresh out of the Air Force would become the company's first employee. The early years were filled with setbacks and struggles but the company established a track record for performance in a very demanding business. It constructed sanitary landfills and opened collection operations in towns and counties in Eastern North Carolina and still enjoys many business relationships established in the 70's. By the mid 80's the company's revenues reached \$10 million and the company had created a culture that would sustain its growth. A culture built around **people, principles, practices and performance**. And by the end of the 90's Waste Industries reached a milestone of \$100 million in revenues and became a public company with its stock traded on the NASDAQ under the ticker symbol WWIN. After 11 years as a public company circumstances guided us back to private ownership and in 2008 Waste Industries with the support of two prominent investment firms, Macquarie and Goldman Sachs. In October of 2018 Waste Industries merged with GFL Environmental. GFL Environmental Inc. is a leading North American provider of diversified environmental solutions, and the only major diversified environmental services company in North America offering services in solid waste management, liquid waste management and infrastructure development. Recognized by our signature fleet of well-maintained, bright green trucks, we offer a robust, consolidated and sophisticated approach to meeting our customers' environmental service requirements. In March 2020, our company became publicly traded on US and Canadian stock markets.

Throughout our history our goal has always been to make a positive difference in the communities where we live and work, to enrich the lives of our employees, and to forge meaningful relationships with our vendors and suppliers. By living up to these ideals we believe we will continue to find more customers to serve and to continue the successful story that grew from humble beginnings nearly four decades ago.

We have many service locations in North Carolina as well as across the US and Canada. Besides our local operation in Garner, we have service facilities in Graham, Fayetteville, Durham, Henderson, Wilmington, Newport, Bolivia, New Bern, Wilson, Weldon, Greenville, Columbus, Whiteville and Williamston. We also own Sampson County Disposal, the largest privately owned landfill in NC. We have network of transfer stations across the state. Our website, gflenv.com, provides the addresses and other information about these locations as well as our other facilities across the US and Canada. **Our US Corporate office is located in Raleigh NC.**



Qualifications

WASTE INDUSTRIES, LLC dba GFL Environmental - COMPANY INFORMATION

Nature of Business:	Waste Collection and Disposal
Type of Ownership:	Corporation
Date of Incorporation:	December 1, 1970
Federal ID Number:	56-0954929
Officers:	Patrick Dovigi, President & CEO Luke Pelosi, CFO Greg Yorston, COO Mindy Gilbert, Executive VP and Secretary
Address: US Corporate Headquarters	3301 Benson Drive Suite 601 Raleigh, NC 27609 Main Number: (919) 325-3000 Fax Number: (919) 325-4040 Web/E-mail Address: www.wasteindustries.com
Management Team:	Travis Hitchcock, Region Vice President Nick Zdeb, General Manager
Branch Location:	Waste Industries, LLC dba GFL Environmental 3741 Conquest Drive Garner, NC 227529 Main Number: (919) 662-7100
GFL Environmental, Authorized Representative:	Travis Hitchcock Regional Vice President
GFL Environmental -Raleigh	Nick Zdeb General Manager E-mail: nick.zdeb@gflenv.com



REFERENCES

**Sanford, NC -Curbside Residential Solid Waste and Recycle Service-9000 plus homes
Hal Hegwer, City Manager 910-777-1110
PO Box 3279
Sanford NC 27331**

**Holly Springs, NC- Curbside Residential Solid Waste and Recycle Service-9000 plus homes
Randy Harrington-Manager 919-522-6221
128 South Main Street
Holly Springs NC 27540**

**Rolesville, NC- Curbside Residential Solid Waste and Recycle Service- 3000 plus
Kelly Arnold, Manager 919-556-6852
502 Southtown Circle
Rolesville NC 27571**

Waste Industries, LLC dba GFL Environmental services many towns, counties and government entities in NC including being the current service provider for, City of Raleigh Front End, Town of Wendell, Durham County FE and County curbside recycle, Wake County Convenient Sites, Wake County Schools, Orange County Recycle, City of Apex, City of Knightdale, Guilford County Franchise, Alamance County Franchise, Jamestown Recycling, Village of Oak Ridge, Town of Lillington, Lee County, Harnett County Transfer Disposal Contract, Town of Benson, Craven County, Carolina Beach etc. Our largest contract in the State of North Carolina is with Brunswick County where we service almost 97,000 homes for trash. More references can be provided upon request.



Project Team

Please find on following page, an organizational chart outlining management at the Raleigh facility. Notice that Nick Zdeb is General Manager. Nick reports to the Regional Vice President, Travis Hitchcock. Their brief resumes are listed below.

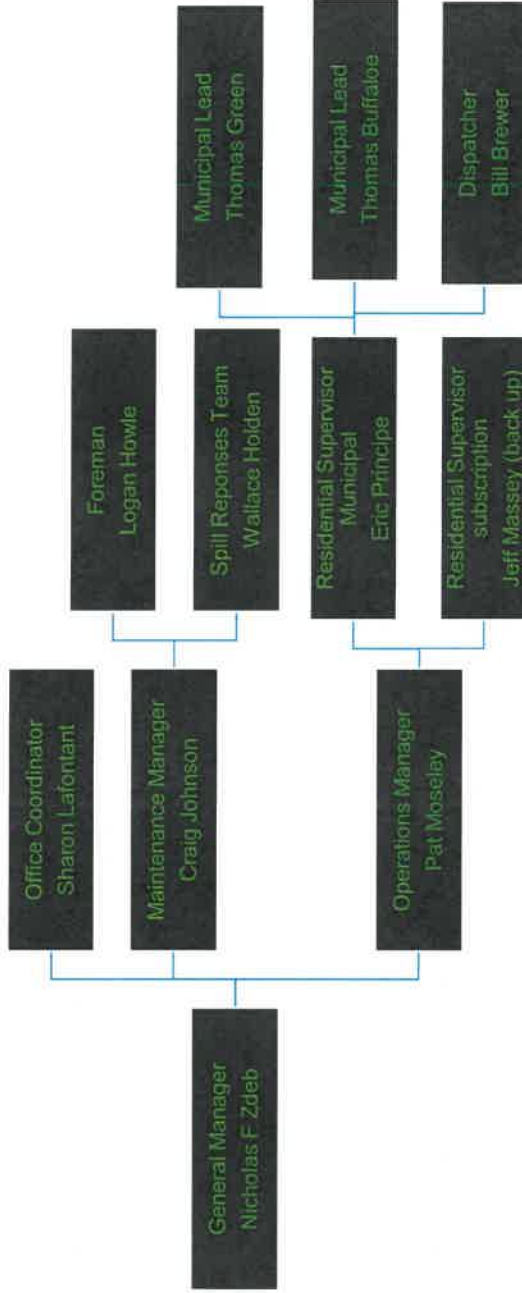
Travis Hitchcock - Regional Vice President
travis.hitchcock@gflenv.com

Travis joined Waste Industries in 2009 with 3 years' experience as the Operations Manager of a hauling division and transfer station. He was the Operations Manager for our Fayetteville facility for one year and in November of 2010 was promoted to General Manager of the Hope Mills Branch. In 2011, Travis was promoted to General Manager of Waste Industries Wilmington facility. In 2014, Travis was promoted to the General Manager position of our Raleigh facility and subsequently to Regional Vice President. Travis graduated from the University of Maine with a Bachelor in Resource Agri-Business Management.

Nick Zdeb - General Manager, Raleigh Branch
nick.zdeb@gflenv.com

Nick came to the company at the end of 2011 as an Operations Supervisor for the Hope Mills, NC branch for 13 months. He then took the Manager position in Wytheville, VA for the next 8 months. Nick moved from there to the Manager position in the Delaware South location after the acquisition of Moore Disposal. Nick then served as Operational Manager of the Raleigh facility where he was promoted to General Manager when Travis Hitchcock was promoted to Regional Vice President. Nick has close to 10 years of logistical experience while he held various positions at UPS. Nick is a graduate of Campbell University with a Bachelor of Arts in Business, after proudly serving his country for 5 years in the United State Marine Corps.

ORGANIZATIONAL CHART



Green Today. Green For Life.

gflenv.com



Executive Summary

Waste Industries LLC dba GFL Environmental LLC dba GFL Environmental has read and understood the requirements of your Request For Proposals Solid Waste and Recycling Collection Services For Residential Customers including the second RFP addressing the change in Umbrella requirements for insurance. Please note that we currently maintain a \$20 mil umbrella in our standard insurance policy. We have responded accordingly.

We are currently providing these services and we are familiar with the Town and its 'Back Door' customers. Our service days will remain the same eliminating the possibility of any confusion. There will be no interruption of services if we are approved to continue this work.

Waste Industries LLC dba GFL Environmental has set up Town in our "EZ Waste Portal System". The EZ Waste Portal is an online, real-time web based request tracking tool that Waste Industries LLC dba GFL Environmental developed for county and town governmental customers. It is designed to aid in tracking requests, reporting problems, adding new services, changing services, removing services, and viewing the status of any open item. The portal automates work flow, allowing for effective communication between us and our customers. We feel strongly that this is a benefit that our competitors cannot offer. This program will keep in one location all communications and requests from the Town staff. It will also notify Town when their requests are completed. Waste Industries LLC dba GFL Environmental will update the Town staff's training on the simple steps to access and utilize.

Waste Industries LLC dba GFL Environmental' trucks also come equipped with Drive Cam Fleet Tracker which enables our supervisors to know where are trucks are and have been at all times. The trucks also have outward -facing and inside the cab cameras that activate only when the truck experiences a change in momentum. These have elevated our driver safety coaching to a higher level.

Besides our Flagship Raleigh Operation, Waste Industries LLC dba GFL Environmental has many back-up facilities and equipment surrounding the Town of Erwin in case of emergencies including Sanford, Fayetteville and Wilson. Waste Industries LLC dba GFL Environmental owns Sampson County Landfill where Harnett County delivers its Municipal Solid Waste.



Exceptions/ Assumptions

The Contractor may request to negotiate an adjustment if such adjustment arise out of changes in direct operational costs related to provision of the Services over which CONTRACTOR has **no control**, including by way of example, but not limitation, such expense as landfill, or material processing, taxations and governmental regulations. Any changes will be mutually agreed upon but not unreasonably withheld. Documentation will be provided to substantiate any such requests.

Waste Industries LLC dba GFL Environmental will receive an annual adjustment on the anniversary of the first year of agreement and each subsequent year based on agreed upon Bureau of Labor Statistics Water and Sewer and Trash Index- Garbage and Trash Sub Index for the month of January.



Conflict of Interest

There are no conflicts of interest in the preparation and submittal of this proposal between Waste Industries LLC dba GFL Environmental and its employees with The Town of Erwin and its employees and officials.



Financial Information

Please find on following pages, an Independent audit of Wrangler Super Holdco Corp (parent company of Waste Industries LLC dba GFL Environmental). This report is only included with proposal in binder with original signatures.

The entire Wrangler Super Holdco/ GFL Environmental audit can be viewed on the GFL website <https://gflenv.com> under "Investors". These reports will be updated in the month of March.

ATTACHMENT A
Fee Proposal for Solid Waste and Recycling Collection Services

FEE PROPOSAL

Proposed fees must be complete and should include at least collection, transportation, processing fees and containers. The final fee must be guaranteed for at least twelve (12) months after the Contract execution date.

Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied once per month for recycling

\$ 6.68 per month for trash (each)
\$ 2.58 per month for recyclables (each)

Alternative A. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied twice per month for recycling

\$ 6.68 per month for trash (each)
\$ 4.88 per month for recyclables (each)

Alternative B. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied every other week for recycling

\$ 6.68 per month for trash (each)
\$ 4.88 per month for recyclables (each)

Date: 2-18-2021

Company Name: Waste Industries LLC dba GFL Environmental

Address: 3741 Conquest Dr Garner NC 27529

Telephone: 919-662-7100 Fax: 919-662-1730

E-mail: travis.hitchcock@gflenv.com Website: www.wasteindustries.com

Authorized Signature:  - Vice President



REPUBLIC SERVICES

**Republic Services of North Carolina, LLC.
2477 Highway 301 North
Dunn, NC 28334
919-669-8515**

**RFP For Solid Waste and Residential Collection Services
For Residential Customers**

Original

**Town of Erwin
February 23, 2021
10:00 A.M.**

Shane Walker
Area President
Swalker@republicservices.com
803-396-3411

Chris Wilson
Municipal Sales Manager
cwilson2@republicservices.com
919-433-0918

Vanessa Casteen
Business Unit Finance Manager
vcasteen@republicservices.com
919-354-3235

Tracy Nestor
Area Senior Municipal Manager
TNestor@republicservices.com
828-695-2064

Joe Dehner
Business Unit General Manager
jdehner@republicservices.com
919-868-2195

Mike Novicky
Division Manager/ Dunn Division
MNovicky@republicservices.com
910-477-8282



NORTH CAROLINA

Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

REPUBLIC SERVICES OF NORTH CAROLINA, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 13th day of January, 2000

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.



Scan to verify online.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this 27th day of January, 2021.

Elaine F. Marshall

Secretary of State

CERTIFICATE OF SECRETARY

**RELATING TO THE BID OR PROPOSAL
TO PROVIDE SOLID WASTE AND RECYCLING
COLLECTION SERVICES FOR RESIDENTIAL CUSTOMERS
FOR THE TOWN OF ERWIN
IN THE STATE OF NORTH CAROLINA**

The undersigned, Secretary of **REPUBLIC SERVICES OF NORTH CAROLINA, LLC**, a North Carolina limited liability company (the "Company"), hereby certifies that the following is a true and correct copy of the resolution which was duly adopted by **REPUBLIC SERVICES, INC.**, a Delaware corporation, the sole member of the Company (the "Member") by written consent of the Member on February 24, 2016, that such resolution has not been rescinded, amended or modified in any respect, and is in full force and effect on the date hereof:

RESOLVED, that (i) any individual at the time holding the position of General Manager or Area Director, Finance be, and each of them hereby is, appointed as an Authorized Agent, to act in the name and on behalf of the Company and to include the execution of related documents, in connection with the day-to-day business activities of the Company, and further, that (ii) in addition to the General Manager or Area Director, Finance, any individual at the time holding the position of Area Director, Business Development; Area Director, Operations; or Market Vice President be, and each of them hereby is, appointed as an Authorized Agent to execute any bid and proposal, and if awarded, any related contract for services to be performed by the Company and any bond required by such bid, proposal or contract, all in accordance with the existing Levels of Authority and other relevant policies and procedures.

I further certify that **JOSEPH L. DEHNER** holds the title of General Manager and in such capacity has full authority to act in the name and on behalf of the Company as set forth in the foregoing resolution.

WITNESS MY HAND, this 25th day of January, 2021.



Eileen B. Schuler, Secretary



2477 Highway 301 North, Dunn, NC 28334
O 919-669-8515 f 919-991-1036 republicservices.com

February 23, 2021

Snow Bowden
Town Manager
Town of Erwin
100 West F. Street
Erwin, NC 28339

Re: Letter of Transmittal for RFP for Solid Waste Collection and Recycling Services

Dear Mr. Bowden:

Republic Services of North Carolina, LLC is honored to have this opportunity to present the enclosed proposal in response to the RFP for Solid Waste Collection and Recycling Services for the Town of Erwin. We have made every effort to adhere to the requirements of the RFP and to offer the Town of Erwin an overall plan that is environmentally and financially sustainable. We confirm our compliance with all applicable rules and regulations of federal, state, and local governing entities. We have received all attachments, exhibits and addenda to the RFP. We understand the scope and requirements for performing the work. Republic Services is prepared to begin services to the Town under an agreement beginning July 1, 2021. The undersigned represents and warrants that the information submitted in the proposal is true and accurate. As a leader in the United States waste services industry, Republic Services offers expertise and professionalism in waste collection, recycling and disposal services. Our company pledges to successfully meet the Town's requests outlined in the RFP and address extraordinary circumstances. Enclosed in this proposal is our plan to provide solid waste and recyclables collection services to the Town of Erwin.

Republic Services feels we are better positioned than any other to efficiently provide this service to the Town. Because of our local team's past experience servicing the Town and many municipalities in the area and our nationwide presence, we fully understand the expectations and are prepared to meet those obligations.

We plan to service the town from our Dunn office located at 2477 Highway 301 North, Dunn, NC 28334. Chris Wilson, our Municipal Services Manager, will serve as your contact person. His contact info. is below:

(919) 669-8515 (phone); (919) 991-1036 (fax); cwilson2@republicservices (e-mail)

Our hours of operation are 7:00 am to 5:00 pm Monday through Friday.

Our proposal, if selected, is subject to negotiation of a mutually acceptable contract. We appreciate your consideration and would be pleased to meet with the proposal evaluation team to answer any questions and further discuss our operational, technical, and financial qualifications.

Sincerely,



Joseph L. Dehner, Jr.
General Manager
Republic Services of North Carolina, LLC.



Solid Waste and Recycling Collection Services for Residential Customers

Executive Summary/ Experience

90% of municipalities extend their current contracts with Republic Services because of our partnerships and local expertise offering Simple Solutions, Reliability and Environmental Responsibility.

Our Promise to our Customers

We'll handle it from here™, our promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

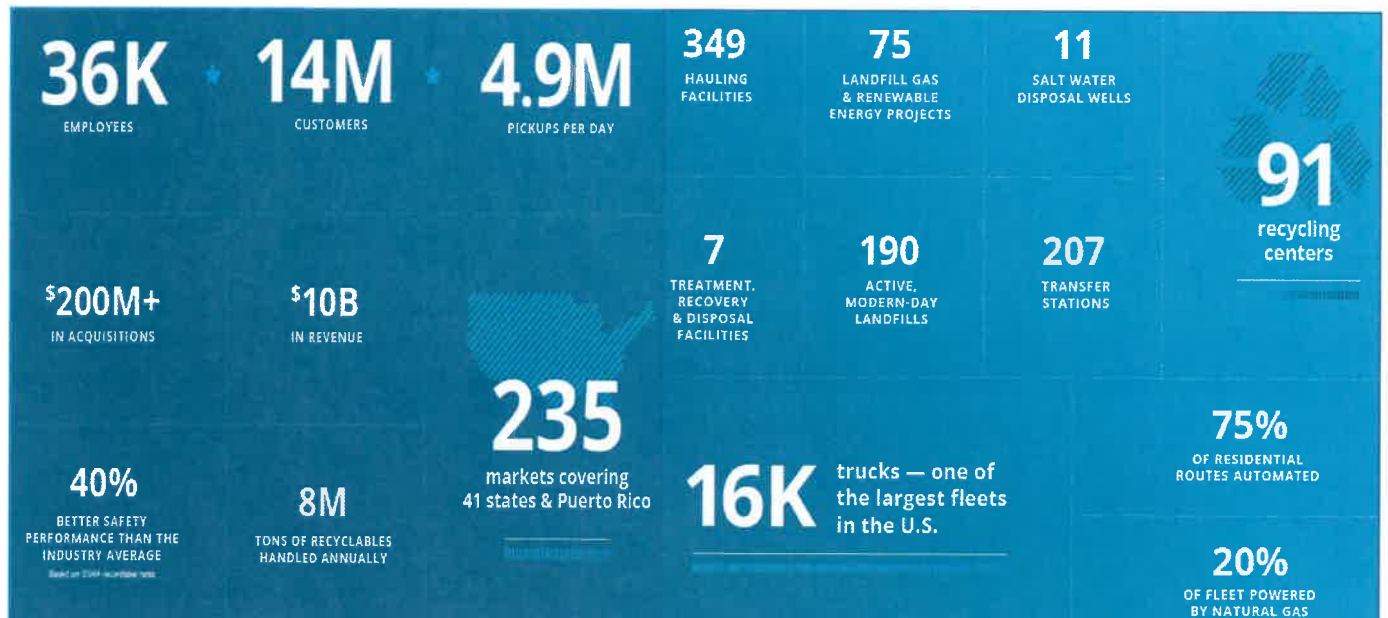
- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web- and smartphone-based apps allow simple interaction between customers and

Republic Services is your low-risk, best value partner

- Past service provider to the Town of Erwin
- Reliable - 99.9% pickup rate
- Environmental Responsibility – over 3,200 CNG trucks nationwide
- Safer – 40% fewer incidents than industry average
- Simple Solutions – manage your account with the Republic Services app
- Sole recycling and solid waste services company in the world to be included on the first and second annual Barron's 100 Most Sustainable Companies list
- Named to the Dow Jones Sustainability Indices – North America and World - for the fourth straight year
- Named to the 2019 World's Most Ethical Companies List® by the Ethisphere® Institute for the third year in a row

Republic Services, offering service details, alerts, as well as delivery schedules and billing information.

Figure 1. **Key Company Statistics.** Republic Services is an industry leader in the U.S. non-hazardous solid waste industry





Solid Waste and Recycling Collection Services for Residential Customers

- **Reliability** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup reliability rate means that you face fewer calls from the community regarding service, and when callers reach out to us for any needs, we strive for first call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.
- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, compressed natural gas-powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to the Town of Erwin. On behalf of the 36,000 employees at Republic

Services, we appreciate the opportunity to earn your business through this submittal and look forward to a long and continued partnership for years to come.

Low cost providers in the industry sacrifice one or more of these elements, translating to risk for your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,400 municipal contracts today.

Global Recognition

We believe that excellence means being better than competitors at everything we do. We also appreciate that our customers want peace of mind knowing they are partnering with a reliable, safe and ethical company. We are very proud of our success in these areas and work diligently to maintain our positions on these prestigious lists.

As previously stated, we confirm that we have received all attachments, exhibits and addenda to the RFP.

Figure 2. **Leading Recognition Awards.** Republic Services is proud to be globally recognized for our commitments to Sustainability and the Blue Planet





Solid Waste and Recycling Collection Services for Residential Customers

Your Team

Your leadership team is knowledgeable of local collection and post-collection processing activities and is supported by the technical expertise and financial strength of our parent company Republic Services, Inc.

Our in-house training, personnel advancement, recruitment programs, and work force development are some of the most comprehensive in the industry, which enables us to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Local Leadership

For almost 50 years, Republic Services has partnered with municipalities, residents, and businesses in Harnett County to provide solid waste, recycling, yard waste, and bulky item collection services.

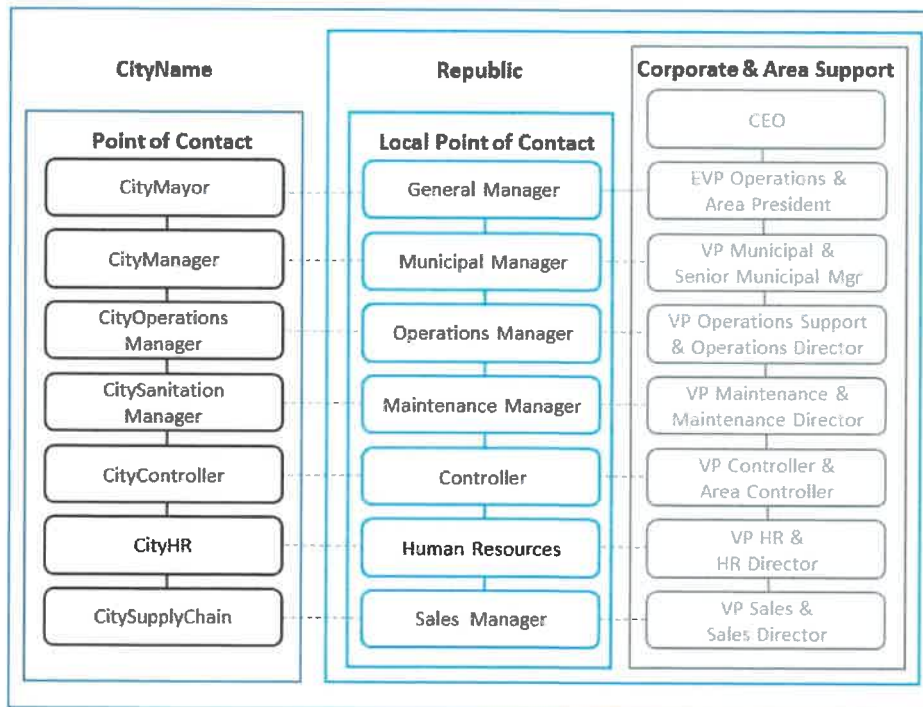
Republic Services is integrated in the community, employing approximately 34 people locally.

Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in your region. This allows us to quickly respond and meet your needs; all the while staying in touch with your city staff, as well as local businesses and residents. Our strong area management team allows us to effectively and efficiently drive initiatives that help ensure consistency across the organization. These teams have extensive authority, responsibility and autonomy for operations within their geographic markets.

National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters.

Figure 3. **Personal and Powerful.** Your dedicated local support backed by Republic infrastructure





Solid Waste and Recycling Collection Services for Residential Customers

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, our buildings, our landfill technology and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible.

Successful collection operations begin with a seasoned operations supervisor who knows the business as well as your community. They are responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisor, which means that items needing attention are dealt with immediately and they know your community intimately.

In addition, our supervisors are out on the routes regularly at least twice per week. They conduct ride-alongs with drivers which creates opportunities for driver mentoring, ensures quality control on the route, and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few, if any other, companies in the industry dedicate their operations staff to success in this manner.

Communication with the Community

In addition to the regular collaboration between the routing teams, our Operations Team can communicate with the residents and commercial customers easily using several forms of technology.

Our web and smartphone-based app, called My Resource™, enables customers to see their accounts, make service requests, or raise issues for resolution. This app also

enables our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather, or even holidays.

We also employ a technology known as Call-Em-All, which is a phone-based capability for distributing operations updates when needed to customers on effected routes.

Residential MSW Collection

We will service all single-family containers using an automated side loader (ASL) truck. The ASL is proven to retrieve and return containers in even some of the most hard-to-reach locations such as narrow streets, courts and alleyways, enabling the industry's most efficient, safe, and environmentally responsible curbside automated collection services.

Each collection vehicle is operated by a single driver and will be painted in a uniform manner, featuring our logo and company contact information.

We propose to use blue containers with black lids for residential trash collection. Residents will be provided a 95-gallon container.

The ASL container collection methodology is fast and efficient and requires approximately 8 to 12 seconds completing the cycle (pick up container, deposit contents, place container back onto the curbside) before the driver moves to the next stop.

Residential Recycle Collection

We will offer all single-family customers once a month or every other week (depending on the service the Town selects) fully automated single-stream recycling collection services. Recycling containers will be serviced with the same type of equipment and the same manner as your residential solid waste containers. All single-family customers will be issued a blue 95-gallon wheeled recycle container with a blue lid.





Solid Waste and Recycling Collection Services for Residential Customers

Transitioning Services to Republic

Upon the execution of a mutually agreed upon agreement, the Republic Services operations team will meet with the appropriate town staff to discuss a timeline and schedule for the delivery of the containers. We propose to deliver the containers to the residents the week before the contract begins so that the containers will be in place prior to existing containers being removed. Our container vendor will distribute the containers but will be supervised by our local operations manager.

Upon collaboration with the town, a collection schedule will be agreed to. If desired by the town, we will seek to abide by the current collection schedule as to alleviate as much disruption as possible. Republic will work collaboratively with the town to identify efficiencies in servicing the residents. We envision needing four business days during the week to complete solid waste and recycling services.

An operations manager will be assigned to the town to ensure that the town's expectations are being met and our municipal manager will be equally engaged to ensure contract compliance and customer service expectations are being delivered. Quarterly meetings may be held to review services, billing and assist the town with any specific questions or needs.

In addition, Republic Services will be active in the Erwin community through public engagements, participation in town festivals and events and members of civic groups, such as the Erwin Chamber of Commerce.





Solid Waste and Recycling Collection Services for Residential Customers

Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think, Choose, Live® within a framework designed for safety.

Safety Overview

Republic Services has an industry leading safety program that has been 40% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009 and recently received our first Operator of the Year award.

Republic Services and its employees maintain strict compliance with all applicable OSHA and federal, state, and local safety requirements while performing all work-related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to its company-wide emphasis on safety, extensive employee training and on-going educational development programs. Republic Services requires all operations personnel to participate in extensive in-house (off truck) training and testing as well as on road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety and we are very proud of our safety track record.

Think. Choose. Live®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 40% Safer than the industry average, while maintaining the 7th largest vocational fleet in the United States
- Think, Choose, Live® embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all of our 15,000 drivers.

Our Think. Choose. Live® philosophy helps navigate these situations by encouraging employees to *Think* about their actions, *Choose* the safest approach and *Live* to go home to their families at the end of the day.

ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience and productivity. The employee and their leader work together towards excellence.

Figure 5. Republic Services ReSOP Program has decreased safety incidents since inception



Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all of our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence Programs are designed to identify, recognize and reward safety-sensitive employees who are dedicated to safety and excellence in their workplace. This program consists of two tiers that recognize and reward safety-sensitive employees who have excelled in key areas.

Employee safety and excellence is measured on six criteria including no preventable crashes or injuries, no unscheduled lost time and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly and annually.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading program involves in-class training and practical skills course exercises that have helped to reduce crashes and injuries.

Figure 6. Our highly specialized Technicians deliver a best in class fleet for your municipality



OneFleet Maintenance

Republic Services is dedicated to operating the best running, safest and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called OneFleet.

With standardized procedures and consistent execution, the OneFleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction.

Customer Service

Customer Access

We recognize that when customers have questions regarding scheduled service, or would like to order additional services, a speedy response is expected. We strive for first call resolution—from call, email, mobile app, website or in-person request.

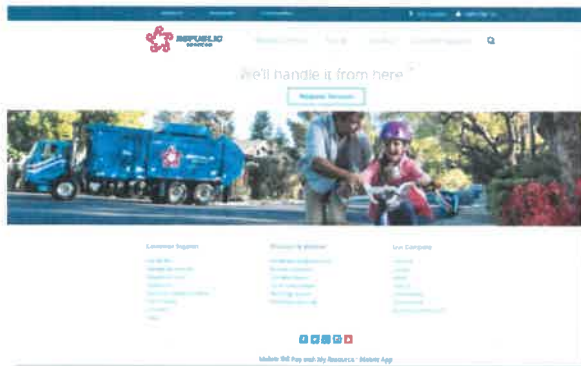
A couple years ago, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of

our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers across the country into three state-of-the-art, fully integrated Customer Resource Centers (CRC), which are fully networked together, and have direct line access to your local team.

These facilities were selected for their location to ensure we can deliver call support for 15 hours per day (7:00am Eastern to 7:00pm Pacific) on weekdays, and 5 hours on Saturday.

In addition to the call center hours, customers also have the ability to reach us 24/7 via our website, RepublicServices.com, or our app, known as MyResource™.

Figure 7. Republic's Website - RepublicServices.com is a one-stop resource.



Website

The Republic Services website is designed to be a one-stop resource for current and potential customers. Here they will find news updates, collection information and educational tools. The educational program provides in-depth information for both residential and commercial customers, and the programs are downloadable and can be used for outreach and environmental initiatives.

RepublicServices.com provides in-depth content specific to residential and commercial needs. Residential pages allow the user to enter their address in order to receive information specific to them, including the ability to schedule pick-up, change service, or to identify the correct contact person within Republic Services for services requests (i.e. debris box orders, container repairs, or bulky pick-ups). For customers who are direct-billed by Republic, they can inquire into billing or payment-related details. Residential customers will also find resources on recycling and environmental needs.

MyResource™

MyResource™ is an application for mobile devices that can be used to schedule a pick-up, report a missed pick-up, receive service notifications, search additional products and services, and much more. This app can be easily downloaded from the App Store for Apple or Google Play for Android.

Figure 8. Mobile App - My Resource™



Sustainability

Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

We believe we have a responsibility to regenerate our planet with the materials we are entrusted to handle every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful.

Additionally, we must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Our industry-leading sustainability platform is focused on increasing recycling, decreasing vehicle emissions, generating renewable energy, and enabling our customers to be more resourceful. Republic Services continues to steadily build upon its sustainability achievements.

We continue to find new avenues for sustainability success. Consider our five-point sustainability platform (see Figure 14):

- **Operations.** We are working to minimize the impact of our operations around our fleet and our facilities. We will continue to reduce our carbon emissions, by adding more recycling capacity, increasing our CNG fleet and opening additional alternative energy-producing facilities.
- **Materials Management.** When we extract materials from the waste stream (commodities and/or energy), we reduce greenhouse gas emissions and your community's carbon footprint. Even in times of crisis, when end market buyers are stopping or limiting their purchase of commodities, Republic Services is looking to alternative markets to ensure the continued success of our programs.
- **Communities.** Our Empty, Clean, Dry™ recycling outreach and education program help your residents and business people recycle more and waste less.
- **Safety.** We are committed to creating a safe environment for our customers, communities and employees. A recent national study found that Republic Services is the safest solid waste company – 40% safer than national average.
- **People.** We employ and develop talented professionals who are committed to sustainability, our customers and each other.

*Figure 9. **Leading Recognition Awards.** Republic Services is proud to be globally recognized for our commitments to Sustainability and the Blue Planet*



Creative Offerings and Solutions

In addition to meeting the base recycling and waste needs of Erwin it is important to recognize that additional waste is generated daily in your community that the residents and commercial owners do not know how to properly dispose of, including:

- Electronic materials
- Medical/sharps
- Universal waste
- Household hazardous waste





Absent an existing program to address these important waste streams, the community will typically throw the material in their MSW container, which leads to both safety and environmental issues. Examples of these issues are batteries that can burst and cause fires in the processing facilities, as well as

employees getting needle sticks from medical needles that are disposed of in the recycling stream.

Republic Services has studied each of these waste streams, and developed offerings to allow Erwin to add these services under the contract, or as an offering that can be marketed directly to the community, and purchased directly from Republic Services.

We look forward to discussing each of these with the Town to ensure that your questions are answered, and that you can identify the best approach to addressing these needs in your community. For each offering that the Town selects to add, we are ready to implement the additional offering based on the time line and collection method that works best for Erwin.

Figure 10. **Other Creative Offerings** – We are ready to add the additional important products that address existing and growing waste streams that should not be landfilled

Electronics Recycling	Medical/ Sharps	Universal Recycling	Household Hazardous Waste
			
<ul style="list-style-type: none"> ▪ Need for safe, secure and responsible electronics recycling ▪ BlueGuard™ safety practices ▪ Mail-back kit ▪ Pack-up or Pick-up service ▪ Full service pack and haul 	<ul style="list-style-type: none"> ▪ Simple, cost-effective and confidential way of disposing of home generated medical waste ▪ Needles, syringes, razor blades, tattoo needles and piercing devices 	<ul style="list-style-type: none"> ▪ Batteries, ballasts and bulbs ▪ Contain mercury, lead or other hazardous material ▪ Mail-back kit ▪ Pack-up or Pick-up service 	<ul style="list-style-type: none"> ▪ Paint, paint products, common household cleaners ▪ If not managed, can create environmental hazards ▪ Events or pick-up service

Facilities

Our facilities are engineered for safe, environmentally friendly operations. We use sustainable materials that facilitate energy and water conservation, as well as design principles to enhance employee and guest safety and comfort.

Providing outstanding recycling and waste services to your community requires the existence of multiple types of facilities, which typically include:

- Hauling company
- Transfer station
- Recycling center
- Landfill
- Customer Resource Center

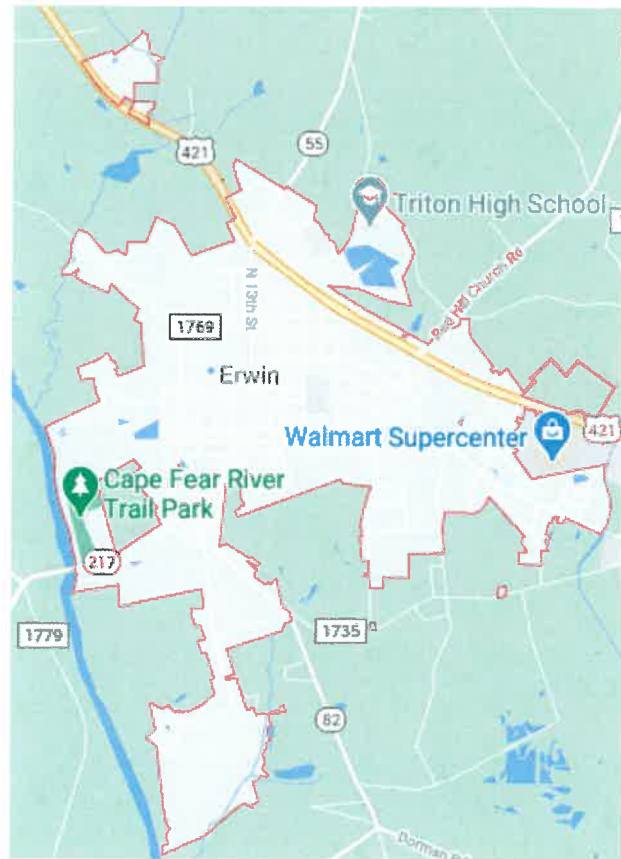
It is typical that our largest workforce presence exists at a hauling company, to support the complex operation that goes into serving your community with 99.9% pickup reliability rate.

In some markets, transfer stations enable the efficient transfer of recycling or municipal solid waste from the collection trucks to tractor trailer trucks that can more efficiently transport the material to the appropriate post-collection facility.

A landfill can be one of the most complex facilities in our portfolio due to the tremendous responsibility we hold to appropriately handle the nation's waste. All of our landfill facilities are subject to the Resource Conservation Recovery Act (RCRA) Subtitle D regulations.

If available, Recycling Centers are very complex facilities that are designed to receive, process, and package the various recyclable commodities that are collected in the community.

Figure 4. **Local Infrastructure** – Our local facilities are best located to serve Erwin with an eye toward sustainability.



References and Current Municipal Customers (*)

(*) Please note that the below list does not reflect a complete listing of all municipal customers serviced by Republic Services of North Carolina, LLC.

City of Dunn

Steve Neuschafer - City Manager

P.O. Box 1065

Dunn, NC 28335

(910) 230-350

Curbside collection of solid waste, yard waste and recycling for approximately 3300 homes

2007 - present

Harnett County

Chad Beane - Harnett County Solid Waste Director

P.O. Box 2773

Lillington, NC 27546

(910) 986-4376

Convenience sites operation and hauling

2017 – present

Town of Wake Forest

Magda Holloway - Director of Public Works

234 Friendship Chapel Road

Wake Forest, NC 27587

(919) 435-9571

Curbside collection of solid waste and recycling for approximately 14,000 homes

2005 - present

Washington County

Curtis Potter – County Manager/ County Attorney

P. O. Box 1007

Plymouth, NC 27962

(252) 793-5823

Curbside collection of solid waste and recyclables for approximately 4200 homes

2009 – present

Beaufort County

Christina Smith – Director of Public Works

111 West Second Street

Washington, NC 27889

(252) 975-0720

Convenience sites operation and hauling

2005 – present



POST OFFICE BOX 1065 • DUNN, NORTH CAROLINA 28335
(910) 230-3500 • FAX (910) 230-3590
www.dunn-nc.org

February 22, 2021

Dear Snow Bowden,

It has been brought to my attention that the Town of Erwin has released an RFP for residential solid waste and recycling collection services and that Republic Services plans to respond to the RFP.

Republic Services has been a long-standing partner of the City of Dunn for over 14 years. They provide solid waste, recycling and yard waste services to the City. We have been pleased with the services provided by Republic and the level of engagement from both local and area management. In addition, Republic is a good corporate citizen. Besides being a member of our Chamber of Commerce, they also provide financial assistance to deserving groups in our community.

I would recommend Republic Services to the Town of Erwin and be happy to answer any questions you may have about the relationship and services provided.

Sincerely,

A handwritten signature in blue ink, appearing to read "S. Neuschaefer". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Steve Neuschaefer
City Manager
City of Dunn



2477 Highway 301 North, Dunn, NC 28334
O 919-669-8515 f 919-991-1036 republicservices.com

Project Team

Joe Dehner – General Manager

Joe Dehner is the General Manager of the local business unit of Republic Services stretching from Mebane to the Outer Banks. He oversees four hauling divisions, two transfer stations and a landfill. In addition, he is responsible for over 235 employees responsible for delivering services in Eastern North Carolina. Joe's main priorities include customer experience, safety, employee engagement and financial performance of the business unit. He has over 30 years of industry experience with over thirteen of those years in this local market.

Vanessa Casteen – Business Unit Finance Manager

Vanessa Casteen is the Business Unit Finance Manager for the local division of Republic Services. She oversees all areas of finance for the local business unit and prioritizes customer service, SOX compliance, audit preparedness, credit and collections and overall financial performance. Vanessa has over 23 years of industry experience and has previously held roles of Assistant Area Finance Manager, Assistant District Controller and Division Controller. Vanessa is a graduate of Liberty University.

Chris Wilson – Manager of Municipal Services

Chris Wilson is the Manager of Municipal Services for three business units in Eastern North Carolina and Central and Eastern Virginia. He is responsible for all facets of the municipal relationships, including negotiating and executing governmental and municipal contracts, implementation of existing contracts and communication and outreach with existing and prospective municipal partners. He will serve as the primary contact for the town. Chris has over 22 years of industry experience, all with Republic Service and its predecessors. A native of Clinton, Chris graduated from North Carolina State University.

Mike Novicky – Division Manager

Mike Novicky is the Division Manager for the Dunn Division of Republic Services and oversees 34 employees and 17 routes. He has ultimate responsibility for the day to day operations of division's residential, front-load and industrial lines of business. He focuses his efforts on safety, driver compliance, route readiness and customer experience. Mike will serve as the town's primary operations contact. He will work closely with Chris regarding community engagement and contract compliance. Mike has been with Republic Services for a year and is a graduate of Bowling Green State University.



2477 Highway 301 North, Dunn, NC 28334
O 919-669-8515 f 919-991-1036 republicservices.com

Conflict of Interest Information

Republic Services of North Carolina, LLC. and its employees have no conflicts of interest in the preparation and submittal of this proposal for RFP for Solid Waste and Recycling Collection Services for Residential Customers for the Town of Erwin.



Solid Waste and Recycling Collection Services for Residential Customers

Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to Erwin in our proposal. Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. Erwin will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a Fortune 300 Company and will be the signatory for the corporate guarantee.

Republic's most recently completed audited financial statements can be found at on our website at www.RepublicServices.com.

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission requirements, and in accordance with generally accepted accounting principles (GAAP).

Ownership

Republic Services, Inc. is a publicly-traded company on the New York Stock Exchange (NYSE symbol: **RSG**).

The following table shows certain information as of December 31, 2018 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5 percent of our outstanding common stock:

Name of Owner	% Shares
Cascade Investment, LLC	33.83%
BlackRock, Inc.	6.62%
The Vanguard Group, Inc.	5.93%

Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the Company's total assets.

- Available Credit (all banks): \$2.4 Billion

Bank References

Bank of America
 Attn: Confirmation Department
 Reference: Republic Services Inc.
 Tax ID: 65-0716904
 Phone: (803)832-7770
 Fax (toll #): (900)733-5100 Online:
www.bankVOD.com

J P Morgan Chase Bank
 Attn: Confirmation Credit Inquiries
 PO Box 955200
 Fort Worth, TX 76155-2732
 Reference: AWIN Management, Inc.
 Tax ID: 76-0353318
 Phone: (800)550-8509
 Fax: (817)345-3795

Wells Fargo
 Attn: Confirmation Department
 Reference: Republic Services Inc.
 Tax ID: 65-0716904
 Phone: (540)563-7323
 Fax (toll #): (844)879-0544 (Audits and Credit Inquiries); (844)879-0416 (Routing Number and Verification Requests)

Credit References are available upon request.



Solid Waste and Recycling Collection Services for Residential Customers

Financial Information

These historical results are not necessarily indicative of the results to be expected in the future. Amounts are in millions, except per share data. The financial statements contained in the Annual Report were audited by Ernst & Young, LLP

Figure 11. Republic Services' 2018 Year Ending Consolidated Income Statement.
Selected financial data

	Years Ended December 31,		
	2018	2017	2016
Revenue	\$ 10,040.9	\$ 10,041.5	\$ 9,387.7
Expenses:			
Cost of operations	6,150.0	6,214.6	5,764.0
Depreciation, amortization and depletion	1,033.4	1,036.3	991.1
Accretion	80.7	79.8	79.1
Selling, general and administrative	1,059.5	1,057.4	969.8
Withdrawal costs - multiemployer pension funds	—	1.2	5.6
Gain on business divestitures and impairments, net	(44.9)	(33.9)	(0.1)
Restructuring charges	26.4	17.6	40.7
Operating income	1,735.8	1,668.5	1,537.5
Interest expense	(383.8)	(361.9)	(371.3)
Loss from unconsolidated equity method investments	(35.8)	(27.4)	(6.1)
Loss on extinguishment of debt	(0.3)	(0.8)	(196.2)
Interest income	1.6	1.0	0.9
Other income, net	3.4	2.7	1.1
Income before income taxes	1,320.9	1,282.1	965.9
Provision for income taxes	283.3	3.1	352.7
Net income	1,037.6	1,279.0	613.2
Net income attributable to noncontrolling interests in consolidated subsidiary	(0.7)	(0.6)	(0.6)
Net income attributable to Republic Services, Inc.	\$ 1,036.9	\$ 1,278.4	\$ 612.6
Basic earnings per share attributable to Republic Services, Inc. stockholders:			
Basic earnings per share	\$ 3.17	\$ 3.79	\$ 1.79
Weighted average common shares outstanding	326.9	337.1	343.0
Diluted earnings per share attributable to Republic Services, Inc. stockholders:			
Diluted earnings per share	\$ 3.16	\$ 3.77	\$ 1.78
Weighted average common and common equivalent shares outstanding	328.4	339.0	344.4
Cash dividends per common share	\$ 1.44	\$ 1.33	\$ 1.24

ATTACHMENT A
Fee Proposal for Solid Waste and Recycling Collection Services

FEE PROPOSAL

Proposed fees must be complete and should include at least collection, transportation, processing fees and containers. The final fee must be guaranteed for at least twelve (12) months after the Contract execution date.

Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied once per month for recycling

\$ 8.18 per month for trash (each) *Eight dollars and eighteen cents*
\$ 3.69 per month for recyclables (each) *Three dollars and sixty nine cents*

Alternative A. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied twice per month for recycling

\$ 8.18 per month for trash (each) *Eight dollars and eighteen cents*
\$ 3.85 per month for recyclables (each) *Three dollars and eighty five cents*

Alternative B. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied every other week for recycling

\$ 8.18 per month for trash (each) *Eight dollars and eighteen cents*
\$ 3.85 per month for recyclables (each) *Three dollars and eighty five cents*

Date: 2/23/2021

Company Name: Republic Services of North Carolina, LLC.

Address: 2477 Highway 701 North, Dunn, NC 28334

Telephone: (919)669-8515 Fax: (919)991-1036

E-mail: j.dehner@republicservices.com Website: republicservices.com

Authorized Signature: 

Name and address of Parent Company (if applicable):

N/A

Corporate Data Sheet Report

As of January 27, 2021

Republic Services of North Carolina, LLC

Formed in North Carolina on 01/13/2000

Status: Current
Entity Type : Limited Liability Company
Federal ID #: 65-0972930 **Internal #:** WO
Domicile:

Primary Address

18500 North Allied Way
Phoenix, Arizona 85054

Officers

	<u>Title</u>
Robert B. Boyer	President
Gregg K. Brummer	Vice President
John B. Nickerson	Vice President
Eileen B. Schuler	Vice President
Jennifer L. Thomson	Vice President
Gary S. Walker	Vice President
Adrienne W. Wilhoit	Vice President
Lawrence D. Focazio	Vice President, Tax
Eileen B. Schuler	Secretary
John B. Nickerson	Assistant Secretary
Jennifer L. Thomson	Assistant Secretary
Adrienne W. Wilhoit	Assistant Secretary
Calvin R. Boyd	Treasurer

Direct Owners

	<u>Registered in</u>	<u>%Ownership</u>
Republic Services, Inc.	Delaware	100.0000 %

Registrations

	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
North Carolina Formation	0516454		01/13/2000	
Ohio Qualification	2200088		05/16/2013	
South Carolina Qualification	none		09/11/2000	



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/30/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).


PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD SCOTTSDALE, AZ 85255	CONTACT NAME: PHONE (A/C No.Ext): FAX (A/C No.Ext): E-MAIL ADDRESS: certimateteam@ccmsi.com	
	INSURER(S) AFFORDING COVERAGE	
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	INSURER A: ACE American Insurance Co. NAIC # 22667	
	INSURER B: Indemnity Insurance Company of NA 43575	
	INSURER C: ACE Fire Underwriters 20702	
	INSURER D: Illinois Union Insurance Company 27960	
	INSURER E:	
	INSURER F:	

COVERAGES **CERTIFICATE NUMBER: 1781084** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			HDO G71450892	06/30/2020	06/30/2021	EACH OCCURRENCE	\$ 5,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 5,000,000
							MED EXP (Any one person)	
							PERSONAL & ADV INJURY	\$ 5,000,000
							GENERAL AGGREGATE	\$ 5,000,000
							PRODUCTS -COMP/OP AGG	\$ 5,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ISA H25305425	06/30/2020	06/30/2021	COMBINED SINGLE LIMIT (Ea accident)	\$ 5,000,000
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE	
							AGGREGATE	
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C67458424 AOS	06/30/2020	06/30/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
A				WLR C67458382	06/30/2020	06/30/2021	E.L. EACH ACCIDENT	\$ 3,000,000
C				AZ/CA/MA/OR	06/30/2020	06/30/2021	E.L. DISEASE -EA EMPLOYEE	\$ 3,000,000
A				SCF C67458461 - WI	06/30/2020	06/30/2021	E.L. DISEASE -POLICY LIMIT	\$ 3,000,000
D				WCU C67458503 - OH XS TNS C66948560 - TX NSXS	06/30/2020	06/30/2021		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Division Number: 3170 - Named Insured Includes: Republic Services of North Carolina, LLC - Dba: Peede Sanitation - Republic Waste Services

CERTIFICATE HOLDER Town Of Erwin Po Box 459 Erwin, NC 28339-0459 United States	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ADDITIONAL REMARKS SCHEDULE

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

CERTIFICATE NUMBER: 1781084

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

GENERAL LIABILITY:

Certificate holder is Additional Insured including on-going and completed operations when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

AUTO LIABILITY:

Certificate holder is Additional Insured when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

WORKERS COMPENSATION AND EMPLOYERS LIABILITY:

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for ND, WA and WY is covered under policy no. WLR C67458424 and stop gap coverage for OH is covered under policy no. WCU C67458503, as noted on page 1 of this certificate.

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:

Insured is a registered non-subscriber to the Texas Workers Compensation Act. Insured has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS C66948560) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.



Solid Waste and Recycling

Collection Services for Residential Customers

Proposal submitted to:

TOWN OF ERWIN

Town Manager: **Snow Bowden**

100 West F Street

Erwin, North Carolina 28339

February 23, 2021



Submitted By:
Anchor Disposal LLC

2019 Hardee Lane

Clayton, NC 27520

919-585-2035 (office)

919-800-3387 (fax)



Mr. Snow Bowden
Town Manager
100 West F Street
Erwin, NC 28339

February 19, 2021

Dear Mr. Bowden,

Thank you for the opportunity to provide the Town of Erwin with a proposal for Solid Waste and Recycling Collection Services for Residential Customers. We have carefully reviewed the documents and attachments; we fully understand the scope of services to be provided under the agreement. We are certain that our extensive experience in the waste industry, specializing in residential solid waste and recyclable services, combined with our more than 100-years of collective management expertise, makes us the most qualified firm to provide service to your town.

Our proposal includes a number of distinct “Anchor Advantages” for the Town of Erwin and its residents as well.

- A very competitive rate with exceptional services.
- An unmatched commitment to customer service. When your residents call Anchor they will not be asked to navigate a lengthy automated menu. They will speak to a real person who knows their market and understands their needs.
- Route operations are based from Anchor’s headquarters in Clayton, NC.
- The industries’ newest, cleanest and most highly maintained fleet.

We are confident we will meet and exceed all of the requirements detailed in the Request for Proposals and that Anchor Disposal is the best choice to meet the Town of Erwin’s waste collection and recycling needs.

Respectfully,

Kerri Mead-Bell

TABLE OF CONTENTS

Letter of Transmittal	Page 3
Responsiveness to Town's Request.....	Page 4
Anchor Experience	Page 17
Management Team	Page 18
Executive Summary	Page 20
Exceptions to this Request for Proposals	Page 21
Conflict of Interest	Page 21
Financial Information	Page 22
Fee Proposal.....	Page 27
Certificate of Insurance.....	Page 28
Business References.....	Page 29
Customer Reviews	Page 33
Appendix	Page 52
Acknowledgment.....	Page 60



Mr. Snow Bowden
Town Manager
100 West F Street
Erwin, NC 28339

February 19, 2021

Dear Mr. Bowden,

This letter serves as your "Transmittal Letter". If awarded this bid, Anchor Disposal will certainly execute all of the requirements of the Solid Waste and Recycling Collections Services for residential customers in the Town of Erwin.

As the President of Anchor Disposal LLC, I, Kerri Mead-Bell, authorize and approve the information and pricing provided in this proposal in acknowledgment of your Request for Proposal (RFP) for the Town of Erwin.

If you need additional information concerning this proposal, please feel free to contact me at 919-585-2035, fax at 919-800-3387 or via email at Kerri@anchordisposal.com. Correspondence can also be sent directly to our office located at 2019 Hardee lane Clayton, NC 27520. We are open Monday through Friday from 9AM to 5PM.

We are positive that Anchor Disposal can provide the Town of Erwin with a level of service that they've yet to experience. We are certain that the partnership between the Town of Erwin and Anchor Disposal will prove to be invaluable and we are eager to begin working with your town.

Respectfully,

Kerri Mead-Bell

Responsiveness to Town's Request

In the following section, we will thoroughly explain how we intend to execute the curbside collection of both household garbage and recyclable materials plan for the Town of Erwin.

Anchor's Residential Cart Delivery Plan

At this time GFL is the current service provider for all residential customers in the Town of Erwin. We will begin rolling out the residential cart exchange program one month prior to the start of the contract and will have all new carts in place by the commencement of the contract on July 1, 2021. Anchor will supply each household within the town limits with a new 95 gallon cart to dispose of household trash. We will also provide a new 95 gallon cart for all recyclable materials. The plan will be implemented in the following manner:

- Anchor will utilize the residential data furnished by the Town of Erwin to populate our customer database and to prepare its distribution plan. We will then review this plan with the town manager and put the plan into action.
- There will be staging areas within the Town of Erwin where our staff can assemble the carts for delivery.
- We will use box trucks and/or trailers for the delivery of the carts.
- We will notify each homeowner with the help of the Town. The distribution plan will include pre-distribution public education that will notify customers about the new contract, their new carts, when their new carts will arrive, and the process for exchanging them.
- All carts will be accompanied by a flyer describing Anchor's automated collection services, as well as the purpose and use of each cart. The flyer will also include information on the placement and care of each cart. Similarly, the flyer will detail the collection schedule. It will also provide customers information on service guidelines and best practices, along with procedures for requesting additional and/or replacement carts. The flyer will also display Anchor's name, telephone number, and email address. This information will also be on the side of each cart as well.



Service

Anchor will provide safe, reliable, and dependable curbside solid waste and recycling collection service to all customers within the Town of Erwin's town limits. We will work diligently with the Town of Erwin to review their current Solid Waste and Recycling plan to discover what works best and what areas may need improvement. Once agreed upon any changes, we would then create a new service plan that would be specifically tailored for the Town of Erwin. Any changes to pick-up days, times, etc, would be communicated to residents early on, in an effort to minimize any confusion and provide ample time for them to prepare. We would be sure to make nightly reminder calls to any resident that had a change to their day of service. Additionally, the service day will be provided when we deliver the carts to residents.



Collection:

Anchor will collect curbside household trash between the hours of 6:00 AM and 8:00 PM, Monday through Friday. Utilizing a customer list supplied to us by the town, we will service each resident's 95 gallon household cart weekly. If residents have other arrangements with the town like a second cart or backdoor service, the town will provide us with that exception list. Collection of the recycling cart will continue to be monthly, unless a biweekly option is selected. The chosen option would then be executed in agreement with the terms of the negotiated contract. An exception list will be provided to us for Recycling residents as well.

Holiday:

Holidays are herein defined as New Year's Day, Memorial Day, Independence Day, Labor day, Thanksgiving and Christmas. Collection service that occurs on any of these holidays shall be made on the day after the holiday. If a resident's regular pickup day falls on a holiday observed, then their garbage would be picked up the next day. For example; if a normal collection falls on the Thanksgiving holiday, there would be no collection that day. Instead service would resume on the next day. In this scenario, collection would resume on Friday and residents who had regular Friday collection would be picked up on Saturday. This means that when a holiday falls on a weekday, trash collection will be a day



behind the rest of that week. If our holiday schedule does not coincide with the current holidays observed by the Town of Erwin & Harnett County, we are more than happy to adjust our schedule to better align with the town's. We have simply disclosed our holiday schedule for the sake of this proposal.

Missed Collection:

In the event of a missed residential collection, Anchor will have the stop picked up by the end of the next business day. In the instance where the weather is a factor to a miss pick up, Anchor will get to your residence as soon as it is safe for them to do so. If at any time a resident forgets to place their can out, Anchor will go back for the can within the next



48 hours. If it is discovered that a resident is abusing this courtesy, we would find it necessary to surrender this "VIP" service to that particular residential household. We would most certainly contact the town with all correspondence. Likewise, all communications will be documented in the resident's account.

New Households and Change in Service Levels:

Anchor will deliver the carts and start collection services for a new residential household within 3 business days of a received request. If an existing resident requests a change in the number of carts or switches to back door service, our team will deliver and re-route the request for a change in service within three business days.

Disposal



Our commitment to our customers begins at the curb. Collection involves picking up and transporting waste and recyclable materials from where it was generated to a landfill, a transfer station, or a material recovery facility ("MRF"). Below are the ways in which Anchor would dispose of the waste collected from the Town of Erwin residences.

Solid Waste Disposal:



All household solid waste collected by Anchor Disposal from the Town of Erwin will be disposed of at the Harnett County Landfill per the proposal agreement. The landfill is located at 449 Daniels Road in Dunn, NC.

Anchor will obtain all the licences and permits required to dump at this location. We will ensure that all of the Town of Erwin's trash will be transported to this location after being collected in a reliable and safe manner. Anchor will follow state, local, and federal laws and regulations at all times. We will be sure to educate customers on the types of proper household waste that is allowed and disallowed in their weekly trash collection.

Recycling:

Recyclable materials are not required to be separated. Anchor uses the residential single-stream program, which allows customers to combine recyclable paper, plastic, glass, and aluminum into one bin. Recyclable materials should not be placed in paper or plastic bags. Furthermore, recyclables cannot be commingled with household garbage or yard waste. Anchor will work with the town to provide an up to date list of all acceptable recycled materials.



We currently have a contract with Sonoco Recycling. They are located at 111 S Rogers Ln, Raleigh, NC 27610. Sonoco is a world leader in the recycling industry. Our contract is up for renewal in June of 2021. Prior to renewing our existing contract, we will certainly revisit our options and the tone of the current market and make a decision that is beneficial to both Anchor and it's customers. Additional information about Sonoco Recycling can be found in the appendix.

Diversion:



Our recycling operations provide communities with an alternative to traditional landfill and recycling facilities. Diversion is what Anchor is all about! With the current decline of the Recycling market, we have found a way to show our customers alternative ways to help us make a difference and divert as much as possible from going to the landfill. We have a Pinterest board with thousands of ways and ideas on how to repurpose your “trash”. Likewise, we educate our customers

through our website, social media presence, newsletters, community outreach events, and so much more. We encourage all customers to donate, or post “FREE” items on social media and marketplace pages prior to disposing. As the saying goes, “One man’s trash, is another man’s treasure.”



Employees

Anchor is a Family owned and operated company. Prior to establishing Anchor here in North Carolina each and every family member had more than fifteen years of working hands on daily in the waste industry. We have built a name for ourselves. We pride ourselves in our good name, and we recognize that every employee we hire is an extension of our family. Therefore, every employee chosen by the Anchor Management is truly

hand picked and understands Anchor’s vision.

Drivers:

When looking for a driver one of the first things we look for is personality. It is so important to us that our drivers have great personalities and get along well with our family and customers. Of course we have to make sure they are qualified and are exemplary drivers as well. Below are a few of the key factors and expectations we consider when recruiting new drivers.

- Must have a minimum of two years driving experience of an automated side loader or a truck of equal comparison
- Must successfully complete pre-employment DOT drug screen, physical, and background check, which will include previous employment check, criminal history and motor vehicle record review
- Must understand Anchor's vision, refuse collection policies, procedures, guidelines, laws, and safety practices
- Must exhibit a positive attitude towards company, customer and co-workers at all times.
- Operates vehicles in accordance with Occupational and Safety Health Act (OSHA) and Department of Transportation (DOT) requirements as well as all local, state and federal requirements and Company expectations for the Fleet; maintains a clean and safe vehicle.
- Follows route assignments throughout the day and completes all documentation when checking-in at the end of the route. Communicates customer requests or issues to the office or supervisor.
- Performs pre- and post-trip inspections of assigned vehicle using standard DVIR (Driver Vehicle Inspection Report); notes all issues on DVIR form for corrective review/repair.



Customer Service

Customer Service is the pillar of our company. Our number one goal is to provide our customers with the best experience we can, while “talking trash”. We want to make sure that our customers’ experience is unmatched to any of our competitors. If we don’t fulfill this, we don’t have a chance to succeed in this business. We pride ourselves in knowing that when our customers call, they will talk with a family member or someone that has been hand chosen and trained to understand Anchor’s vision. In that same regard, company owners stand ready to make split decisions or business adjustments should the need arise. This means, no waiting to climb the corporate ladder to get answers. We are right here and ready to service your town. You’ll have access to seasoned industry veterans who live in your community, engage in your community, and pay taxes here as well.



The office hours for all customers to call and speak with a family member are Monday through Friday from 9:00 AM to 5:00 PM daily. Being that we are a small family owned company, we make sure our customers are able to call (919) 585-2035 anytime during our business hours and speak directly to a live person. Our number is located on our trucks, carts, publications, and much more.

We communicate with our customers in person, over the phone, via our website, social media pages, by email, and through community outreach.

Here are a few attributes we consider when hiring our customer service representatives. We have also detailed our expectations for our service team.

- Must have a passion for customer service, and understand while they represent Anchor Disposal, they are also an advocate for our customers.
- Be customer focused when handling all inbound calls and when responding to all customer emails. Ensure every customer interaction is a five star experience.

- Provide education to our customers in all facets of their trash collection service. Customer service representatives consistently educate our customers on Recycling and Diversion.
- Be willing to “talk trash” ALL DAY LONG

Management

See page 18 for a list of the Management team and their qualifications.

Communication

Communication is a very vital part of our business. We strive to effectively communicate with our customers and our employees. This creates an environment where our customers are happy with the service they receive, and they find value in choosing our company for their trash collection needs. Similarly, when we are able to effectively communicate with our employees, we foster a positive work atmosphere. We reduce job turnover, and we present to our customers a fully developed and knowledgeable team armed with the moral fortitude and mental know-how to deliver on the “Anchor Promise.”



Below are a few of the ways that we would communicate with your residents;

Telephone:

Here at Anchor we are “old school”. We want you to call us and speak with a family member directly. We don’t ever want you to push any buttons or leave messages that go unanswered. Our phone lines are open for communication Monday through Friday from 9:00 AM to 5:00 PM, with the exception of the previously disclosed holidays. However even on holidays and weekends, customers can leave a voicemail and we will return their calls.

Website:

Our website will always have up-to-date information for customer viewing. We are more than happy to provide a separate section for the Town of Erwin’s residents. On our site you will find answers to frequently asked questions, holiday schedule, weather delays, proper cart set-out instructions, a list of acceptable recyclable materials, customer service telephone and email contact information, and so much more.

Email:

Anchor would provide the Town of Erwin with their very own email address that they could utilize to talk "TRASH" at any time. This would be just one way to communicate. Your email would be Erwin@AnchorDisposal.com. All emails would be easily tracked and kept for any future needs. Anchor also sends out a monthly email newsletter that our customers love. It includes important information, community events, and of course some fun ideas for repurposing their trash.

Social Media:

Anchor has a large social media presence. We are on almost every social media platform. A large number of our customers like to find information on things such as; our holiday schedule, weather impacts, diversion ideas, and more via social media. We currently have business pages on Facebook, Instagram, Twitter, Pinterest, and Nextdoor. Our different social media page addresses and some customer reviews can be found in the appendix.

Mass Calls:

A fast way to get important information to our customers is by using mass calling. We can select the customers we would like to send a call to and customize the message. We use this for day changes, weather delays, or other similar communications.

Customer Concerns:

Here at Anchor we take each and every customer concern or complaint very seriously. Thankfully these are few and far between for us. Every concern or complaint is given directly to a family member or owner to personally handle. We want our customers to know that we value their concerns and take immediate action to resolve issues. We will keep all records of customer interactions in their individual customer account.



Equipment

Anchor is so very proud to have the most state of the art equipment in the waste and recycling industry. We purchase all of our equipment new from manufacturers that have consistently delivered quality products for over 100 years. We select nothing but the best of the best!! Here's additional information on two major pieces of equipment that will be used to fulfill this contact.

Carts:

- Currently, Anchor uses SSI SCHAEFER. They are manufactured in facilities located in Charlotte, NC.
- Each cart has the Anchor logo and our contact information.
- Residential collection carts will be color coded to minimize contamination. Anchor proposes to keep the color scheme simple. We propose using black lids for household trash and green lids for recycling. This works well for all of our current subscription customers.
- All new carts are backed with a ten-year warranty and are guaranteed to the highest standards, meeting and exceeding all ANSI requirements for safety, compatibility and performance.
- SSI SCHAEFER is committed to manufacturing quality carts that are durable, 100% recyclable and meet our commitment to protecting the environment.



Automated Side Loaders (ASL):



- All of our trucks have MACK chassis and NEWAY bodies. We operate using the "Cadillac" of the waste industry. The dependability of these trucks is unmatched and as a result it increases our overall cost effectiveness, and our bottom line accounts for it.
 - Anchor trucks are highly visible. They are labeled on each side with a vehicle number, our phone number, and our web address.

- All collection vehicles are completely enclosed water tight to prevent leakage.
- All of our trucks are new or in pristine condition. We have a scheduled maintenance program for each truck to ensure maximum performance at all times.
- Our fleet is a huge investment. Therefore, we take excellent care of our trucks. This includes washing and detailing each truck on a regular rotation.
- All of our trucks are registered with the North Carolina Department of Motor Vehicles. They all have DOT numbers posted prominently. Likewise, they all have the inspections needed to operate.

Safety Measures

Safety is of the utmost importance to Anchor. We take all of the necessary precautions to protect the safety of our employees. Every employee is provided with proper PPE (personal protective equipment). Likewise, our trucks are furnished with the safety equipment needed to protect our employees, customers, and general public. Each



truck is equipped with a broom, shovel, absorbent materials, and other approved cleaning devices that can be utilized in emergency situations, or in any spillage or leakage incident that may occur during a daily route.



At Anchor, we seek to minimize our exposure to risks. We routinely post safety material and safety reminders to habitually reinforce to our team that safety is always our top priority. We hold comprehensive training and compliance courses. Vehicle and equipment maintenance programs are held as well

Insurance

Advances in equipment safety and technology have reduced industry perils. Anchor is proud to operate one of the safest fleets in the state, and our insurance company recognizes us for this. We currently carry insurance coverage that is well above the



state, national, and industry minimum. Moreover, our business is subject to extensive and ever changing federal, state, and local environmental health, safety, and transportation laws and regulations. These laws and regulations are administered by the U.S. Environmental Protection Agency ("EPA") and various other federal, state and local environmental, zoning, transportation, land use, health and safety agencies in the United States. Many of these agencies regularly examine our operations to monitor compliance with laws and regulations. These organizations have the power to enforce compliance, obtain injunctions, or impose civil, or criminal penalties in instances of violation. Anchor, without exception, adheres to all

guidelines and compliance statutes.

We have enclosed a copy of our (COI) Certificate of Insurance on page 28.



Community

Yes! Our customers can always depend on Anchor to be curbside weekly to service their disposal needs, However, our commitment goes far beyond that. It's about being committed, empathetic, supportive, and involved with the communities we service every day. Anchor is very proud to say that we are active in our local communities. We are "Anchored" right here in your community and we love taking part in community activities. Our customers are the reason for our success and we want them to know we appreciate them.



Diversity

While Anchor is a small family owned business, we highly value Diversity, Equity, and Inclusion (DEI). Diversity comes very effortlessly to us, as we have been a fully diversified company since our inception. Anchor is 100 % Women owned. Our



organization consists of a wonderfully diverse group of family and team members. We focus each day on inclusion so that each of our employees feel as if they are part of our family. We will continue to keep DEI in the forefront of our business model as we continue to grow.

Anchor Experience

Anchor Disposal LLC is a family owned and operated trash company with decades of experience in the Waste Disposal Industry. Our family business started in the 1970's, and we are still here today as the second generation, carrying on the family legacy. We take pride in being Anchored in the Johnston / Wake County area. Our number one goal is to provide our customers with outstanding service. We work hard each and everyday to make a difference in our little corner of the world.

Our management team collectively has over 100 years of hands-on experience in the solid waste and recycling industry. Prior to arriving in North Carolina, our family owned and operated a \$30 million dollar waste company in Virginia. Similarly, we operated a transfer station, multiple office divisions, and serviced over 150,000 residential and commercial customers weekly. We have years of experience working with communities, municipalities and large government contracts. The Anchor core team has done nothing but trash their entire professional careers.

We are excited to keep expanding Anchor Disposal in the beautiful state of North Carolina. This generation is proud to say that we are 100% Women Owned! We currently service over 20,000 residential stops every week. This is only the beginning for us, we plan to pass this down for generations to come. We are honored to provide our customers with the finest quality service that the waste industry can offer. While servicing our customers we collect, transport, and dispose of our non-hazardous waste and recycling in a safe and environmentally sound manner at local transfer stations, landfills and Material recovery facilities (MRF).

Anchor is deeply ingrained in the communities we service. We feel it is our job to educate our customers daily about our ever changing industry and we celebrate the fact that we can consistently find new ways to divert trash from landfills. With the help of our customers and communities together we can truly make a difference.

Our customers will tell you that there's a lot to be said for choosing a family owned and operated waste company. Qualities like exceptional responsiveness, unparalleled customer service, top notch professionalism, and customer empathy that always goes the extra mile, are part of the feedback that we receive from our customers routinely. Our customers adore us and our reviews reflect this. No other company in our area working in the waste industry has as many favorable reviews as we do.

Our family is blessed that our children are growing up in the same communities that we service daily. Our tax dollars stay in these same communities and in the wonderful state of North Carolina as well. Our hope is to one day pass on the "LOVE for TRASH" to the third generation. We hope to always make a positive impact on all the communities we service. This is our family legacy.

Please review the credentials of the management team that would be selected to service the Town of Erwin below.



Management Team

Our management team has the experience and expertise to successfully execute the Solid Waste and Recycling Contract for the Town of Erwin. Collectively we have over 100 years of experience in the waste and recycling industry. Below you will find that ALL of these years have been truly “hands on”.

- **Kerri S. Mead** - President & Owner

Kerri@anchordisposal.com

History: Kerri, grew up working in the waste industry as a very young girl; as a result, the trash industry has always been a huge part of her life. She brings over 20 years of experience to the management team. She has had the honor of working side by side with her father (a waste mogul), observing his successes as a business man in the waste world. She has witnessed and aided in the start-up of many of the family’s trash company acquisitions. Similarly, she has aided in the growth and expansion of such companies catapulting them into multi-million dollar successes. She served as the Vice President of SDI for 10 years overseeing the 30 million dollar waste management daily operations.

- **Justin C. Brion** - General Manager & Treasure

Justin@anchordisposal.com

History: Justin brings over 21 years of experience and irreplaceable knowledge to the management team. He has worked in every position the trash industry has to offer. This enables him to effectively recruit remarkable talent as he knows first hand the demands of each position and the skill set needed to successfully fulfill each position. Additionally he creates reasonable expectations and attainable goals for each employee or new hire candidate. This lessens employee turnover and increases employee buy in; which, in turn fosters a content workforce and workplace environment. Justin has successfully overseen a fleet of 85 trucks and nearly 250 employees.

- **Name: Susan M. Postle** - Owner & Secretary

Sue@anchordisposal.com

History: Susan has been in the waste business since 1981. In her 40 years of working within the industry, she has heard and seen it all. She knows pretty much everything one needs to know about the waste world. Susan has supervised and trained countless office staff. Her attention to detail and level of emotional intelligence make her an invaluable asset. She leads our office team with these same standards and expectations, ensuring that each staff member embraces and adopts Anchor Disposal's measure of customer service excellence.

- **Name: Aubrey "Chico" Bell** - Operations Manager

Chioco@anchordisposal.com

History: Chico has over 19 years of experience working in the waste industry. Having worked alongside his grandfather since he was a young boy, (who worked as a trash collector); quite naturally, Chico followed in his footsteps. Chico is extremely knowledgeable in this industry and specialises in the nitty-gritty of the trucks. Likewise, he is a student of the roadways. He trains each new driver as to the mechanics of each truck; as well as, all of the proper driving and safety procedures.

Executive Summary

Anchor Disposal has carefully read and understood the contents of this Request for Proposal (RFP) for the Solid Waste and Recycling Collection Services for residential customers for the Town of Erwin. We were not given any addenda during the time of the proposal. We are a local company ready to take care of your beautiful town. We are more than qualified and eager to provide you with next level trash service.

Anchor would work diligently with all key members of the Town to create a "Master Solid Waste and Recycling Plan" specifically tailored for the Town of Erwin. We want to make sure that each and every issue and or concern that arose as a result of prior business relationships does not repeat itself. Any changes to the service day, or to the frequency of services can be addressed at this time to allow for sufficient time to notify residents. Anchor wants to make certain that this is an effortless and seamless process.

With a comprehensive list of resident addresses provided by the town, Anchor would upload this list of customers into our system. An account would then be established for each resident. Next, we would hit the streets of Erwin delivering new carts to residents. Each resident within the town's limits would receive a brand new 95 gallon Anchor cart for trash and a new 95 gallon Anchor cart for recycling as well. This process would begin in June to make certain that all carts were delivered and ready for use by July 1st, 2021.

We may talk a lot of "trash", but we are truly in the business of Service! We are fully aware that in order to continue to be the number one hauler of choice locally, we must continue to deliver five star experiences. This is exactly our plan! We expect nothing but the best from the team members that answer your phone calls, to the drivers picking up your carts. Anchor has a great reputation and standing to uphold. For Anchor it's not about the number of customers, employees, or trucks that we may have. It's about doing the right thing even when no one is watching. It's about putting smiles on customer's faces. It's about making a difference in the communities that we live in and that we serve. It's about exuding integrity day in and day out. This is what it means to be "Anchored", and it's truly the reason we do what we do!

Anchor will ensure that collection pick-ups will be on time and will eclipse the expectations of your residents. We will only operate a fleet that is in tip top shape, and all our drivers will be trained to operate with extreme caution. Our drivers will pay close attention to details, be courteous and friendly, and abide by all of the rules and regulations of the industry. We will continue to only recruit and hire experienced and qualified drivers to operate our garbage trucks. Our trucks will continue to be maintained under an exemplary maintenance program.

Exceptions and Assumptions

- This is an annual contract. Beginning on July 1, 2022 and each year thereafter at renewal, terms of the contract including rates can be discussed and adjusted upon a mutual agreement. These findings shall be based upon increases in the Consumer Price Index-All Urban Consumers, landfill fees or cost increases associated with the laws, ordinances or regulations adopted by local, state or federal agencies. Anchor will provide in writing substantive documentation to validate increases in instances such as these.
- If the Town Erwin were to consider insurance requirements comparable to those of other towns and cities with similar populations and size, Anchor would be able to lower costs significantly. Two million is more than enough and we can provide documentation if needed. Below would be the cost if we were able to carry a \$2,000,000 umbrella.

\$ 7.25 Every week Trash

\$ 3.95 EOW Recycling

\$ 2.95 1x a month Recycling

Conflict of Interest

At this time the Solid Waste and Recycling Collection for Residential Customers Request for Proposal (RFP) that was presented by the Town of Erwin, Anchor Disposal and any of its management, or employees DO NOT have any conflict with the terms or request given.

Summary of Financial Information

You will find Financial information on the following pages containing Anchors financials.



Incorporation Information & Bank and Credit References

Legal name of Business: Anchor Disposal LLC

Legal Structure: Limited Liability Corporation (LLC)

Date of Incorporation: November, 2014

Federal ID Number: 47-2380784

Ownership: Kerri Mead-Bell - 98%

Susan Postle - 2%

Anchor is 100%

Woman Owned

Officers: Kerri Mead-Bell - President

Susan Postle - Secretary

Justin Brion - Treasurer

Bank Reference:

United First Bank

102 E Main St,

Clayton, NC 27520

Phone: (919) 553-2323

Contact: Amy Vause
Branch Manager

Credit References:

Quarles Fleet Fueling

PO Box 745736

Atlanta, GA 30374

Phone: (877) 444-3835

Contact: Scott Sharp
District Sales

Credit References:

Western Equipment Finance

PO Box 640

Devils Lake, ND 58301

Contact: Caleb Boyd

Vice President, National Business Development

Direct: 704-364-3373

Cell: 704-942-5030

Fax: 800-215-6799

Email: Caleb.Boyd@WesternEquipmentFinance.com

Web: www.WesternEquipmentFinance.com

Credit References:

Mack Financial Services

PO BOX 26131

Greensboro, NC 27402

Contact: Gerald LaPorta

District Finance Manager

Office: 866-218-8585

Cell: 336-3177346

Fax: 336-931-4024

Email: gerald.laporta@vfsc.com

Web: www.mackfinancialservices.us

Anchor Disposal
Statement of Net Income
 January - December 2020

Income	
Sales	
Residential	2,816,632.31
Discounts/Refunds Given	-97,330.91
Total Income	\$ 2,719,301.40
Cost of Goods Sold	
Cost of Goods Sold	
Equipment Rental	1,326.06
Landfill Fees	592,011.24
Shipping, Freight & Delivery	3,355.50
Shop Supplies	11,021.14
Uniforms	3,313.98
Total Cost of Goods Sold	\$ 611,027.92
Gross Profit	\$ 2,108,273.48
Expenses	
Advertising/Promotional	
Advertising	11,563.84
Marketing	14,473.72
Promotional & Event	100.00
Sponsorship / Donation	1,786.19
Total Advertising/Promotional	\$ 27,923.75
Automobile	
Auto Repair & Maintenance	161,790.75
Fuel/Gas/Oil	248,807.11
Tires	73,405.29
Total Automobile	\$ 484,003.15
Bank Charges	
Bank Charges - Other	1,281.53
Merchant Services Fees	
Authnet- Merchant Services	19,775.23
UCBI - Merchant Services	312.25
Total Merchant Services Fees	\$ 20,087.48
Return Fees	55.50
Total Bank Charges	\$ 21,424.51
Computer & Software	25,949.84
Customer Gifts	1,492.95
Dues, Memberships, & Subscriptions	953.94
Education/ Training	1,297.00

Anchor Disposal
Statement of Net Income
 January - December 2020

Insurance Expense	
Auto Insurance	41,534.49
Vision Insurance	943.20
Worker's Compensation	25,421.00
Total Insurance Expense	<u>\$ 67,898.69</u>
Interest Paid	107,131.59
Licenses & Permits	
Auto - License & Registration Renewal	28,518.86
Business Licenses & Permits	380.95
Total Licenses & Permits	<u>\$ 28,899.81</u>
Meals & Entertainment	
Meals	1,854.51
Total Meals & Entertainment	<u>\$ 1,854.51</u>
Office/General Administrative Expenses	3,233.71
Admin Expense	1,992.75
Office Furniture / Decor	2,981.56
Office Supplies	29,393.42
WAM Billing Services	3,376.68
Total Office/General Administrative Expenses	<u>\$ 40,978.12</u>
Payroll Expenses	
Employee Benefits	11,121.21
Employee Physicals & Drug Test	369.23
Payroll Taxes	
FICA	50,329.39
FUTA	600.21
SUTA	2,761.75
Total Payroll Taxes	<u>\$ 53,691.35</u>
Wages	
Employee Wages/Salaries	487,509.39
Owner Wages	177,600.60
Total Wages	<u>\$ 665,109.99</u>
Total Payroll Expenses	<u>\$ 730,291.78</u>
Professional & Legal Fees	
Accounting Fees	11,020.00
Legal Fees	179.00
Total Professional & Legal Fees	<u>\$ 11,199.00</u>
Property Taxes	3,570.58
Rent Expense	25,508.69
Repairs & Maintenance	19,784.39
Telephone & Internet	18,817.96
Travel	428.37

Anchor Disposal Statement of Net Income

January - December 2020

Utilities	984.49
Total Expenses	\$ 1,620,393.12
Net Operating Income	\$ 487,880.36
Other Income	
SBA EIDG Grant	9,000.00
Total Other Income	\$ 9,000.00
Other Expenses	
Amortization Expense	609.96
Depreciation Expense	261,778.80
Total Other Expenses	\$ 262,388.76
Net Other Income	-\$ 253,388.76
Net Income	\$ 234,491.60

**Anchor Disposal
Balance Sheet
As of December 31, 2020**

ASSETS

Current Assets

Bank Accounts

UCB - Bus Checking 6401	461,487.07
UCBI Payroll #2181	2,135.58

Total Bank Accounts \$ 463,622.65

Accounts Receivable

Accounts Receivable	199,973.49
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Total Accounts Receivable \$ 199,973.49

Other Current Assets

Due from Justin (Quarles Payments)	1,816.49
Employee Loan	1,737.64

Total Other Current Assets \$ 3,554.13

Total Current Assets \$ 667,150.27

Fixed Assets

Capital Assets

3,723,664.70

Accumulated Depreciation

-812,898.91

Total Fixed Assets \$ 2,910,765.79

Other Assets

Intangible Asset	9,153.00
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Accumulated Depreciation -3,661.20

Total Other Assets \$ 5,491.80

TOTAL ASSETS \$ 3,583,307.86

LIABILITIES AND EQUITY

Liabilities

Current Liabilities

Accounts Payable

Accounts Payable	83,222.30
------------------	-----------

Total Accounts Payable \$ 83,222.30

Credit Cards

AMEX - ALL	999.59
Chase Cards (ALL)	14,533.70
Quarles Fuel CC	21,697.57
UCB CC All	0.00

Total Credit Cards \$ 37,200.86

Other Current Liabilities

Deferred Revenue	668,929.44
Direct Deposit Payable	0.01
Payroll Liabilities	9,388.70
SBA Loans	248,911.16

Total Other Current Liabilities \$ 927,229.31

Total Current Liabilities \$ 1,027,652.47

Long-Term Liabilities

Kent Mead - Loan	39,062.14
Long Term Debt	1,730,598.17

Total Long-Term Liabilities \$ 1,769,660.31

Total Liabilities \$ 2,797,312.78

Equity

Owner's Equity - Kent	556,783.24
-----------------------	------------

Owner's Equity - Sue	-5,279.78
----------------------	-----------

Net Income	234,491.80
------------	------------

Total Equity \$ 785,995.26

TOTAL LIABILITIES AND EQUITY \$ 3,583,307.86

FEE PAGE

ATTACHMENT A

Fee Proposal for Solid Waste and Recycling Collection Services

FEE PROPOSAL

Proposed fees must be complete and should include at least collection, transportation, processing fees and containers. The final fee must be guaranteed for at least twelve (12) months after the Contract execution date.

Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied once per month for recycling

\$ 8.25 per month for trash (each)
\$ 3.55 per month for recyclables (each)

Alternative A. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied twice per month for recycling

\$ 8.25 per month for trash (each)
\$ 4.45 per month for recyclables (each)

Alternative B. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied every other week for recycling

\$ 8.25 per month for trash (each)
\$ 4.45 per month for recyclables (each)

Date: 2.22.21

Company Name: Anchor Disposal LLC.

Address: 2019 Hardee Lane Clayton, NC 27520

Telephone: 919.585.2035 Fax: 919.800.3387

E-mail: Kerri@AnchorDisposal.com Website: WWW.AnchorDisposal.com

Authorized Signature: Kerri S. Mead-Bell



CERTIFICATE OF LIABILITY INSURANCE

ANCHO-2 OP ID: AR

DATE (MM/DD/YYYY)
01/29/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Coverage, Incorporated 14130-J Sullyfield Circle Chantilly, VA 20151 John R. Mann	CONTACT NAME: Commercial Lines Department PHONE (A/C, No, Ext): 703-631-8000 FAX (A/C, No): 703-631-8224 E-MAIL ADDRESS: areyes@coverageinc.com														
INSURED Anchor Disposal, LLC P.O. Box 1058 Clayton, NC 27528	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A: Erie Insurance</td> <td>26263</td> </tr> <tr> <td>INSURER B:</td> <td></td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Erie Insurance	26263	INSURER B:		INSURER C:		INSURER D:		INSURER E:		INSURER F:	
INSURER(S) AFFORDING COVERAGE	NAIC #														
INSURER A: Erie Insurance	26263														
INSURER B:															
INSURER C:															
INSURER D:															
INSURER E:															
INSURER F:															

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			Q37-0250849	01/02/2021	01/02/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/DP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			Q01-0240051	01/02/2021	01/02/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			Q25-0270274	01/02/2021	01/02/2022	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
A	WORKERS COMPENSATION AND EMPLOYER'S LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	Q85-5200319	01/02/2021	01/02/2022	PER STATUTE <input checked="" type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Umbrella limit can be increased to \$10M upon bid being awarded

CERTIFICATE HOLDER Town of Erwin 100 West F. Street Erwin, NC 28339	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
---	--

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Business References

We are happy to provide you with professional reference letters; as well as, reference contacts that you may touch base with as you deem appropriate. Additionally, please see the attached online reviews written by customers on just a few of our social media platforms; Google, Facebook, and Next Door. This is only a small sampling of our customer reviews. Be sure to compare our ratings to those of other companies in the local waste industry. We challenge anyone in the state of North Carolina when it comes to customer service. We hope that you will discover that we are the best.

We currently exclusively service several large communities in the Wake and Johnston County area. Here is a list of a few of the builders and developers that have chosen Anchor to be their provider for their communities and subdivisions solely.

Gray Wolf Homes

Contact: **Ben Mathis**
VP of Land Acquisitions
10920 Cleveland Road, Ste. 100
Garner, NC 27529
919.934.7788
BMathis@GrayWolfHomes.com
www.GrayWolfHomes.com

Marlo Wells Team /HTR

Contact: **Marlo Wells**
Managing Partner
328 E. Main St.
Clayton, NC 27520
919.763.7887
Marlo@MarloWellsTeam.com
www.MarloWellsTeam.com

Walthom Group

Contact: **Norwood Thompson**
Developer
442 1/2 East Main Street
Clayton, North Carolina 27520
919. 553.5400
Nthompson@walthomgroup.com
www.Walthomgroup.com

O'Meara Realty Group

Contact: **Donald O'Meara**
Broker
101 East Main Street Suite 1 F
Smithfield, NC 27577
919.937.2618
donald@soldbydonald.com
www.SoldbyDonald.com

Wells Brothers LLC

Contact: **David Wells**
Developer
201 Glen Rd
Garner, NC 27529
919.763.2566
davidrwllsii@gmail.com Wayne Baker

Fleming Homes

Contact: **Wayne Baker**
65 Glen Road Suite 122
Garner NC 27529
919-422-2753
Wayne@FlemingHomesUSA.com

WELLS BROTHERS, LLC

201 Glen Road
Garner, NC 27529
(919) 763-2566

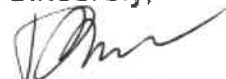
February 11, 2021

To whom it may concern:

I would like to take the opportunity to introduce Anchor Disposal. We have worked with them since the company was founded in NC five years ago and have not been disappointed. They have always been attentive to our needs, and we consider them set apart from all other sanitation companies in the industry.

We are residential and commercial developers based in Johnston County, NC and use them as our preferred vendor for garbage disposal in our communities. We consider their partnership invaluable and will continue to not only use their services, but recommend them to every individual or business seeking a new sanitation service or considering changing their existing one. We understand the importance of this decision, but we promise that doing business with them is a decision one will never regret.

Sincerely,



David Wells



February 12, 2021

Re: Anchor Disposal

To Whom It May Concern:

Anchor Disposal offers excellent service to our clients and our community. I am a real estate broker that serves Johnston, Wake and Harnett counties and I recommend Anchor Disposal to all of my clients. Their customer service is amazing and I have no doubt they can fill whatever job that is required of them. If you have any questions, please feel free to call me.

Thank you,

Donald O'Meara Jr.

Broker

O'Meara Realty Group

919-937-2618

donald@soldbydonald.com

O'Meara Realty Group - 101 E Market Street, Suite 1F, Smithfield, NC 27577 - 919-9372618

2/1/21

Anchor Disposal
P.O. Box 1058
Clayton, NC 27528

Anchor Disposal,

As a developer of several residential subdivisions (Cobblestone, Forest Park, Portofino, and several others) and 3,000,000 square feet of industrial buildings, mostly in Johnston County (OPW 300,000 square feet, Cummins in Kenly, Various Buildings for Novo Nordisk, Bayer, Hertz, Wise Recycling, May Heavy Equipment, Etc., Etc.) and other locations waste removal is critically important.

I am the developer of Portofino subdivision in the Clayton area of Johnston County. It is a planned unit development of low-density homes and has 850 acres with 450 homes. I have 10-12 mile of trails, a large equestrian facility, 2 miles of Neuse River frontage with kayak landing etc. and is gated. I started the development in 2006 with a former local waste company that is now very large. Portofino has an active board of directors that wanted to analyze the waste removal. They talked with several companies about their service and cost. Through this process they selected Anchor. I did not know them or ever used them in the past, and had nothing to do with the board's decision to select Anchor. Once Anchor took over the waste collections the neighbors were much happier and many let me know.

Having not met personally some of the owners, management and drivers I can now better understand why anchor was selected. As we know this is a difficult business as are others, however where the "Rubber meets the road" - is the Drivers with out a doubt this group of employees go the extra mile to do whatever to keep the customers happy. When the containers need to be moved or just ignored - They do the right thing and help- get them moved and emptied. Someone - I think the management - installs good customer service in the employees.

I personally recommend Anchor Waste as being the trash removal company of choice. I have dealt with many of their competitions large and small but I am impressed with the "extra mile" of care and service they perform.

Please feel Free to call or email me if I can answer any question. My info:

Norwood Thompson
Waltham Group
919-740-8009
nthompson@walthamgroup.com
442 ½ East Main Street
Clayton, NC 27520

P.S. Also I like their colors

Customer



Reviews

203 “5 Star” Reviews



Jonathan

Lombardi

These guys are awesome! No hassles. Just great service. I wish I could give them 6 stars!



Alyssa Zsido

These guys are fabulous! Selena helped us quickly get a great deal available for our neighborhood and explained how the process for delivery/pick up would go with respect to Covid time restrictions and holiday schedules. She was sweet and upbeat and answered all our questions quickly and clearly.



Michelle rockvoan

This company is always punctual and helpful! The office staff is friendly and always willing to help you out! They offer you a referral program too what to what! Always safe on our very busy but yet dangerous road! These guys rock!! Excellent service year round! ❤️ 🍷 ❤️



Summer Hamrick

Anchor Disposal is the best trash company around! Not only do they have great customer service but great rates as well! Anchor truly cares. Even when it's storming with hurricane rain and winds the driver takes time to move the trash from the road to the side of the driveway so that it doesn't roll/wash away! Excellent!!! Thank you!



Cynthia Hereford

We love Anchor Disposal! They are always on time and are always friendly on the phone. Their drivers take care in not leaving the cans out in the street or in a driveway, unlike other companies I have used. The drivers are also courteous in the neighborhood and avoid making tons of noise very early in the morning. Cannot say enough good things about them in general!



Julie Armel

I highly recommend Anchor. When I moved to the area, I used a competitor for my garbage. Not only were the prices higher, but the service was terrible. A friend recommend Anchor and I have been so pleased with their service. I've been a customer for four years now and have zero complaints.



Renee Huneycutt

This company is phenomenal!!!! When we first switched to this company our trash day switched days and we would forget to place our cans at the curb. They would literally get out of the truck and come and get our cans and place them back after it was emptied. That is going above and beyond. I have told everyone in our neighborhood that they need to go with Anchor Disposal.



Jess Frampton

I'm incredibly impressed. We just moved in to our house and ordered furniture that came in tons of boxes. I figured I would need to take it to the dump, but put it on the curb on recycling day just in case. Well they came and attempted to take it but it jammed up their truck so they left without it. They then called my husband to let him know that they would come back for it and they totally did! That's way more than I expected from a waste disposal company. Very impressed! They are cheaper than their competitor and I doubt the other guys would come back for way more boxes than fit in our bin!



Brande Downs

We have had Anchor Disposal just under a month, and, already, I can't say enough great things about them! They have been so helpful with our needs, while we are making repairs to our new home. Every person I have spoken with has been professional, compassionate, and generous with their time and assistance. To top it all off, their services are SO affordable, with quality I have never experienced with any waste company I have used in the past! I would highly recommend them! Thank you Anchor Disposal!



Rachelle SmokierGalaxy2

Hands down the best service I've had. I've lived all across the country and never had such friendly service at a great price! A couple times I've forgotten to set it out and he'll stick around for a bit or honk. I come running out lol You definitely will not be disappointed if you choose Anchor! They take everything you put out. At times feel bad for putting so much out(especially after holidays or birthday parties), but he doesn't even miss a beat! Thanks for your hard work and fantastic service!!!



Daniel Schaub

switch to Anchor 🙌 last month! Could be happier with the service. They do it right and customer service is excellent. Better pricing, better service....im sold. The competitor I came from always gave us a hard time about 1 extra bag once in a while, charged us more a month, and had horrible customer service, I am very happy we made the switch!



C D

If you are not using Anchor Disposal then you are not getting the best service that is available for you and your family! Dont you want whats best for your family? I refer everyone I know to use them for their trash services. I could not recommend them more! They are always on time, kind to my family and my children and never get upset if I have an extra item or 10 beside the can come pickup time. They always leave with a smile and a wave!!!



Tessa Hine

We use them for Trash and Recycle. They are so affordable we went ahead and paid for the whole year upfront when we moved to our new house in May. They are wonderful and their customer service is stellar! Don't waste your time or money with any other service, choose Anchor Disposal! You will not be disappointed.



C. Jones-Gillespie

We've been customers for over 2 yrs now and I must say this company is Great..... Not once have I ever got up to find trash left on the road due to my container being full. I've actually seen them pick up trash bags or debris after emptying a container. I've witnessed containers put to the roadside the wrong way and still get emptied by the workers. It's a hot nasty job during the summer and yet it is being done with pride. Good job Anchor Disposal workers and may God continue to bless all of you for what you do




wyckette Jones

I love forwarding your monthly emails to friends and family, who either haven't signed up or live too far, because it's another opportunity to share with them what a fine company you are, committed to excellence and obviously owners who genuinely care about all people, not just the ones who send a check every month. I try to wave at all the drivers when I pass a big red truck. Makes me feel good to see them. In fact, the big red truck makes my day better. Thanks for being a great company.



Eric Seagroves

They are a very special group of people. Humble and down to earth kind a people. I love there service. Always on time every week. Never gotten missed but one time in like 3 years of their service. Hats off to the driver that picks mine up every week. Even if I put something out of the trash  can and stack it up before it like something big or bulky or even a lot of something. I don't regret switching over to Anchor Disposal. I had waste industries but they are so big headed that they don't care about there customers. And mouse they are too expensive. Anchor I'm GLAD that I came to you all. Keep up the good work and having such a great customer relation. That's what being in business means to me is your customers. Thanks again and hope all are well and safe from this nasty virus and pandemic. God Bless



Michael White

I have been with Anchor now for about a year. At the beginning I had to get use to the new schedule in the new neighborhood. I missed getting the garbage out and thought they just didn't come by. No, it was my fault and they could tell me the exact time the truck came by. But without hesitation they said to not worry that they would pick it up later that same day. I don't think their competitors would. They also are great at letting you know of any changes due to weather or when holidays are coming up. Their drivers every time I have ever seen them are friendly and say hello or wave. I would highly recommend using their services



Michaela Weidinger

I've used Anchor Disposal for 2 years now and they are fantastic! Great service, super friendly people, fantastic pricing, and they are extremely easy to get in touch with if I have questions about my service plan. They keep their customers informed with holiday schedules, and have fun emails with different conservation tips and tricks. I highly recommend them for your disposal needs!



Rennie Upchurch

This is BY FAR the BEST trash service we have ever had! They are punctual, informative and have always taken our trash, even if one was on the ground! Awesome service!!!



Mary Cofer

Super easy to set up and they have the friendliest drivers who would always wave to my young children even before we had service with them. Always on time and great communication about schedule/pickup changes in the event of bad weather or holidays. Would highly recommend them and the prices are pretty great when we were comparing local services.



Brittany Hobbs

These guys are awesome. My 2 year old LOVES his favorite garbage truck. Every Tuesday we wait for the 11 o'clock hour so my boy can watch the "huge garbage truck" drive by and honk and wave! This Tuesday, we got a special surprise. Our local guy brought my little man a hat and a t-shirt. You should have seen the JOY on my boy's face when he got them! You all have a fan club in our house, he's wearing his hat and shirt today!! Thanks for all you do. We appreciate you here in Benson.



Sheila Adams

Great company...ALWAYS friendly, when u call the office & the drivers will always give a wave from there trucks...my favorite thing though, is giving the business to a family run company, instead of a monster sized company



Ashley May

We have recently bought our house in Fuquay. I have to say that Anchor Disposal is #1 when it comes to service. They take care of you and go out of their way to help you as much as possible. Really top rated for a reason. All your great work shows in your people. Thank you!



Jonnie Howell

The reasonable price is what initially attracted me to Anchor, the outstanding service will keep me with this company! 5 Star all the way around. They go above and beyond and truly appreciate your business. Thank you Anchor



Scott Warner

Hands down, the best disposal service in the Clayton area. The customer service is great any time we need to call, the prices are great, and the drivers always smile and wave when driving by. This company is so much better than their competition that we've had accounts with in the past. I would highly recommend their services!



Fletcher White

I just switched to Anchor from another company in the area. Even though we haven't received pick-up service from them yet (I literally just signed on with them today), the customer service alone has been enough to make me want to give them five stars already. They've been extremely friendly, prompt, professional, and accommodating. I'm looking forward to using Anchor as our new waste disposal company.



Teresa Chaney

I cannot speak highly enough about Anchor! Best service we have ever had. So prompt and willing to go the "extra mile" when necessary. Thank y'all so much for your "thank-less" job! I appreciate your company and what you stand for in our community. Teresa Chaney



Natalie Evans

This is the best residential trash pick up company. I have used many companies in the past, and Anchor, by far, is the best company out there. Friendly staff, great communication, and good prices to top it off. They offer trash pick up and recycling. Very Satisfied. Highly Recommend.



Lindzy Bunting

We have always been so pleased with our service by Anchor Disposal and specifically our recycle pick up driver, who saw my 2 year old daughter watching and honked his horn for her a few weeks ago (it made her day) and this morning after picking up our recycling I came home from grocery shopping to find our bin pulled back onto our driveway up near our house! It's this kind of above and beyond service that will keep us loyal Anchor customers! Thank you



Kellie Peters

We just relocated from PA into our new home and have tons of boxes weekly as we are unpacking. The truck crew thanked us for making it easy to do their job by neatly stacking them at the end of the driveway and breaking down all the empties. They said we are here to make thing easy for you, thank you for the service and choosing us. We had a choice of 3 services, and Anchor had the best rate and clearly the best customer service. Thank you for making our move easier!



Terrific company. Don't know why I didn't use them sooner. One day I heard the truck coming down the street. I ran out to put my can out, but it was too late they had already passed. The Truck Driver saw this, finished the neighbourhood and then came back and picked up my can. I never forgot it. That is real customer service. Keep up the great work!!!



Shannon Paparella

We LOVE Anchor! The drivers are always super nice and wave and honk to our son at the door. They are always willing to get out and pick up trash blown out of the bins. The price is great and supporting a local family owned business makes a major impact all around! We recommend Anchor to all our friends and neighbors looking to switch up their trash service! They communicate if there are any delays and give great recycling ideas on what to do with items laying around your huse! Thanks guys and keep up the great work!



Sammy King

We love Anchor - we've been with them for about a year now and they provide excellent service. They come in the wee morning hour and we never hear their truck - amazing. They always go above and beyond for us - when we have something that needs hauling away they always do it for just a nominal fee. Thanks Anchor!



Allison Savino

Best service in the area and fantastic prices. They always take my trash when they say they will unlike another company in the area....once they even came up my driveway when I forgot to bring my cans down! I have recommended to everyone living around here that I know. Night and day from a competitor.



Cam Taylor

From the start of service with Anchor Disposal they delivered our can just like they said on the day they said. They always pick up and are polite and even had no problem with the boxes we had from our move. Wonderful company so far!!!



Sue Crittenden

Anchor is the best company we have used. They are timely and always take care of putting the trash containers and recycling containers exactly back where you left them. They are easy to work on the phone and are always gracious and kind and find ways of making the whole process easier for the client. Anchor rocks!



Denise Daniels

We've used Anchor since they came to Clayton. It's been 4 or so years I think. Everyone of the employees are super nice and helpful. They always pick up when they say they are. I had a grill that needed taken off I called the office accepted the fee which was very reasonable set a day for pick up place it by the curb and it was gone that day. Truck driver for my block is very nice. Their prices are great. I tell all my new neighbors (I live on a street with all rentals) to call them



princessncontrol G

I am a new customer (2weeks) and I am kicking myself for NOT going with you all sooner. The trash is picked up, recycle as well. My cans are always placed as I left them. All contents emptied..thank god no more weeks of paying for a service with waste Mgmt that we never got. Your company delivered my cans as promised. If I'm outside your driver's wave, smile. WHAT?!?!? Human interaction. My only concern is, on days they are running late please obey all speed signs in subdivisions. Other than that...I hope others will become members.



Sheri Jenkins

Love the Anchor family owned waste management company. Sue is so nice when you call and the other office staff. Chico the gentleman who picks up our waste is awesome!! He is personable and smiling all the time. He goes out of his way to do his job. We appreciate his great customer service and the times he has come back to get our waste because of our forgetfulness. Not once has Anchor refused to get our can because of our error. This is going beyond normal means to keep customers happy, not to mention their prices are very good. We are pleased to give them our business and refer others to them. We have referred two new customers for them. Happy to support family owned business who appreciate our family. Love Anchor!!



Eddie B.

You can fact check this review. I used to have All-star trash , Waste Industries, and Aardvark . No one beats the outstanding ,immediate, heart warming and honest customer service Of Anchor. I can not express my deep gratitude that I feel that they have extended to me . Even though I am a new customer. I am recovering from Cancer surgery and been having a wound issue. I e-mailed Selena and told her I could not wheel down my garbage can and put it back , because of my rt leg wound. She stated" You listen to the doctor's advice and we will take care of the rest" Unbelievable ! That's why Anchor has a customer for life. CHECK OUT THEIR PRICES FOR GARBAGE AND RECYCLING, YOU WILL BE SHOCKED!!!@@@



Vicky Molet

Greatest service ever! Been with them for over 3 years and they go above and beyond. I called a few days ago because my trash had not been picked up on the designated day and they came out to do so just for me. Even put my trash can back in my yard. Thank Anchor Disposal!



Michelle Hobson

We've used Anchor for over three years now and have always been pleased. They are a local family business that takes excellent care of their customers and community. Great service while supporting local business, it's a win-win in my book!



Valerie Simmons

Anchor Disposal is a very reliable and informative company. We have used their services ever since we moved to Fuquay Varina and are very pleased. We wanted some large limbs taken on our designated pick up day and though they are unable to take any heavy yard items they gave us information to have the limbs removed. The office staff is always a pleasure to speak with. We enjoy their newsletters which are full of helpful ideas and links. We highly recommend their service.



Shane Zofnas

Anchor Disposal is an absolutely amazing company!! From the times I have called or spoke to them via IM they have always been kind and very helpful. One quick story on how amazing they are, I got mixed up during Thanksgiving and missed putting my can out. I sent them a message via Facebook messenger simply asking what day was pick up and sure enough like my wife told me I missed it, completely my fault. I thanked them for their quick reply and went about my business. Later the following day I turn down my street as one of their trucks pass me, I came home to find out they got my can and emptied it. Let me tell you something it's hard to get family to tree you that good these days. Anchor Disposal, thank you for your outstanding service and random acts of kindness.



Jeremy Fannin

If there was an option for 6 stars, they would get it. I have a question for folks reading this review: don't you hate it when you call in to ask a question about trash handling or payment options only to be put on hold for 15 minutes and greeted with a rude customer service rep?? Yea, I absolutely despise talking to rude "customer service rep's" but Anchor Disposal is the exact opposite! They're prompt, courteous, kind, understanding, ALWAYS answer the phone and are NEVER rude! If only Anchor Disposal would start providing internet and TV services, I would be a happy man! I highly recommend Anchor for trash and recycling services in the Triangle!



Jessica Hall

Anchor has been, by far, the easiest trash service to deal with. They are extremely reliable and if for some reason they can't, for example holidays or weather, they COMMUNICATE! What a novel idea other companies could use! Also, when recycle rates went up, their troubleshooting and innovation to not pass the buck to us customers was refreshing. We have recommended them to everyone we know!



Ross Varrette

These guys are great. Often I find myself a little hesitant when I see that a business is family owned and operated. However, these guys are phenomenal! They care about you as a customer and provide a great service. We are extremely thankful for the ease of use and communication this company provides. If they offer services in your area you should strongly consider using them



Jason Boos

Anchor Disposal is a fantastic waste management service that offers truly unbeatable pricing in our area. Any questions, concerns, and issues have all been resolved professionally and with a sense of urgency by the Anchor staff that you just don't see in any other service available in the area. I've even missed putting the can out and they have ALWAYS worked with me. Anchor Disposal is absolutely reliable and I plan to continue my enrollment with their waste management for as long as possible.



N M

This is an excellent trash and recycling company. On a very windy day they took the time to put my trash and recycling cans in a secure place for me. Anchor, upon request, will pick up large items for a small fee which is ULTRA convenient. Their trucks are always clean and shining; a company that takes the time to ensure their fleet is always clean obviously takes pride in their work. I will continue to refer people to Anchor!



L M

It is rare that I find a service that meets my high expectations. But Anchor Disposal is one of those few services that does. They are locally owned and operated. One of the family members answers the phone and deals with any concerns I have asap. Anchor does a great job communicating with its customers on any holiday pick up schedule changes or any permanent changes, and they explained why they make these changes. EG: Due to the significant decrease in the demand for "recyclables", rather than raising their rates, Anchor switch from picking up recycling every week to picking it up every two weeks. Thereby, Anchor avoided charging their customer's more to make up their losses due to a change in demand.



Jessica Anstoetter

Cannot say enough good things about this company. Our cans are pretty close the curb at all times, but when it isn't a pick-up day we sometimes leave them along-side the fence at the top of our long driveway. I've caught the guys, on several occasions, checking and pulling out and dumping our cans even if we've forgotten to place them road-side. Its very thoughtful and certainly not the expectation. We've also had a courtesy call to ask if we still wanted to pay for recycling, as our can had been empty for a couple of cycles. We kept the service, but it was kind of them to ask. Would recommend to anyone!



My son celebrated his 5th birthday today with a sign in our yard. He was playing outside by himself trying to make the most of his day while I worked. Our trash collectors made it a point to stop and wish him a Happy Birthday. and then proceeded to gift him a 5 dollar bill. What a tremendous show of generosity from our hard-working essential workers. To whomever worked the route through the Broadmoor community today, your kindness made my 5 year old boy's day. Thank you! - [Danielle Pritchard Lamb](#)

Who would have ever thought of a trash/recycle company as being customer service oriented? I think if anyone would, it would be me but nope. Not until I got rid of WI and hired Anchor about 3 years ago. First of all, they are timely and consistent; when there is a schedule change sure to a holiday or weather event, they send out clear, friendly, informative alerts; their rates are a little lower than their competitors; whenever I cal, I always get a friendly, engaging, happy-to-serve human being on the phone; they will come and pick up large items (furniture, appliances, etc) for a very reasonable fee. They are family owned and operated and they live right here in Cleveland. Salt-of-the-Earth folks. Hire them and ditch the impersonal, big corporation. - [Scott Walton](#)

They are always on time and have great customer service. Miles ahead of the service provided by the big box competitor in our area. -[David Byrd](#)

This company is always punctual and polite and take pride in their work!!The office staff is always friendly as well and always willing to help you out! Excellent job! During all the storms we have had they make sure the can is left standing and not in the road like other companies I have seen, and on our busy yet dangerous road they have enough to deal with on a daily basis! All around great company not many do the referral program either y'all rock!

-[Michelle Benson Rockvoan](#)

Hands down the greatest garbage company in North Carolina! We highly recommend them! -[Chuck Vicki Munson](#)

One of the best disposal companies out there! I know, because it's the people there that are making the difference. - Keith Purington

Love the family that runs this. We've been using them for a few years with a Virginia based company they operate. Good people! -David N. Smith

Their customer service is awesome! Great communication and they care about their customers! - Cindy Hereford

Literally the best trash service around. The drivers are great, so nice. They have customer service figured out. Highly recommend them. - Jennifer Myers

Very reliable service and are committed to customer service!! - Jonathan Lower

I absolutely love how this company goes above and beyond. We had an overload of trash this past weekend from our son moving out and purging the house that left us with our 2 Anchor cans full and 2 small cans full. The driver picked up all of it this morning! He didn't have to touch the 2 smaller cans but he did and we are so thankful! You guys rock! Thank you for such great service!-Tootie Campbell

Office employees are eager to help, very personable. Truck employees have always done an amazing job. Price can't be beat! - Bethany Erin Reeves

Great service!! My driver Don goes the extra mile for me and my neighbors. Essential worker during these time. Please Stay Safe! - Titus Blake

Best trash business ever! - Paige Langdon Willis

These guys are awesome. My 2 year old LOVES his favorite garbage truck. Every Tuesday we wait for the 11 o'clock hour so my boy can watch the "huge garbage truck" drive by and honk and wave! This Tuesday, we got a special surprise. Our local guy brought my little man a hat and a t-shirt. You should have seen the JOY on my boy's face when he got them! You all have a fan club in our house, he's wearing his hat and shirt today!! Thanks for all you do. We appreciate you here in Benson. - Brittany Hobbs-Stone

With everyone home, I called and spoke to Selina for an extra pick up of recycling since we had lots of box material from kids' toys we purchased to keep them busy. Selina immediately agreed with additional cost. When I called to talk to her 'boss' to compliment her on the customer service, I found out she IS the office manager. 😊 She rocks!

In general, we take our essential workers for granted. In this time of covid-19 I am much more grateful for all the small things that are the big things. You cannot go wrong with Anchor. I have been totally happy with their service for the last year+ since we bought our home, but this extra consideration prompted me to write a review. 😊 - Tara Colquitt

Anchor Disposal has old school customer service, they care for their customers in a way I haven't seen. Thank you for everything you do to help keep our house running, we appreciate y'all!! -Carly Bake

I don't post reviews - for anything - but had such an amazing experience that something has to be said.

We left out our trash and recycling as usual but for whatever reason the recycling wasn't picked up. I'd assumed I had the week wrong or had the cans too close together or some other error on my part meant we'd have to wait another week or so. No big deal; my wife and I aren't complainers and there was plenty of room so no problem at all.

So tonight I'm in the back yard with our dogs and a big red Anchor truck stops in front of the house. Puzzled, I go out front and a friendly gentleman named Chico tells me he's here to pick up our recycling. He wasn't put out at all, just interested in making sure the company was doing the right thing.

_After all was taken care of I thanked him very much for making a special trip to take care of the few of us that got missed, and he said "we've got to take care of our customers!"

I've worked in customer service my entire professional career and it's not every day you meet someone that demonstrates how important it is to take care of people. Anchor provides a very important service, and if Chico is representative of the rest of the company then I'm happy to do business with them.

Well done! - Matthew Lake

I have used several companies over the years and anchor disposal is by far the best company I have ever had for my garbage disposal needs. -Jenny Hogan

We switched from waste management to Anchor The best customer service we've ever had I like the fact that is a family owned business and not a large incorporation they make every customer feel at ease and welcome when Adam number thank you very much for coming into our area I recommend everybody to you as people move in You cannot beat the price but alone the service and then on the truck or very professional and very polite and helpful thank you for the good work -Tami Byrd Vevurka

True professionals! Just happened to look out the window this cold and rainy morning and saw Anchor's recycling truck pull up to collect our recycling... dressed in rain gear, one of Anchor's finest notices that the garbage can that was picked up a few hours earlier was accidentally left with the lid open and now had a couple inches of rain water in it. To my delight, he tips the can to empty the rain water, closes the lid, and places both barrels onto the lawn out of the street and away from the mail box. Customers for life now! - Michael Krupa

I cannot say enough great things about Anchor! I found them when looking for waste services for my parents moving here. The staff is incredibly nice and polite. I couldn't believe their prices! I was paying a lot more for waste ind. I ended up switching to them as well and couldn't be happier. Our man Chico is awesome! He stops to say hi to my 2 yr old son who looooves garbage trucks. They've become best buds! I absolutely love how family oriented they are and go above and beyond for their customers. I will gladly recommend them to everyone!! - Chrissy Bove

Wonderful service! Staff are friendly, provide great communication with schedule changes and always picked up all the trash. Thank you! - Kellie Barber McLeod

Good communication about schedule changes and so helpful. Have some yard waste that needs to be picked up, so I left a message on their website. Called me the next day and worked it out to where they can pick it up with my normal trash over two weeks with no additional charge. Can't beat the level of service and their prices are great! - Morgan Renee Paty

The man that does our neighborhood is so wonderful. He is always so happy, waves & honks to my kids. He always goes out of his way to bring my recycling can down my long driveway back towards my house. I cannot say enough good things about him. He does a great job of representing your company well. - Dana Conrad

Great customer service!! Awesome with kids allowing them to help out at the curbside. Very affordable and will never go anywhere else. -
[Melissa Christopher Heath](#)

Great customer service. Best Price in town. Very reliable. Very satisfied with the service they provide. Out shines the competition. There is no comparison. Keep up the good work. - [Michael Wornom](#)

Anchor is a fantastic company all around. They are friendly and helpful when you call them.

If you have a large item to dispose of they will take it for a very reasonable fee.

I try to send everyone to Anchor Disposal. -[Melissa Hixenbaugh](#)

My disposal GUYS & GIRLS ROCK, thank u so much ! -[Gretchen Schneider](#)

Always friendly and courteous. Love that they wave at my daughter she watches them come by.- [Brandy Shanahan](#)

Update on my previous review from last year... they are more awesome than ever. Yesterday the driver saw me carrying another bag of trash to my can after he had already picked up trash from my house. He got out and took the trash from me and put it in his truck. He was so kind! It's the little things. We really appreciate how awesome you all are! - [Brandy Shanahan](#)

Nextdoor.

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In over 84 Neighborhoods



**ANCHOR
DISPOSAL**

Anchor Disposal

416+ Recommendations

Garbage collection

Mary C. from Fort Dr

Recommends your business

Anchor Disposal is definitely the one you want to go with. We moved here a year ago and better pricing than any other waste company. Very friendly and reliable. They take care of their customers.

Noel P. from Massey Farm

Recommends your business

Awesome business, ran by a fantastic family!!

Christine B. from The Knolls at the Neuse

Recommends your business

Hands down, Anchor is the best. Their prices are great and the customer service is even better. It's a family owned company and they're really wonderful to deal with. Before my son was in school, he would run out when he heard the truck come. The driver would stop to say hi, put him in the truck and let him honk the horn and lift the can to dump it. It made his day! Also, if you pay for a year upfront, they give you a month for free!

Christine G. from Parrish Farm

Recommends your business

Anchor Disposal is THE best!! Chico is incredibly helpful and engaged. He jumped out of his truck to help me when I was fighting with the trash bin, my dog and an umbrella. So so nice!!

Nair H. from Broadmoor West

Recommends your business

We've had Anchor for almost 3 years now and we could not be happier. Their customer service is amazing and it's a family owned local company.

Rachel S. from Brook Run

Recommends your business

I switched to Anchor in 2018 and I'm very satisfied with my service. Cans were delivered and brought up to the house within 24 hours of signing up. They never leave items that are too big for the cans. Whenever anyone in my neighborhood is asking about who they use, I always highly recommend them. It's so nice to have a company that focuses on good customer service. If you're fed up with the other companies that don't show up, leave your yard a mess, won't take everything then it's time to switch to Anchor. Best decision I made. Thank you for being such a great company.

Maryjane B. from Barbara Mill

Recommends your business

Anchor Disposal is an EXCELLENT company! They have never missed a pickup since we signed up with them several years ago. They always send out an email with their holiday schedule as well as when we have inclement weather. Their pricing is unbeatable! I highly recommend Anchor Disposal. They are much, much better than Waste Management hands down!

Dave L. from Middle of Nowhere

Recommends your business

Cannot say enough good things about these wonderful people. From the drivers to office personnel, they are the best for quality work and decent pricing. Would highly recommend checking with Anchor before deciding on a collection company.

Rob B. from Archer Lodge

Recommends your business

They go out of their way to collect your trash. I forgot to put out my can and the driver got out of his truck and collected the can from the side of our house. Excellent customer service. Help the little guy and not the big corporations.

Sylvia W. from Broadmoor West

Recommends your business

Anchor Disposal is a great local business. They have great customer service, punctual efficient service, and go the extra mile for the families on their routes. I had dropped a letter on my driveway and Mr. Chico brought it to me. He also brought my trash can up from the street. I really appreciated his kindness. It's unusual to find a super company that really cares and tries to meet the needs of its customers.

Kim S. from Lee Trace

Recommends your business

Anchor. Very friendly, reliable. If they aren't coming due to a holiday etc they call or email to let you know when trash is going to be picked up. Also reasonable. We live on Mendel in the house with steep driveway. The driver has brought can down after emptying.

Chelsea A. from Nextdoor

Recommends your business

**We use Anchor Disposal! They are so awesome, and very good prices- they have even gotten my cans from the top of my driveway last year when I had surgery and couldn't do it! Really great company!
<https://anchordisposal.com/>**

Neighborhood Favorites

Anchor Disposal has been voted a Neighborhood Favorite in 84 Neighborhoods on Nextdoor.

In Raleigh: Highland Trails, Fanny Brown, Turner Downs, Waverly Point, Windy Hills, Brookstone-Nathans Landing, Rockside Hills, Colonial Heights, Worthington, Beechwood Hills and Nottingham Forest.

In Willow Spring: Blackberry Creek Farm, Kings Ridge, Willow Bluffs, Sanders Rd and Honeycutt.

In Clayton: Parkview, Archer Lodge, Fort Dr, Southwick Farm, Summerset Place, Broadmoor West, Hunters Mill, Tuscany, The Meadows at Flowers Plantation, Ranch Acres, Horsemans Ridge, Massey Farm, Matthews Farm II, Winston Pointe - Clayton, Barbara Mill, Motorcycle Rd, Windsor Green, Landmark, Corbett, Golden Plantation, Primrose, Wyndfall, The Meadows At Tuscany, South Plantation, Eastlake At Flowers Plantation, Gardens at Flowers Plant, Allen's Landing, Plantation Pointe, Pine Hollow, Glen Ridge, The Knolls at the Neuse, Government Road, Broadmoor, Smith Ridge Estates and The Gardens Estates.

In Garner: Cornwallis, Pleasant Woods, Adams Point, Cornwallis and Justin Rd, Twisted Oaks, Cleveland Oaks, Leachburg, White Oak Landing, The Village At Cleveland Springs, Jordan Ridge East, Boone Ridge, Sherrill Place, 40-42-70 bypass and Creekside Place.

In Fuquay Varina: Squire Ridge, Crooked Creek, Fleming Loop Rd and Westwood at Crooked Creek.

In Smithfield: Lee Trace, Mitchner Dr, Carriage Creek Subdivision, Polenta Fields, Tralee and Village.

In Benson: Parrish Farm and McGee Crossroads.

In Four Oaks: The Highlands.

In Selma: Holly Berry Farm.

In Angier: Dixon, Millstone Ridge and Wyndham Knoll/Cabin Grove.

In Wendell: Lake Wendell at Westlake.

In Holly Springs: Mims / Barefoot Rd

Appendix

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nextdoor.com/pages/anchor-disposal



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Material Recovery Facilities across the Carolinas

Raleigh Material Recovery Facility

Sonoco Recycling

111 South Rogers Lane, Raleigh, NC 27610

In an effort to meet the growing demand for recycling in North Carolina, Sonoco Recycling now operates a state of the art recycling facility serving municipalities regionally.

The facility is located in the City of Raleigh with 75,000 square feet designed for material recovery, a commercial recycling operation and a center for educating the public about the benefits of recycling. This regional facility sorts, processes, and markets newspaper, cereal boxes, shoe boxes, green, brown, and clear glass, corrugated cardboard, plastic bottles, gable top cartons (milk cartons), aluminum beverage cans, aluminum, steel, and tin food cans, aluminum foils (non-contaminated), magazines, junk mail, telephone books, rigid plastics (buckets, plastic toys, lawn furniture), and empty aerosol cans.

This operation employs 75 staff, multiple tipping floors, and two weigh scales to ensure rapid turnaround of all collection vehicles. The Raleigh MRF operates on a 24 hour extended schedule Monday through Friday, which allows the ease of doing business for a wide range of material suppliers.



The City of Raleigh and Sonoco Recycling have shared a close partnership for several years. Sonoco Recycling assisted in their transition from a residential source separated program to a residential dual stream program, and finally to a residential single stream program, allowing for increased participation rates and increased recycling volumes on a monthly basis. Sonoco Recycling contributed effectively to this successful evolution through our commitment to education and community involvement.

Onslow County Material Recovery Facility

Sonoco Recycling

415 Meadowview Road, Jacksonville, NC 28540

Sonoco Recycling, one of the largest packaging recyclers in North America, has been awarded a 10-year contract to operate the Onslow County, N.C., materials recovery facility (MRF). That means residents of Coastal North Carolina will now have access to expanded, single-stream (or commingled) recycling, increasing the types of materials they are able to recycle. The 20,000 square foot facility receives 1,000 tons of residential single stream and processes 700 tons of commercial cardboard each month. It operates a manual sort line consisting of two (2) conveyors and an automated magnet sorts cardboard, newspaper, plastics, aluminum and steel cans. The facility's current processing capability averages 2-3 tons per hour of residential single stream, with plans to increase throughput to 10 tons per hour.



BODY / BAR

- Non-slip, textured finish on corners for grabber traction
- Injection molded for maximum strength and durability
- One-piece high-density polyethylene (HDPE) construction
- Built-in flexibility
- Reinforced wall thickness in critical wear areas
- Externally housed lift bar for water-tight leak-proof body
- Rotating retention bar for less stress on cart body



UPPER ATTACHMENT

- Integrated, reinforced upper attachment for semi-automated lifters
- Highly durable, in-molded bar supports
- Meets all ANSI standards



LIDS / HANDLES

- Solid lid axle with a robust 3-point attachment
- Overlapping lid design with integral moisture barrier lip
- Inside dripping rim to seal in odors



- 270° lid opening
- Ergonomically designed hand grips for easy push and pull motion
- Smooth surface with no protrusions
- Two ergonomic lift handles for easy opening

WHEELS & AXLES

- 3/4" solid axle of tempered, rolled, and Zinc Chromate steel
- Quick release durable HDPE wheel for ease of disassembly and easy rolling motion
- Lubricated maintenance-free bearings



BOTTOM

- Angled bottom for easy tilting
- Dual 3/8" wear strip for longer life



OUTSIDE DIMENSIONS

Order #	1 TOTAL HEIGHT	2 BODY HEIGHT	3 WIDTH	4 DEPTH	5 WHEEL DIAMETER	LOAD RATING ↓	TUCKLOAD QUANTITY
USD 950	43.2	40.7	28	32.1	10"12	333 lbs.	793

ANSI 2245.30 and ANSI 2245.60 Approved ISO 9001 Certified. Tuckload quantity based on 53' trailer. Measurements in inches

**INJECTION MOLDED MANUFACTURING,
MANAGED ASSEMBLY & DISTRIBUTION,
AND COMPREHENSIVE FLEET SERVICES**

COLORS, MARKINGS, & OPTIONS

- Available in an array of standard colors. Custom colors available upon request with minimum quantities.
- Smooth surface for hot stamping on lid and body
- Customizable in-mold labeling (IML) on lid

			
BLUE CL.BLU.1	NAVY CL.NVY.1	GREEN CL.GRN.1	DARK GREEN CL.DGN.1
			
BROWN CL.BRN.1	DARK BROWN CL.DBN.1	GRAY CL.GRY.1	BLACK CL.BLK.2

MANUFACTURING LOCATIONS

- Charlotte, North Carolina
- Lodi, California

Proud supporters of:



www.schaeferwaste.com

Schaefer Systems International, Inc.
10021 Westlake Drive Charlotte, NC 28273
Phone 855-900-CART

SSI SCHAEFER



Designed for drivers.

Built for the job.



The Mack® LR model is the newest truck to join Mack's dominant lineup of refuse vehicles. It helps Mack uphold its position as the undisputed industry leader by putting the driver's needs first with features designed to provide greater visibility and comfort for increased productivity. Because when you call for a truck to help tackle the demands of your day-to-day, Mack answers.

MackTrucks.com

BORN READY.

Mack® LR Model

The Mack LR model is powered by our mighty MP® Series engines to keep you moving. And with upgrades like added storage, superior visibility and enhanced technology, every route is quicker, safer and easier. When you do the hard work, you need the truck that's ready for any challenge.



Mack LR model features:

Superior Visibility

Side loading and maneuvering narrow streets are made easier with rear wraparound windows that increase your field of vision where you need it most.

Expanded Storage

These trucks make the most of cab space by packing in more storage than you thought possible. A centrally located storage platform creates a convenient spot to keep paperwork, a cell phone or an MP3 player—with extra room for a lunch box. Add cup holders for regular and large bottles, and there's a fit for everything on the job.

Ergonomic Design

When it comes to taking command of demanding jobs, comfort is key. The LR model's extended cab offers more room to do the job your way. A tilt and telescopic steering column, new seat positions, suspended pedals, knee bolsters and arm rests let drivers adjust their truck for improved comfort and efficiency. Plus, the integrated air conditioner provides a factory-installed climate-controlled environment that supplies relief on the hottest days.

Instrument Panel & Controls

These trucks keep the latest technology at your fingertips. A gauge cluster mounted to the steering column, Bluetooth-enabled, hands-free radio with communications capabilities and power window and door locks make sure the driver is always in complete control.

Easy Entry

LR model trucks reduce driver effort so you can do more. A low step 17 inches off the ground and large grab handles help drivers get in and out of the cab to ease the demands of a hard day's work.

Sizeable Door Offerings

Step into one of the largest door openings in the industry. The LR offers three door configurations and six door combinations to suit your needs.

Work Brake

Operate your braking system with ease. A hand-operated work brake allows drivers to go from start to stop by parking the truck on its service brakes with one simple motion. That means less wear and tear and more productivity.

LED Lighting

The LR model features interior and exterior LED lighting packages that require little maintenance while offering improved safety, increased productivity and a brilliant working environment.

Body Builder Ready

The LR is engineered from the very beginning to make body installation easy and reliable. Then Mack takes it to the next level with a dedicated body builder support group that ensures seamless collaboration between body builders, dealers and customers.





SIDEWINDER XTR™



GENERAL SPECIFICATIONS

Model	22 A	24 A	29 A	31 A
Body Capacity	22 yd ³	24 yd ³	29 yd ³	31 yd ³
Body Width (A)	96"	96"	96"	96"
Body Height (B)	108"	108"	108"	108"
Body Length (C)	232"	242"	286"	297"
Raised Tailgate Height	212"	213"	213"	213"
Body Weight (Raised)	195"	195"	229"	229"

MINIMUM CHASSIS SPECIFICATIONS

Model	22 A	24 A	29 A	31 A
Minimum GVWR	54,000 lbs.	56,000 lbs.	64,000 lbs.	64,000 lbs.
Curb to Transition	148"	148"	197"	197"

PACKER SPECIFICATIONS

Hopper Capacity	1 yd ³
Packer Sweep Volume	7 yd ³
Packer Cycle Time	29 sec.
Ram Penetration	8.5"
Ram Compression Force	75,000 lbs. @ 1,000 psi

ARM SPECIFICATIONS

Arm Extension	144"
Arm Lifting Capacity	1,000 lbs.
Horizontal Mast Bearings	5
Arm Cycle Time	6-8 sec.

BODY CONSTRUCTION

Roof	16 gauge	80K
Sides	1/4"	AA450
Packer Panel	3/4"	AA450
Body Floor	5/8"	AA450
Tailgate Bulk	1/4"	AA450
Tailgate Sides	10 gauge	80K
Hopper Floor/Sides	16"	AA450
Ram Guide	1/4" x 2"	AA450 wear strips top 1/4" sides

HYDRAULIC SYSTEM

Oil Reservoir	70 gal
Oil Flow Rate	
Body	20 gpm @ 750 RPM
Arm	18 gpm @ 750 RPM
Body Operating Pressure	
22-31 yd ³ units	2,500 psi
29-31 yd ³ units	3,000 psi
Arm Operating Pressure	2,000 psi
Hoses	4-to-1 burst
Return Filters	Ballcock 18 micron strainer

HYDRAULIC CYLINDER SPECIFICATIONS

Tailgate Cylinders	2" x 30" x 2"
Pack Panel Cylinders	4" x 43" x 2.5"
Gripper Cylinder	1.5" x 5" x 1"
Vertical Lift Cylinder	3" x 16" x 2"
Body Hoist Cylinder	
22-31 yd ³	6.5" x 150" 4-Stage
29-31 yd ³	6.5" x 180" 4-Stage
Horizontal Mast Cylinder	2" x 54" x 1.25"
Hopper Cover Cylinder	2" x 18" x 1.25"

STANDARD EQUIPMENT

- Pack-on-the-Go
- Twin 14.5" x 7" clean out doors
- Chrome cylinder rods w/straps
- Interlocked side access hopper door
- Nitro carbonite single-boist cylinder
- Sight gauge on reservoir tank
- Tailgate ajar alarm
- Intron elite protective paint
- High-grade hydraulic fluid
- Dual camera system
- Reinforced frame-mounted arm
- Te-line heavy duty grippers
- Sealed roller bearings on packer follower panels
- Ergonomic in-cab control panel and joystick
- Smooth body sidewall design
- Positive automatic tailgate lock
- Back-up alarm
- Body ajar alarm
- Riser meter
- "Arm stowed" indicator
- LED lights
- ANSI Z245.1-2017 compliant
- Multi-cycle packer
- Home position arm lock
- Fold-up valve door

OPTIONAL EQUIPMENT

- Hydraulic hopper cover
- 300 gallon gripper
- Camera options
- Additional arm controls
- Hopper ladder
- Brace/moveal racks
- Arm cycle counter
- CNG powered
- West Coast/Lightweight model also available (1,500 lbs reduction)
- Choice of control systems:
 - Air over hydraulic controls
 - CAN bus controls for in-cab diagnostics
- In-cab adjustable gripper pressure
- Also available in 18, 20 and 33 yd models

† As measured from top of truck frame.

* Key Chassis sent to Seaman Manufacturing with Inc. from the minimum guideline requirement, will not be mounted. (Chassis must be capable of carrying the net weight of the body plus the weight of the refuse collected.)

Acknowledgement

Thanks again for allowing Anchor Disposal the opportunity to provide you with this proposal for the Town of Erwin. Our business depends on our reputation and the value of our brand. We believe we have developed a standard for high-quality service, reliability, and social and environmental responsibility. We believe our brand symbolizes these attributes.

Our client's best interest will always come first. Everything that we do is guided by our principles for safety, passion, commitment, integrity, efficiency, accountability and community involvement. We can assure you that we will hold ourselves accountable to these same principles when interacting with the Town of Erwin and it's residents. We are sure we can meet and exceed your expectations wholeheartedly.

We hope that you select Anchor Disposal to service your community and that this is just the beginning of a long lasting professional relationship. Please do not hesitate to contact us with any questions that you may have. Thank you for considering Anchor for your trash and recycling collection services. We look forward to hearing from you soon!





February 23, 2021

Snow Bowden
Town Manager
Town of Erwin
P.O Box 459
100 West F St
Erwin, NC 28339

Dear Mr. Bowden,

Carolina Trash Pickup, Inc, DBA Carolina Trash & Septic is pleased to submit our proposal for the Town of Erwin Solid Waste and Recycling Collection Services. Enclosed you will find our proposal for pricing, as well as our qualifications, referrals, plan of action to begin service, and service plan.

Carolina Trash & Septic would service the Town of Erwin from our office at 56 E Williams St, Angier, NC 27501. Our office can be reached at 919-980-1448, info@carolinatrashpickup.com, and 919-639-3455 (fax). Our office hours are Monday – Friday 8:00 A.M – 5:00 P.M.

We appreciate your time and consideration of our proposal.

Best Regards,

A handwritten signature in black ink, appearing to read "Alex Babbitt", is positioned above the printed name.

Alex Babbitt
Owner

A handwritten signature in black ink, appearing to read "Howard Babbitt", is positioned above the printed name.

Howard Babbitt
Owner



PROPOSAL FOR SERVICES

Town of Erwin Solid Waste and Recycling Collection

OVERVIEW

Carolina Trash & Septic is pleased to submit this proposal for services to support the Town of Erwin, the residents, and the businesses within the city limits through Solid Waste and Recycling Collection. As a Harnett County based business we understand and appreciate the work needed to properly service those within our county.

Carolina Trash & Septic Information

- Vice-President: Alex Babbitt
- Office Address: 56 E Williams St., Angier, NC 27501
- Cell: 704-450-0333
- Office Phone Number: 919-980-1448
- Fax Number: 919-639-3455
- Office Hours of Operation: Monday-Friday 8:00 AM – 5:00 PM
- Email: info@carolinatrashpickup.com; alexb@carolinatrashpickup.com

Carolina Trash & Septic's Experience

Carolina Trash & Septic was founded in March 2016 by Alex and Howard Babbitt when they saw a need for more reliable and consistent trash service in Harnett County. While running their property management company, the Babbitts encountered countless issues with their trash provider and decided to take matters into their own hands. After growing tired of phone calls into call centers to report countless missed pickups and lost cans, the Babbitts bought their first garbage truck and a load of trash cans.

Since founding Carolina Trash & Septic we have expanded our geographic footprint and our services we offer. We currently service businesses and residents of Harnett, Johnston, and Wake Counties. Our company strives to be a one-stop shop for all waste needs. Currently we offer the following services:

- Curbside Residential & Commercial Trash & Recycling
- Commercial & Residential Front Load Dumpsters
- Septic Pumping
- Roll off Dumpsters
- Junk Removal Services

Since 2016, Carolina Trash & Septic has grown to service approximately 7,500 homes per week. We have positioned ourselves for growth and can integrate the Town of Erwin to our current workload without having to hire additional help or purchase new trucks while still maintaining the high level of customer service we expect.

The day-to-day operations are overseen by Alex Babbitt. The company currently employs 15 individuals outside of the owners. The company staffs two full time individuals in the office to assist customers. The balance is dedicated to servicing the sanitation needs of our customers. Our 13 crew members have over 125 years of combined experience in the sanitation industry.



Project Team

- Alex Babbitt: Operations & Logistics
 - Alex helped found Carolina Trash & Septic in 2016. Alex will lead our team in the overall scheduling and routing procedures to ensure our routes are run as efficiently as possible while not jeopardizing our high level of service. Alex's previous work experiences include Property Manager for Har-Law Realty and Capital Markets Analyst for EDENS Realty. Alex is a graduate of the University of North Carolina at Chapel Hill with a Bachelors of Science in Business Administration.
- Blake Babbitt: Customer Service
 - Prior to joining Carolina Trash & Septic Blake worked in the sport industry where he gained skills in project management and customer service. Blake was in Championship Administration at the United States Golf Association and Tournament Management at the Ohio Golf Association. For the USGA, Blake oversaw championship equipment for the 14 USGA Championships and qualifiers ran by 57 different golf associations across the country. For the Ohio Golf Association, it was more of a hands-on approach dealing with competitors and volunteers each event ran by the OGA. His past experiences managing large scale projects and working hands on with various groups of people will provide a huge advantage in working with the Town's staff and residents. Blake graduated from the University of South Carolina with a Bachelors of Science in Sport and Entertainment Management.
- Dominique Babbitt: Liaison between Town of Erwin and Carolina Trash & Septic
 - Dominique will serve as the primary contact for the town with any questions, issues, or problems that Carolina Trash & Septic or the Town of Erwin will need to address.
 - Dominique joined the company in 2019. She graduated from the University of South Carolina where she was captain of their Varsity Women's Soccer team and awarded the Leader of Distinction award from the Janssen Leadership Academy. Dominique previously worked at the Buying office of Ross Inc. in New York, New York before joining Carolina Trash. Her past experiences make her a great point of contact for customers to resolve any issues as well as create an informative experience.
- Howard Babbitt: Operations
 - Howard helped found Carolina Trash & Septic in 2016. Howard will support and supervise our team in strategic planning and supporting day to day operations. Howard's current/previous work experiences include: Property Manager at Har-Law Realty Corp of NC, overseeing operations of 195 mobile homes located in 5 communities in Harnett and Johnston counties.

EXECUTIVE SUMMARY

Carolina Trash & Septic will provide 95-gallon trash and 95-gallon recycle containers to all residents and businesses of the town of Erwin. Trash service will occur weekly and recycling will be monthly. Carolina Trash & Septic currently utilizes Sonoco Recycling to process their commingled recycling. Sonoco currently accepts, plastics, metals, glass, paper and cardboard. A detailed flyer has been included in this proposal as Attachment C.

Carolina Trash & Septic is prepared to maintain the current service schedule with the Town of Erwin. Trash will be collected on Monday's, Tuesday's, and Thursday's while we will collect recycling on Wednesday's on a rotating schedule.

Carolina Trash & Septic has a pending order with Schaefer Waste for the 95-gallon carts needed for the contract. Upon execution of a contract between Carolina Trash & Septic and the Town of Erwin, Schaefer will release the cart order for production. Carolina Trash will contract Schaefer to assemble and deliver the carts to each home and business by June 21, 2021. We have found that delivery of carts at least one week before the start date provides ample transition time and eliminates any service interruptions for customers.

Carolina Trash & Septic's current staff and fleet of trucks is prepared and capable of integrating the Town of Erwin's residents without the requirement of adding additional staff or trucks. However, to ensure prompt, consistent, and reliable service we have another truck on order so that we have more than enough trucks ready for service.



We also have plans to help incorporate new technologies to help better provide transparency for the towns collection. We have plans to hire "Recollect" to create a mobile app and a web tool that will provide a service calendar for each specific address in the town, will help educate customers on recycling, will answer common disposal and service questions, and will serve as a portal to help track questions and issues. This product will be available in both English and Spanish and easily can be added to the Town of Erwin's website. The mobile app and website tool will be available prior to our service start date in July 2021. We will also integrate all the service addresses into our customer database software so the Town Hall staff and our staff can see real time information about whether or not an address has been serviced. Our goal is to minimize the number of phone calls the town receives related to the trash and recycling service.

Weekly trash pickup will be done for a fee of \$8.00 per month. Monthly recycle pickup will be done for a fee of \$3.25 per month. We would be happy to lower our monthly trash price if the Town of Erwin would reconsider lowering their \$5,000,000 umbrella policy requirements. Most towns in our area require \$1,000,000-2,000,000 umbrella policies.

Insurance Requirements

Carolina Trash & Septic is prepared to adjust our company's insurance policies to meet the Town of Erwin's requirements upon execution of a contract.

Exceptions to the RFP

None currently.

Conflict of Interest Information

None currently.

Financial Information

See Attachment D for company income statements. Please address any questions or additional information requests to Alex Babbitt at alex@carolinatrashpickup.com.

Fee Proposal

All fees listed below are monthly rates.

- Weekly Residential Trash Pickup: \$8.00
- Monthly Residential Recycle Pickup: \$3.25



References

- Billy Boggs
 - President – Meadows HOA
 - 178 home neighborhood in Harnett County that contracts their trash service through Carolina Trash & Septic.
 - 3014 Charlotte Dr, Garner, NC 27529
 - 919-605-2733
- Ryan Casile
 - Owner – Castle Operations
 - 59 cans serviced between two mobile home communities in Harnett County
 - 1317 Spence Mill Rd, Fuquay Varina, NC 27526
 - 919-889-5728
- Harold Butts
 - Owner Taylor Village Mobile Home Community
 - 56 cans serviced at a mobile home community in Harnett County
 - 2191 Keith Hills Rd, Lillington, NC 27546
 - 910-984-6115
- Wayne Peed
 - Mobile Home Park Owner
 - 17 cans serviced at a mobile home community in Johnston County
 - 18159 NC 210, Angier, NC 27501
 - 919-207-7047

Holiday Schedule

All holidays are listed below. Pickups scheduled for this day will take place on the day immediately following these days.

- New Year's Day
- Memorial Day
- July 4th
- Labor Day
- Thanksgiving
- Christmas

Missed Collections Procedure

Customers will be able to contact us directly through our mobile app, web tool on Town of Erwin and Carolina Trash & Septic website or via our office phone number. Once the missed collection is reported we will check the route data, if the can was out and we missed emptying it we will empty the container within one business day. We currently utilize tablets equipped with mobile data to track our routes. Our drivers marked whether a specific can was or was not out and the data is time stamped so we can easily let customers know what time we came by their home or business. We also equip all of our collection vehicles with dash cameras so that we can verify if a customers can was out or not.

We plan to integrate all the town addresses into our customer data base software. That way when a customer calls or contacts us on the internet we can post it to their account so we can monitor and ensure there are not ongoing recurring issues. We also have plans to create a mobile app and a web tool that can be added to both the Town of Erwin and the Carolina Trash & Septic website where customers can contact us about service issues. Our goal is to provide the best service available and reduce the number of calls the town receives and handle as much electronically as possible.

Due to our technology integrations we can provide a report to the Town of Erwin either weekly or monthly of missed collections. We will also purchase an additional license for our customer database software so the Town of Erwin can log in and see real time information about each pickup address.



Sample Notice to Customers

Dear Erwin Residents,

My name is Alex Babbitt, my family and I are the owners of Carolina Trash & Septic. We are a local sanitation business based in Angier and have been selected to service the residents of Town of Erwin through solid waste and recycling collection. Your scheduled service day will remain the same when we take over service on July 1, 2021.

We have multiple ways for you to verify your pickup day, you can download our mobile app, using the Waste Wizard application on the Town of Erwin and Carolina Trash & Septic websites, or by calling our office at 919-980-1448. The recycling calendar, list of acceptable items for recycling, and holiday schedule have been included in this letter. If your scheduled pickup is on a holiday your service will be delayed by one day. For example, if Christmas is on a Friday, we will pick up on that Saturday.

Please note, the brown cans we supply will be used for trash and the blue cans will be used for recycling. All items must be placed in the can to be picked up.

If your can was on the curb and not picked up, please contact our office and we will pick it up as soon as we can. If your can was not out on your scheduled service day, we are able to pick up your can for an additional fee.

Our office will be open Monday-Friday from 8:00 A.M. – 5:00 P.M. Our phone number is 919-980-1448. If you have any questions related to your service, please let us know.

Thank you,

Alex Babbitt
Carolina Trash & Septic
56 E Williams St
Angier, NC 27501



ATTACHMENT A
Fee Proposal for Solid Waste and Recycling Collection Services

FEE PROPOSAL

Proposed fees must be complete and should include at least collection, transportation, processing fees and containers. Fees not listed in the proposal will not be included in the contract. The fees must be guaranteed for at least twelve (12) months after the Contract execution date.

Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied once per month for recycling

\$ 8.00 per month for trash (each)

\$ 3.25 per month for recyclables (each)

Alternative A. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied twice per month for recycling

\$ 8.00 per month for trash (each)

\$ 4.50 per month for recyclables (each)

Alternative B. Residential Solid Waste Service (95 Gallon Container)

Weekly Collection of one (1) 95 Gallon Poly Cart Roll- Container (each) for trash emptied one time per week and one ninety-five gallon cart each emptied every other week for recycling

\$ 8.00 per month for trash (each)

\$ 4.75 per month for recyclables (each)

Date: 2/23/2021

Company Name: Carolina Trash Pickup, Inc DBA Carolina Trash and Septic

Address: 56 E Williams St, Angier, NC 27501

Telephone: 919-980-448 Fax: 919-639-3455

E-mail: info@carolinatrashpickup.com Website: www.carolinatrashpickup.com

Authorized Signature: _____



ATTACHMENT B – Town of Erwin Contract Requirements

ATTACHMENT B

LEGAL TERMS AND CONDITIONS

Upon award and prior to commencement of Services, the selected Proposer must agree to a Contract that contains the following terms and conditions:

(a) **Contract.** The binding agreement ("Contract") entered into by the Town and selected Proposer shall consist of this RFP, including its Attachments, the proposal submitted by Proposer not inconsistent with the RFP, and all supplemental, general, or special conditions (collectively, the "Contract Documents"). If there is a conflict between the Proposer's proposal and the terms of the RFP and its Attachments, the terms of this RFP, including its Attachments, shall control and be binding and enforceable against the Proposer.

(b) **Term of Contract.** The initial term of the Contract will be for a period of five (5) years. The parties hereto may, by mutual consent within 90 days of the expiration date of the term, extend the term of the contract for an additional 5 years.

(c) **Proposer's General Duties.** The Proposer shall, without limitation:

- (1) Comply with any and all federal, State, or local laws, ordinances, codes, rules, regulations, guidelines, or orders that now or may in the future become applicable to Proposer or to the Services ("Applicable Laws");
- (2) At all times during the term of this Contract, including any extension(s), procure and maintain all licenses and permits required for the performance of the Services;
- (3) Satisfactorily complete all required annual state inspections;
- (4) Comply fully with all Applicable Laws imposed under or established by the Occupational Safety and Health Act of 1970;
- (5) Be and remain an "Equal Opportunity Employer" and comply with all federal, state, and local affirmative action requirements;
- (6) Follow employment policies that meet the requirements of the Fair Labor Standards Act and comply with all applicable regulations of the U.S. Department of Labor;
- (7) Collect and pay over to any and all federal, state, and/or local taxing authority(ies) all applicable taxes, fees, and assessments in connection with the provision of the Services;
- (8) At all times during the term of this Contract, including any extension(s), provide to Town on a reasonable basis a report describing the Services in such detail as requested by Town from time to time in its sole discretion;
- (9) Furnish all personnel with uniforms satisfactory to the Town;
- (10) Ensure that all personnel wear or possess proper identification;
- (11) Demonstrate a viable chain of command and provide points of contact at each _____ level for Town;
- (12) Maintain a quality control program satisfactory to Town;
- (13) Maintain standard operating procedures, which shall include, but not be limited to, defined routines,



routes, and inspections;

- (14) Implement written work schedules for the Services;
- (15) File an incident report with Town whenever an accident occurs during performance of the Services; and
- (16) Furnish documentation of compliance by Proposer with the above requirements promptly to Town upon its request therefore.

(d) Insurance. The selected Proposer must provide a Certificate of Insurance confirming the minimum coverage and requirements noted below. Proof of this coverage must be included as part of bid package. Certificates must also be furnished for all subcontractors supporting this Contract. The Proposer shall provide and maintain during the life of this contract such Public Liability and Property Damage Insurance as shall protect him and any subcontractor performing work covered by this Contract from claims for personal injury, including accidental death, as well as from claims for property damages which may arise from operations under this Contract, whether such operations are performed by the Proposer itself, by any subcontractor, or by anyone directly or indirectly employed by either of them, and the amounts of such insurance must meet or exceed the following amounts:

- (1) Public Liability Insurance in an amount of \$1,000,000 for Bodily Injury/Property.
- (2) Damage to any one person and subject to the same limit for each person, in an amount not less than \$2,000,000 Total Policy Limit or Aggregate.
- (3) Automobile Liability in the amount of \$1,000,000.
- (4) Overall Umbrella liability in the amount of \$5,000,000.
- (5) The Proposer shall provide and maintain during the life of this Contract Worker's Compensation Insurance for all employees employed at the various sites connected with this contract as required by North Carolina law.

The Proposer shall furnish such additional special insurance as may be required by the General Statutes of North Carolina for the services provided. All insurance premiums shall be paid solely by the Proposer. Each Certificate of Insurance shall add "Town of Erwin, N.C." as an additional insured on the liability policies. Each Certificate of Insurance shall bear the provision that the policy cannot be canceled, reduced in amount, or coverage eliminated without thirty (30) days written notice of such alteration or cancellation to the Town, sent by registered mail or overnight commercial courier with delivery confirmation.

(e) Governing Law. The Contract Documents are made under and shall be governed and construed in accordance with the laws of the State of North Carolina. The place of this contract, its situs and forum, shall be Harnett County, North Carolina, where all matters, whether sounding in contract or tort, relating to its validity, construction, interpretation, and enforcement shall be determined.

(f) Subcontracting. The Proposer may subcontract performance under the Contract only with the prior written approval of Town.

(g) Care of Property. The Proposer agrees that it shall be responsible for any negligence the proper custody and care of any property furnished by the Town to the Proposer for use in connection with the performance of this Contract. The Proposer must reimburse the Town for loss or damage of such property where negligence on part of the Proposer occurs.

(h) General Indemnity. The Proposer shall hold and save the Town, its officers, agents, and employees harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or



corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Proposer in the performance of this Contract that are attributable to the negligence or tortious acts of the Proposer.

(i) Performance. The Proposer will perform its services in full compliance with the terms of the Contract Documents.

(j) Complaints. The Proposer will implement a complaint response process satisfactory to the Town in accordance with Section VIII.B. above.

(k) Termination.

- (1) The Town shall have the right to terminate this Contract if the Proposer is in default or breach of its obligations hereunder. If Town determines that Proposer is in default or breach, the Town will give written notice (return receipt requested) specifying the default or breach. Upon receipt of such notice, the Proposer may correct or cure such default or breach to Town's satisfaction within 15 days of receipt of such notice. If Proposer fails to so correct or cure the default or breach within the allotted time, the Town may terminate the Services immediately without further notice.
- (2) This Agreement may be terminated by Proposer, with or without cause, at the end of the initial term or any extension(s) thereof, by giving at least ninety (90) days advance written notice to Town prior to the expiration of the initial term or any extensions thereof.

(l) Unavoidable Delays. If and to the extent that either Proposer or Town's performance of any of its obligations pursuant to this Contract is prevented, hindered or delayed by fire, flood, earthquake, elements of nature or acts of God, acts of war, terrorism, riots, civil disorders, rebellions, revolutions, or any other similar cause beyond the reasonable control of such party (each, a "Force Majeure Event"), then the non-performing, hindered, or delayed party shall be excused for such non-performance, hindrance, or delay, as applicable, of those obligations affected by the Force Majeure Event for as long as such Force Majeure Event continues; provided, that such party continues to use commercially reasonable efforts to re-commence performance whenever and to whatever extent possible without delay, including through the use of alternate sources, workarounds plans, or other means. The party whose performance is prevented, hindered, or delayed by a Force Majeure Event shall promptly notify the other party in writing of the occurrence of a Force Majeure Event and describe in reasonable detail the nature of the Force Majeure Event and the expected date re-commencing performance. Notwithstanding the provisions set forth in this paragraph, if the party prevented from performing fails to re-commence performance within fourteen (14) days, the Town may terminate this Contract without penalty effective upon delivery of notice to Proposer.



Attachment C – Accepted Recycling Items

**DON'T TANGLE OR CONTAMINATE
RECYCLE MORE
FOR A GREENER STATE**



PLASTIC

Bottles, tubs, jugs and jars



No pumps

Empty and rinse

METAL

All cans



Empty and rinse

GLASS

Bottles and jars



Empty and rinse

PAPER

Paper, cartons and cardboard



Flatten cardboard

KEEP THESE OUT!



- ⊗ Aerosol cans
- ⊗ All batteries (car, lithium, etc.)
- ⊗ Aluminum foil
- ⊗ Ceramic items
- ⊗ Clothing or textiles
- ⊗ Diapers
- ⊗ Disposable cups (plastic and coffee)
- ⊗ Electronics
- ⊗ Food-tainted items
- ⊗ Hazardous waste
- ⊗ Household glass
- ⊗ Medical waste
- ⊗ Plastic bags/wrap
- ⊗ Scrap metal/wood
- ⊗ Shredded paper
- ⊗ Styrofoam/peanuts
- ⊗ Tanglers (cords, hoses, wires, etc.)
- ⊗ Tires
- ⊗ Toys



The N.C. Division of Environmental Assistance and Customer Service (DEACS) is a non-regulatory division of N.C. DEQ offering technical and financial assistance to businesses, manufacturers, local governments, institutions, economic developers and citizens in environmental management. For questions, call 1-877-623-6743.





Attachment D – 2020 Income Statement
Profit & Loss
01/01/20 - 12/31/20 (accrual basis)

	Amount
INCOME	
4000 Sanitation Service Income	1,481,338.67
TOTAL	
INCOME	1,481,338.67
EXPENSE	
4007 Trash Customer Relations/Refunds	96.00
5000 General Expenses	670,577.78
5001 Advertising	51,033.05
5010 Taxes	9,421.23
5011 Interest Expense	34,660.88
5024 Garbage	25,482.69
5100 Repairs & Maintenance	44,703.84
5200 Utilities	685.76
5201 Water & Sewer	24,593.32
5310 Professional fees	2,735.00
5900 Insurance	117,857.38
6006 Internet Services	7,380.55
9001 Other Expenses	143,250.38
TOTAL	
EXPENSE	1,132,477.86
NET INCOME	348,860.81